The Federal Democratic Republic of Ethiopia
Pharmaceuticals Supply Agency(PSA)

For Procurement of Pharmaceuticals and Related Services

For International Competitive Biddings (ICB)

Subject of Procurement	Supply of Medicines
Procurement Reference Number	ICB/FRAMEWORK/PFSA6/RDF-R/PH/01/19
Type of Contract	**Framework Agreement**
Project Name	Revolving Drug Fund (RDF)
Date of Issue of Bidding Document	30th January,2019

Addis Ababa, January, 2019

The Federal Democratic Republic of Ethiopia
Pharmaceuticals Supply Agency

Preface

Pharmaceuticals Supply Agency (PSA) is a public institution established (by proclamation number 553/1999) to procure and supply all categories of pharmaceuticals to health facilities in Ethiopia. PSA manages pharmaceuticals that are funded through Revolving Drug Fund as well as Program Pharmaceuticals procured using donors fund.

This Standard Bidding Document (SBD) is customized from the standard bidding document prepared by Federal Procurement and Property Administration taking in to account the real experience of foreign pharmaceuticals procurement with existing bidding document. The situation for amending the already developed document is it lacks comprehensive coverage of all health goods special characteristics this leads to the development of requirements pertinent to the categories of subject procurement. The document has also accounted the real situation of the country in accordance with the provisions of contact:

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The Federal Democratic Republic of Ethiopia
Pharmaceuticals Supply Agency

Bidding Document

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Part 1 Bidding Procedures

Section 1. Instructions to Bidders

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Section I. Instructions to Bidders

A. General

1. Introduction

1.1 The Public Body indicated in the Bid Data Sheet (BDS) is the Contracting Authority for this procurement process and it is bound by the rules governing public procurement in the Federal Democratic Republic of Ethiopia. It has the powers and duties to conclude a Contract for the supply of Pharmaceuticals and Related Services. Accordingly, this procurement process is being conducted in accordance with the recent editions of the Ethiopian Federal Government Procurement and Property Administration Proclamation and Public Procurement Directive under the procurement method indicated in the BDS.

1.2 By the issue of this Bidding Document the Public Body invites interested Candidates to submit their bids with a view to entering into Contract with the Public Body for the provision of Pharmaceuticals (Medicines, Chemical Reagents and Diagnostics, Medical equipment and Supplies, vaccines, contraceptives or nutritional supplements) and Related Services which general description is provided in the BDS. The Pharmaceuticals and Related Services that are subject of this procurement process are more particularly specified in Section 6, Statement of Requirement upon the basis of the information supplied in and in accordance with this Bidding Document.

1.3 The procurement reference number and number of lots of this Bidding Document are provided in the BDS. If Bids are being invited for individual contracts (lots) the Bidder may submit a Bid for one lot only, several or all of the lots. Each lot will form a separate contract and the quantities indicated for different lots will be indivisible. The Bidder must offer the whole of the quantity or quantities indicated for each lot.

1.4 Each Bidder may only submit one Bid, either individually or as a partner in joint venture. A Bidder who submits or participates in more than one Bid (other than as a subcontractor or in cases of alternatives that have been permitted or requested) will cause all the Bids with the Bidder's participation to be disqualified

1.5 This Section 1, Instructions to Bidders shall not form a part of the Contract. These instructions are intended to assist prospective Bidders in the preparation of their Bids.

1.6 Issuance of this Bidding Document does not in any way obligate the Public Body to award a Contract.

1.7 The Public Body retains ownership of all bids submitted in response to this Bidding Document. Consequently, Bidders have no right to have their bids returned to them except late bids.

1.8 In submitting a bid, the Bidder accepts in full and without restriction this Bidding Document as the sole basis of this procurement procedure, whatever his own conditions of sale may be, which he hereby waives. Bidders are expected to examine carefully and comply with all instructions, forms, contract provisions and specifications contained in this Bidding Document. Failure to submit a bid containing all the required information and documentation within the deadline specified may lead to the rejection of the bid. No account can be taken of any reservation in the bid as regards the Bidding Document; any reservation will result in the immediate rejection of the bid without further evaluation.

1.9 The permitted method of communication shall be in writing. Throughout these Bidding Documents the term "in writing" means communicated in written form and delivered

against receipt.

1.10 TIME TABLE

The following is an indicative timetable in relation to the procurement process. The Purchaser will attempt to maintain this schedule but reserves the right to vary key dates where necessary.

Ser No.	Item	Date
1	Tender Issue Date	30th January,2019
2	Last Date For Inquiries	19 February, 2019
3	Tender Closing Date	05 March, 2019 at 2:00 PM after noon
4	Tender Opening Date	05 March , 2019 at 2:30 PM after noon
5	Completion of Tender Evaluation	Within 2 month after bid opening
6	Completion of Approval Process	Within 15 days after tender completion of tender
7	Notification of Award	Within a week after approval
8	Contract Commencement Date	Within 3 weeks from award
9	Letter of Credit opening	Within 30 days from contract commencement

Purchaser reserves the right to modify the timeline at any time. In such a case Purchaser will inform all potential bidders but it is the responsibility of potential bidders to regularly check the relevant Purchaser's procurement pages on its website.

2. Source of Funds

2.1 Procuring Entities that will order Pharmaceuticals and Related Services described in the BDS under this Framework Agreement from time to time during the term of the Framework Agreement via the issuance of written Purchase Orders (PO) have an approved budget toward the cost of the procurement described in the Section 6, Statement of Requirement. The Procuring Entities intend to use these funds to place a Call-off contracts resulting from issuance of written Purchase Orders referencing this Framework Agreement. Call-off contracts shall be subject to the provisions of this Framework Agreement and shall be construed as automatically incorporating the terms and conditions of this Framework Agreement.

2.2 Receiving of Pharmaceuticals and Related Services and payments will be made directly by the Procuring Entities and will be subject in all respects to the terms and conditions of the resulting Call-off contracts placed by the Procuring Entities.

3. Fraud, Corruption and Complaints Provisions

3.1 The Government of the Federal Democratic Republic of Ethiopia (herein after called the Government) represented by the Public Procurement and Property Administration Agency (herein after called the Agency) requires Procuring Entities, as well as bidders to

observe the highest standards of ethics during the procurement and the execution of contracts. In pursuance of this policy, the Government:

(a). Defines, for the purposes of this provision, the terms set forth below as follows:

(i) "Corrupt practice" is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence improperly the action of a public official in the procurement process or in contract execution;

(ii) "Fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;

(iii) "Collusive practices" is a scheme or arrangement between two or more Bidders, with or without the knowledge of the Contracting Authority, designed to establish prices at artificial, non-competitive levels; and

(iv) "Coercive practices" is harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a contract.

(v) Obstructive practice is

- deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede the Federal Ethics and Anticorruption Commission, the Federal Auditor General and the Public Procurement and Property Administration Agency or their auditors investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; and/or threatening, harassing or intimidating any party to prevent their from disclosing their knowledge of matters relevant to the investigation or from pursuing the investigation, or
- acts intended to materially impede the exercise of inspection and audit rights provided for under ITB Clause 3.5 below.

(b). Will reject a recommendation for award if it determines that the Bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question;

(c). Will debar a Bidder from participation in public procurement for a specified period of time if it at any time determines the Bidder has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for, or in executing, a contract. The List of Debarred Bidders is available on the Agency's Website http//www.ppa.gov.et.

3.2 In pursuit of the policy defined in Sub-Clause 3.1, the Contracting Authority may terminate a contract for Pharmaceuticals if it at any time determines that corrupt or fraudulent practices were engaged in by representatives of the Contracting Authority or of a Bidder during the procurement or the execution of that contract.

3.3 Where it is proved that the bidder has given or has offered to give inducement or bribe to an official or procurement staff of the Contracting Authority to influence the result of the bid in his favor shall be disqualified from the bid, prohibited from participating in any future public procurement and the bid security deposited by them shall be forfeited.

3.4 Bidders are required to indicate their acceptance of the provisions on fraud and corruption, as defined in this clause through the statement in the Bid Submission Sheet.

3.5 The Agency will have the right to require to inspect the Supplier accounts and records relating to the performance of the contract and to have them audited by auditors

appointed by the Agency.

3.6 Subject to the recent editions of the Public Procurement Proclamation and Procurement Directive, a candidate or a bidder aggrieved or is likely to be aggrieved on account of the Contracting Authority inviting a bid not complying with the provisions of the Proclamation or Procurement Directive in conducting a bid proceeding may present complaint to the head of the Contracting Authority to have the bid proceeding reviewed or investigated. Any complaint must be submitted in writing to the head of the Contracting Authority, within five working days from the date the Bidder knew, or should have known, of the circumstances giving rise to the complaint. If the head of the Contracting Authority does not issue a decision within ten working days after submission of complaint, or the candidate or the Bidder is not satisfied with the decision, it may submit a complaint to the Board within five working days from the date on which the decision has been or should have been communicated to the candidate or the Bidder by the Contracting Authority. The Board's is binding for both parties.

4. Eligible Bidders

4.1 A Bidder may be a natural person, private, public or government-owned legal entity, subject to ITB Sub-Clause 4.5, or any combination of them with a formal intent to enter into an agreement or under an existing agreement in the form of a Joint Venture (JV), consortium, or association. In the case of a Joint Venture, consortium, or association:

(a). All parties to the Joint Venture, consortium or association shall be jointly and severally liable, unless otherwise specified in the BDS; and

(b). A Joint Venture, consortium or association shall nominate a Representative who shall have the authority to conduct all businesses for and on behalf of any and all the parties of the Joint Venture, consortium or association during the bidding process and, in the event the Joint Venture, consortium or association is awarded the Contract, during contract execution.

4.2 This Invitation for Bids is open to all Bidders from eligible source countries as defined in Section 5, Eligible Countries. A Bidder shall be deemed to have the nationality of a country if the Bidder is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors for any part of the Contract including related services.

4.3 A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if they:

(a). Are or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Contracting Authority to provide consulting services for the preparation of the Specification, and any other documents to be used for the procurement of the Pharmaceuticals and Related Services to be purchased under this Bidding Document;

(b). Have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder, or influence the decisions of the Contracting Authority regarding this bidding process; or

(c). Submit more than one bid in this bidding process.

4.4 A Bidder that has been debarred from participating in public procurement in accordance with ITB Clause 3.1 (c), at the date of the deadline for bid submission or thereafter, shall be disqualified.

4.5 Government-owned enterprises shall be eligible if they can establish that they are legally and financially autonomous and operate under commercial law and that they are not a dependent agency of the Contracting Authority.

4.6 Unless otherwise specified in the BDS, Bidders shall provide such evidence of their eligibility satisfactory to the Contracting Authority, to verify that the Bidder:

(a). Is not insolvent, in receivership, bankrupt or being wound up, not have had their business activities suspended and not be the subject of legal proceedings for any of the foregoing.

(b). Appropriate documentary evidence demonstrating its compliance, which shall include:

(i) Valid business license indicating the stream of business in which the Bidder is engaged,

(ii) VAT registration certificate issued by the tax authority (only domestic Bidders in case of contract value as specified in BDS),

(iii) Valid Tax clearance certificate issued by the tax authority (domestic Bidders only);

(iv) Relevant professional practice certificates, if required in BDS.

(c). Foreign bidders must as appropriate submit business organization registration certificate or trade license issued by the country of establishment.

4.7 To participate in this public procurement process, being registered in the suppliers list is a prerequisite (mandatory for domestic Bidders only).

4.8 Bidders shall provide such evidence of their continued eligibility satisfactory to the Contracting Authority, as the Contracting Authority shall reasonably request in BDS.

5. Eligible Pharmaceuticals and Related Services

5.1 All Pharmaceuticals and related services to be supplied under the Contract shall have as their country of origin an eligible country in accordance with Section 5, Eligible Countries.

5.2 For purposes of this Clause, the term "Pharmaceuticals" means "Medicines, Chemical reagents and Diagnostics, Medical equipment and Supplies, nutritional supplement and oral injectable forms of contraception, vaccines and condoms and the term "Related Services" includes services such as transportation, commissioning, insurance, installation, training and initial maintenance.

5.3 The term "country of origin" means the country where the Pharmaceuticals have been mined, grown, cultivated, produced, manufactured, or processed; or through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its imported components.

5.4 The nationality of the Bidder that produces, assembles, distributes, or sells the Pharmaceuticals shall not determine their origin.

5.5 To establish the eligibility of the Pharmaceuticals and Related Services, in accordance with this ITB Clause, Bidders shall complete the country of origin declarations in the

Price Schedule Form, included in Section 4, Bidding Forms.

5.6 If so required in the BDS, the Bidder shall demonstrate that it has been duly authorized by the Manufacturer of the Pharmaceuticals to supply the Pharmaceuticals indicated in its bid in the Federal Democratic Republic of Ethiopia by obtaining Manufacturer Authorization Letter using the form furnished in Section 4, Bidding Forms.

B. Contents of Bidding Document

6. Bidding Document

6.1 The Bidding Document consist of Parts 1, 2, and 3, which include all the Sections indicated below, and should be read in conjunction with any Addenda issued in accordance with ITB Clause 8.

Part 1 Bidding Procedures

- Section 1 Instructions to Bidders (ITB)
- Section 2 Bid Data Sheet (BDS)
- Section 3 Evaluation Methodology and Criteria
- Section 4 Bidding Forms
- Section 5 Eligible Countries

Part 2 Statement of Requirements

- Section 6 Statement of Requirements

Part 3 Contract

- Section 7 General Conditions of Contract (GCC)
- Section 8 Special Conditions of Contract (SCC)
- Section 9 Contract Forms

6.2 The Invitation to Bid is not part of the Bidding Document. In case of discrepancies between the Invitation to Bid and the Bidding Documents listed in ITB Clause 6.1 above, said Bidding Documents will take precedence.

6.3 The Contracting Authority is not responsible for the incompleteness of the Bidding Documents and their addenda, if they were not obtained directly from the Contracting Authority. Bidders who did not obtain the Bidding Document directly from the Contracting Authority will be rejected during evaluation. Where a Bidding Document is obtained from the Contracting Authority on a Bidder's behalf, the Bidder's name must be registered with the Contracting Authority at the time of sale and issue.

6.4 The Bidder is expected to examine all instructions, forms, terms, and specifications in the Bidding Documents. Failure to furnish all information or documentation required by the Bidding Documents may result in the rejection of the bid.

7. Written Questions / Clarification of Bidding Documents

7.1 A prospective Bidder requiring any clarification of the Bidding Documents shall contact the Contracting Authority in writing at the Contracting Authority's address indicated in the BDS. The Contracting Authority will respond in writing to any request for clarification, provided that such request is received no later than twenty one (21) days prior to the deadline for submission of bids. The Contracting Authority shall forward copies of its response to all Bidders who have acquired the Bidding Documents directly

from it, including a description of the inquiry but without reference to the identity of the prospective Bidder initiating the request. Should the Contracting Authority deem it necessary to amend the Bidding Documents as a result of a clarification, it shall do so following the procedure under ITB Clause 8 and Sub-Clause 26.2.

7.2 Only the written responses will be considered official and carry weight in this procurement process and subsequent evaluation. Any answers received outside the official channels, whether received verbally or in writing, from employees or representatives of the Contracting Authority, or any other party, shall not be considered official responses to questions regarding this Bidding Document.

8. Modification to Bidding Documents

8.1 Where Contracting Authority finds it necessary to introduce modification to the Bidding Document on its initiative or on the basis of request for clarification by prospective Bidder, the Contracting Authority may modify the Bidding Document at any time prior to the deadline for submission of bids.

8.2 Any alteration to the content of the Bidding Document shall at the same time be communicated in the form of an amendment to all prospective Bidders who purchased the bidding document and will be binding on them. Bidders are required to immediately acknowledge receipt of any such amendment, and it will be assumed that the information contained in the amendment will have been taken into account by the Bidder in its Bid.

8.3 The Contracting Authority may, at its discretion, extend the closing date for submission of bids where it modifies a bidding document as per Clause 8.1 above, if it is assumed that the time remaining before the closing date is not sufficient for bidders to prepare adjusted Bid Documents on the basis of such modification.

9. Pre-Bid Conference

9.1 If the Contracting Authority deems it to be appropriate, it may hold a Pre-Bid Conference for prospective bidders who purchased a Bidding Document for clarification and discussion on the Bidding Document or modification thereto.

9.2 The Contracting Authority shall give written notice to all bidders who purchased a bidding document to attend the Pre-Bid Conference, Notice will include time, date, and address where Pre-Bid Conference will be held.

9.3 The Contracting Authority shall welcome all prospective bidders to attend this Pre-Bid Conference. To give all prospective bidders the opportunity to participate in the pre-bid conference, prospective bidders are limited to sending two representatives to this conference. All the costs of attending this conference will be borne by the prospective bidders.

9.4 The Contracting Authority invites all prospective bidders to submit their questions / request for clarification by time and date and to the address indicated in BDS.

9.5 The Pre-Bid Conference shall be minuted. Copies of the minute shall be delivered to all prospective bidders who purchased the Bidding Document to enable them prepare their bid documents by incorporating the content of clarification or modification.

C. Preparation of Bids

10. Cost of Bidding

10.1 The Bidder shall bear all costs associated with the preparation and submission of its Bid,

and the Contracting Authority shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

11. Language of Bid

11.1 The Bid, as well as all correspondence and documents relating to the bid exchanged by the Bidder and the Contracting Authority, shall be written in English.

11.2 Bids and supporting documents of Bidders prepared in a language other than language of bid shall have to be translated by a legally competent interpreter into language of bid and a copy of the translation has to be submitted together with the original documents, especially where such documents pertain to the fundamental elements of the bid.

11.3 If the Contracting Authority detects discrepancy between language of the original document and the translated version, it shall reject the documents unless such discrepancy constitutes minor deviation from the requirement stated in the Bidding Document.

12. Bid Prices and Discounts

12.1 The prices and discounts quoted by the Bidder in the Bid Submission Sheet and in the Price Schedule (forms furnished in Section 4, Bidding Forms) shall conform to the requirements specified below.

12.2 All items in the Section 6, Statement of Requirements must be listed and priced separately in the Price Schedule. If a Price Schedule shows items listed but not priced, their prices shall be assumed to be included in the prices of other items. Items not listed in the Price Schedule shall be assumed to be not included in the Bid, and provided that the Bid is substantially responsive, the corresponding adjustment shall be applied in accordance with ITB Sub-Clause 33.2.

12.3 The price to be quoted in the Bid Submission Sheet shall be the total price of the Bid including taxes, excluding any conditional discounts offered.

12.4 The Bidder offering conditional discounts shall indicate the methodology for their application in the Bid Submission Sheet.

12.5 The terms DDP, EXW, CIF, CIP, and other similar terms shall be governed by the rules prescribed in the current edition of Incoterms, published by The International Chamber of Commerce, at the date of the Invitation for Bids or as specified in the BDS.

12.6 Prices proposed on the Price Schedule Forms for Pharmaceuticals and Related Services, shall be disaggregated, when appropriate as indicated in this sub-clause. This disaggregating shall be solely for the purpose of facilitating the comparison of bids by the Contracting Authority. This shall not in any way limit the Contracting Authority's right to contract on any of the terms offered:

(a). For Pharmaceuticals:

(i) The price of the Pharmaceuticals quoted EXW, FOB, excluding any customs duties and sales and other taxes already paid or payable;

(ii) The price for carriage and insurance of Pharmaceuticals supplied from outside the Federal Democratic Republic of Ethiopia, in accordance with the Incoterms specified in the Special Conditions of Contract;

(iii) The price for inland transportation, insurance, and other local services required to

convey the Pharmaceuticals to their final destination if specified in the BDS, and

(iv) All Ethiopian customs duties, VAT, and other taxes already paid or payable on the Pharmaceuticals or on the components and raw material used in the manufacture or assembly if the contract is awarded to the Bidder.

(b). For related services:

(i) The price of the related services; and

(ii) All Ethiopian customs duties and sales and other taxes already paid or payable on the related services if the contract is awarded to the Bidder.

12.7 Contracting Authority shall allow adjustment of prices quoted by the Bidder in case current price information is available from the Public Procurement and Property Administration Agency or the Central Statistical Agency.

12.8 Request for price adjustment may be filed after expiration of period specified in the BDS in accordance with the GCC.

12.9 A Bid submitted with a fixed price quotation shall not be rejected, but the price adjustment shall be treated as zero.

12.10 If so indicated in BDS Sub-Clause 1.3, bids are being invited for individual contracts (lots) or for any combination of contracts (packages). Unless otherwise indicated in the BDS, prices quoted shall correspond to 100 % of the items specified for each lot and to 100% of the quantities specified for each item of a lot. Bidders wishing to offer any price reduction for the award of more than one Contract shall specify in their bid the price reductions applicable to each package or, alternatively, to individual Contracts within the package. Price reductions shall be submitted in accordance with ITB Sub-Clause 12.4 and clearly indicated for each lot in such a way that it can be announced during the public Bid opening session.

12.11 Where a foreign Bidder uses local inputs to satisfy the required object of procurement under the contract, the portion of the total contract price representing such local expenditure shall be expressed in ETB in the Price Schedule of the Bidder.

13. Currencies of Bid

13.1 For Pharmaceuticals and Related Services that the Bidder will supply from inside Ethiopia the prices shall be quoted in the Ethiopian Birr, unless otherwise specified in the BDS.

13.2 For Pharmaceuticals and Related Services that the Bidder will supply from outside Ethiopia prices shall be expressed in the freely convertible currency. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but use no more than three currencies different from the currency of Ethiopia.

14. Professional Qualifications and Capability of the Bidder

14.1 If required, in order to proof their professional qualifications and capability Bidders must provide relevant information for the period specified in the BDS by completing relevant tables in the form entitled Bidders Certification of Compliance furnished in Section 4, Bidding Forms.

15. Financial Standing of the Bidder

15.1 If required in BDS, in order to proof that it has adequate financial resources to manage

this Framework Agreement the bidder must present its financial data by completing relevant table in the form entitled Bidders Certification of Compliance that is furnished in Section 4, Bidding Forms.

15.2 Along with the proof referred to in Clause 15.1 the documents that are required as proof of the bidder's financial standing are the following:

(a). Financial statements certified by an independent auditor;

(b). Other documents as stated in the BDS.

16. Technical Qualifications, Competence, and Experience of the Bidder

16.1 The Bidder must present a description of its company and organization, with appropriate reference to any parent company and subsidiaries. The Bidder shall also include details demonstrating the Bidder's experience and ability in selling and servicing the Pharmaceuticals and Related Services listed in Section 6, Statement of Requirements. Also, each Bidder shall include a description of how it plans to manage the work included in this Bidding Document in addition to its other ongoing projects.

16.2 This information shall be included in a separate form entitled Bidders Certification of Compliance that is furnished in Section 4, Bidding Forms.

16.3 As a proof of satisfactory execution of contracts the Bidder must provide Certificates of satisfactory execution of contracts, provided by the other contracting party to the contracts concerned in number and within the period specified in the BDS for similar sized/type contracts with a budget of at least that of this contract, unless otherwise specified in the BDS including contact information for verification and inspection so as to provide due diligence. Contact information should include, at a minimum: name, function, address, e-mail, and phone number. Each reference provided should be the client's responsible project administrator or a senior official of the client who is familiar with the Bidder's performance and with the Bidder's system capabilities, and who may be contacted by the Contracting Authority during the evaluation process.

16.4 The Certificate of satisfactory execution of contracts shall include the following data:

(a). The name and place of establishment of the contracting parties,

(b). The subject-matter of the contract,

(c). The value of the contract

(d). The time and place of performance of the contract,

(e). A statement concerning the satisfactory execution of contracts.

16.5 If, for objective reasons, such a certificate cannot be obtained from a contracting party, a statement issued by the bidder concerning satisfactory execution of contracts may also be valid, on presentation of proof that the certificate was requested.

16.6 If the Bidder(s) propose a joint venture all of the information listed above must be provided for all of the joint venture members. This information shall be in separate sections, one section per joint venture member. In addition, the Bid shall provide the agreements that support the relationships between joint venture members.

16.7 Unless otherwise specified in the BDS, the Contracting Authority reserves the right to undertake physical checking of current Bidder's technical qualifications and competence in order to make sure that the Bidder has adequate qualifications to manage this Framework Agreement.

17. Documentary Technical Evidence

17.1 To establish the conformity of the Pharmaceuticals and Related Services to the Bidding Documents and to support details provided in the Section 6, Technical Specification and Compliance Sheet the Bidder shall furnish as part of its bid the documentary technical evidence, unless otherwise specified in the BDS.

17.2 The documentary evidence may be in the form of literature, illustrations, drawings brochures, or data, and shall consist of a detailed description of the essential technical and performance characteristics of the Pharmaceuticals and Related Services, demonstrating substantial responsiveness of the Pharmaceuticals and Related Services to those requirements, and if applicable, a statement of deviations and exceptions to the provisions of the Statement of Requirements.

17.3 Standards for workmanship, process, material, and equipment, as well as references to brand names or catalogue numbers specified by the Contracting Authority in the Statement of Requirements, are intended to be descriptive only and not restrictive. The Bidder may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Contracting Authority's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section 6, Statement of Requirement.

18. Presentation of Samples

18.1 The Contracting Authority reserves the right to request production and presentation of samples representing any or all Pharmaceuticals and Related Services proposed in response to this Bidding Document. If Bidder fails to provide such Pharmaceuticals for presentation, the Bidder's Proposal may be rejected by the Contracting Authority in its sole discretion. The Bidder warrants that if awarded a Framework Agreement the Pharmaceuticals and Related Services delivered under such Framework Agreement shall meet or exceed the quality of the Pharmaceuticals presented. Samples of the quoted products, when requested in BDS, must be furnished free of charge and in a timely manner. Bidder should not submit unsolicited samples.

18.2 If the Contracting Authority decide to request production and presentation of samples representing any or all Pharmaceuticals all Bidders will be informed in writing on the place where the samples are to be delivered and the time when and the place where the samples will be openly shown.

18.3 The Contracting Authority shall handle and examine carefully, samples supplied by bidders; however Bidders shall not be paid compensation for samples lost or destroyed in the examination process because of their nature. Samples that are not lost or destroyed shall be returned to unsuccessful bidders. If samples are not claimed by unsuccessful bidders within 6 months, they shall be forfeited to the government.

18.4 Unless the Contracting Authority decides otherwise, a sample supplied by the successful bidder shall stay with the Contracting Authority until the completion of the procurement process to be used for checking conformity during delivery.

19. Joint Venture or Consortium

19.1 If bidder is a joint venture or consortium of two or more entities, the bid must be single with the object of securing a single contract; authorized person must sign the bid and will be jointly and severally liable for the bid and any contract. Those entities must designate one of their members to act as leader with authority to bind the joint venture or consortium. The composition of the joint venture or consortium must not be altered

without the prior consent in writing of the Contracting Authority.

19.2 The bid may be signed by the representative of the joint venture or consortium only if he has been expressly so authorized in writing by the members of the joint venture or consortium, and the authorizing contract, notarial act or deed must be submitted to the Contracting Authority. All signatures to the authorizing instrument must be certified in accordance with the national laws and regulations of each party comprising the joint venture or consortium together with the powers of attorney establishing, in writing, that the signatories to the bid are empowered to enter into commitments on behalf of the members of the joint venture or consortium. Each member of such joint venture or consortium must prove to the satisfaction of the Contracting Authority that they comply with the necessary legal, technical and financial requirements and have the wherewithal to carry out the contract effectively.

20. Alternative Bids

20.1 Unless otherwise indicated in the BDS, alternative Bids shall not be considered.

20.2 If permitted in BDS, the Contracting Authority may consider alternative systems or products prior to the notification of the successful Bidder provided that the Bidder:

(a). Has submitted Bid in accordance with the Bidding Document as issued; and

(b). Has submitted Bid based on alternative(s) to the Bidding Document as issued; and

(c). Has included with the Bid a demonstration of the advantages of the alternative solution over the initial solution, including a quantifiable justification of any economic and/or technical advantages; and

(d). Has included with the Bid sufficient descriptive information for a complete evaluation of the proposed alternative(s) by the Contracting Authority, including calculations, technical specifications, breakdown of prices, proposed work methods and other relevant details.

20.3 Only the technical alternative(s), if any, of the lowest evaluated Bidder conforming to the basic technical requirements shall be considered by the Contracting Authority.

20.4 In evaluating a Bid containing an alternative process or product the Contracting Authority may use any evaluation/award criteria as indicated in the BDS and Section 3, Evaluation Methodology and Criteria.

20.5 Alternative Bids not requested by the Contracting Authority shall be rejected.

21. Period of Validity of Bids

21.1 Bids shall remain valid for the period specified in the BDS after the bid submission deadline prescribed by the Contracting Authority. A bid valid for a shorter period may be rejected by the Contracting Authority as non-responsive.

21.2 In exceptional circumstances, prior to expiry of the bid validity period, the Contracting Authority may request Bidders to extend the period of validity of their bids. The request and the responses shall be made in writing.

21.3 Bidders who are not willing to extend their bid validity period for whatever reason shall be disqualified from the bid without having forfeited their bid security.

21.4 Bidders agreeing to the Contracting Authority's request for extension of their bid validity period have to express in writing their agreement to such request and for how long they are willing to extend the period. Similarly, they have to amend the validity period of their bid security on the basis of the extension of the bid validity period they

have agreed to, or alternatively, furnish new bid security to cover the extended period.

21.5 A bidder not agreeing to extend the validity period of his/its bid security shall be treated as a bidder refusing the Contracting Authority's request for extension of bid validity period, and as such, shall be disqualified from further bid proceeding.

22. Bid Security

22.1 Unless otherwise specified in the BDS, the Bidder shall furnish as part of its bid, a bid security in original form and in the amount and currency specified in the BDS. A copy of bid security, if submitted without original form, shall not be accepted.

22.2 The bid security shall be, at the Bidder's option, in any of the following forms:

(a). An unconditional Bank Guarantee;

(b). An irrevocable Letter of Credit;

(c). Cash, check certified by a reputable bank or financial institution, or payable order;

all from a reputable source from any eligible country. Securities issued by foreign banks or financial institutions shall be counter-guaranteed by an Ethiopian bank. The bid security shall be submitted either using the Bid Security Form included in Section 4, Bidding Forms, or in another substantially similar format approved by the Contracting Authority. In either case, the form must include the complete name of the Bidder. The bid security shall be valid for twenty-eight days (28) beyond the end of the validity period of the bid. This shall also apply if the period for bid validity is extended.

22.3 The Bid Security of a Joint Venture shall be issued in the name of the Joint Venture submitting the Bid provided the Joint Venture has legally been constituted, or else it shall be issued in the name of all partners proposed for the Joint Venture in the bid. Sanctions due to a breach of the terms of a Bid Security pursuant to ITB Clause 22.7 will apply to all partners to the Joint Venture

22.4 Any bid not accompanied by a substantially responsive bid security, if one is required in accordance with ITB Sub-Clause 22.1, shall be rejected by the Contracting Authority as non responsive.

22.5 The bid security of unsuccessful Bidders shall be returned as promptly as possible upon the successful Bidder's furnishing of the performance security pursuant to ITB Clause 47.

22.6 The bid security of the successful Bidder shall be returned as promptly as possible once the successful Bidder has signed the Contract and furnished the required performance security.

22.7 The bid security may be forfeited:

(a). If a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Submission Sheet, except as provided in ITB Sub-Clause 21.2; or

(b). If the successful Bidder fails to:

(i) Sign the Contract in accordance with ITB 45;

(ii) Furnish a performance security in accordance with ITB Clause 47; or

22.8 The bid security furnished by foreign bidders from a bank outside of Ethiopia has to be unconditional and counter guaranteed by local banks.

23. Documents Comprising the Bid

23.1 All bids submitted must comply with the requirements in the Bidding Document and comprise the following documents:

a) Ethiopian Food, medicine and health care Administration and Control Authority (FMHACA) valid registration certificate.

b) Stringent regulatory Authority (SRA) valid Good manufacturing practice certificate (GMP)/US FDA certificate/WHO prequalified certificate.

c) Ethiopian Food, medicine and health care Administration and Control Authority (FMHACA) GMP certificate.

23.2 Mandatory documentary evidence establishing the Bidder's qualification is the following:

(a). Bid Submission Sheet (form furnished in Section 4, Bidding Forms) including the following mandatory attachments:

(i) VAT registration certificate issued by the tax authority (only domestic Bidders in case of contract value as specified in BDS Clause 4.6(b)(ii));

(ii) A valid tax clearance certificate issued by the tax authority (domestic Bidders only);

(iii) Business organization registration certificate or trade license issued by the country of establishment (foreign Bidders only);

(iv) Relevant professional practice certificates, as appropriate.

(b). Bidder Certification of Compliance (form furnished in Section 4, Bidding Forms) including the following mandatory attachments:

(i) Written statement by a power of attorney (or notary statement, etc.) proving that the person, who signed the bid on behalf of the company/joint venture/consortium, is duly authorized to do so, as stipulated in ITB Clause 24.2;

(ii) Documents required in the BDS Clause 15.2 as proof of the bidder's financial standing;

(iii) Certificates of satisfactory execution of contracts provided by contracting parties to the contracts successfully completed in the course of the period as specified in the BDS with a budget of at least that of this contract, unless otherwise specified in the BDS Clause 16.3.

(c). Technical Specification + Technical Offer + Compliance Sheet (it should be presented as per template furnished in Section 6, Statement of Requirements) with detailed description of the proposed Pharmaceuticals and Related Services in compliance with the minimum technical requirements, including, if necessary, separate sheets or documentation for details. Technical Specification + Technical Offer + Compliance Sheet Form must include the following mandatory attachments;

(i) Descriptive technical literature in accordance with ITB Clause 17 (if required in BDS);

(ii) Description of the organization of the warranty offered in accordance with the conditions laid down in GCC Clause 25;

(iii) Manufacturer Authorization Letter in accordance with ITB Clause 5.6.

(d). Bid Security, in accordance with ITB Clause 22;

(e). Alternative bids, if permissible, in accordance with ITB Clause 20.

(f). Domestic Bidders, individually or in joint ventures, applying for eligibility for a 15-

percent margin of domestic preference shall supply all information required to satisfy the criteria for eligibility as described in ITB 35.

(g). In the case of a bid submitted by a joint venture (JV), the Form Data on Joint Ventures, the Agreement governing the formation of joint venture, or letter of intent to form JV, including a draft agreement, in accordance with ITB Clause 4.1

(h). Price Schedule for the Pharmaceuticals and Related Services offered (it should be presented as per template furnished in Section 4, Bidding Forms) and if necessary completed by separate sheets for the details.

(i). Any other document or information required to be completed and submitted by Bidders, as specified in the BDS.

24. Format and Signing of Bid

24.1 The Bidder shall prepare one original of the documents comprising the bid as described in ITB Clause 23 and clearly mark it "ORIGINAL." Alternative bids, if permitted in accordance with ITB 20, shall be clearly marked ―ALTERNATIVE. In addition, the Bidder shall submit copies of the bid, in the number specified in the BDS and clearly mark each of them "COPY." In the event of any discrepancy between the original and the copies, the original shall prevail. If required in BDS, Bidders shall be required to submit bid documents in two envelopes containing the technical and financial proposals separately.

24.2 The original and all copies of the bid shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written statement by a power of attorney (or notary statement, etc.) proving that the person, who signed the bid on behalf of the company/joint venture/consortium is duly authorized to do so and it shall be attached to the bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the bid, except for non-amended printed literature, shall be signed or initialed by the person signing the bid.

24.3 Any interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the bid.

D. Submission and Opening of Bids

25. Sealing and Marking of Bids

25.1 The Bidder shall enclose the original and each copy of the bid, including alternative bids, if permitted in accordance with ITB Clause 20, in separate sealed envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." These envelopes containing the original and the copies shall then be enclosed in one single envelope.

25.2 The inner and outer envelopes shall:

(a). Be addressed to the Contracting Authority in accordance with ITB Sub-Clause 26.1;

(b). Bear the subject of the procurement or the Project name, and procurement reference number indicated in the BDS;

(c). Bear the words **"Not to be opened before the time and date for bid opening".**

25.3 The outer envelopes shall also indicate the name and address of the Bidder to enable the bid to be returned unopened in case it is declared "late" pursuant to ITB Clause 27.1.

25.4 If all envelopes are not sealed and marked as required, the Contracting Authority shall assume no responsibility for the misplacement or premature opening of the bid.

26. Deadline for Submission of Bids

26.1 Bidders may always submit their bids by registered post or by hand. Bids must be received by the Contracting Authority at the address and no later than the date and time indicated in the BDS.

26.2 The Contracting Authority may, at its discretion, extend the deadline for the submission of bids by amending the Bidding Documents in accordance with ITB Clause 8, in which case all rights and obligations of the Contracting Authority and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

27. Late Bids

27.1 The Contracting Authority shall not consider any bid that arrives after the deadline for submission of bids, in accordance with ITB Clause 26. Any bid received by the Contracting Authority after the deadline for submission of bids shall be declared late, rejected, and returned unopened to the Bidder.

28. Withdrawal, Substitution, and Modification of Bids

28.1 A Bidder may withdraw, substitute, or modify its bid after it has been submitted by sending a written notice, duly signed by an authorized representative, and shall include a copy of the authorization in accordance with ITB Sub-Clause 24.2, (except that withdrawal notices do not require copies). The corresponding substitution or modification of the bid must accompany the respective written notice. All notices must be:

(a). Submitted in accordance with ITB Clauses 24 and 25 (except that withdrawals notices do not require copies), and in addition, the respective envelopes shall be clearly marked "Withdrawal," "Substitution," "Modification;" and

(b). Received by the Contracting Authority prior to the deadline prescribed for submission of bids, in accordance with ITB Clause 26.

28.2 Bids requested to be withdrawn in accordance with ITB Sub-Clause 28.1 shall be returned unopened to the Bidders. Bid withdrawal notices received after the bid submission deadline will be ignored, and the submitted bid will be deemed to be a validly submitted bid.

28.3 No bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of bids and expiry of the period of bid validity specified by the Bidder on the Bid Submission Sheet or any extension thereof.

29. Bid Opening

29.1 The Contracting Authority shall conduct the bid opening in the presence of Bidders` designated representatives who choose to attend, and at the address, date and time specified in the BDS. The opening of the bid shall not be affected by the absence of the bidders on their own will.

29.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a

valid authorization to request the withdrawal and is read out at bid opening. Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding bid being substituted, and the substituted bid shall not be opened, but returned to the Bidder. No bid substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at bid opening. Envelopes marked "MODIFICATION" shall be opened and read out with the corresponding bid. No bid modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at bid opening. Only envelopes that are opened and read out at bid opening shall be considered further.

29.3 All other envelopes shall be opened one at a time, reading out: the name of the Bidder and whether there is a modification; the Bid Prices, including any discounts and alternative offers; the presence of a bid security, if required; and any other details as the Contracting Authority may consider appropriate. Only discounts and alternative offers read out at bid opening shall be considered for evaluation. No bid shall be rejected at bid opening except for late bids, in accordance with ITB Sub-Clause 27.1.

29.4 The Contracting Authority shall prepare a record of the bid opening that shall include, as a minimum: the name of the Bidder and whether there is a withdrawal, substitution, or modification; the Bid Price, per lot if applicable, including any discounts and alternative offers; and the presence or absence of a bid security, if one was required. The Bidders' representatives who are present shall be requested to sign the record. The omission of a Bidder's signature on the record shall not invalidate the contents and effect of the record. A copy of the record shall be distributed to all Bidders.

29.5 Any bid document not opened and read out during the bid opening proceeding shall not be considered for further evaluation.

E. Evaluation and Comparison of Bids

30. Confidentiality

30.1 Information relating to the examination, evaluation, clarification, and comparison of bids, and recommendation of contract award, shall not be disclosed to bidders or any other persons not officially concerned with such process until information on Contract award is communicated to all bidders.

30.2 Any effort by a Bidder to influence the Contracting Authority in the examination, evaluation, and comparison of the bids or Contract award decisions may result in the rejection of its bid.

30.3 Notwithstanding ITB Sub-Clause 30.2, from the time of bid opening to the time of Contract award, if any Bidder wishes to contact the Contracting Authority on any matter related to the bidding process, it should do so in writing.

31. Clarification of Bids

31.1 To assist in the examination, evaluation, and comparison of the bids, the Contracting Authority may, at its sole discretion, ask any Bidder for a clarification of its bid. Any clarification submitted by a Bidder that is not in response to a request by the Contracting Authority shall not be considered. The Contracting Authority's request for clarification and the response shall be in writing. No change in the prices or substance of the bid shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors

discovered by the Contracting Authority in the evaluation of the bids, in accordance with ITB Clause 34.

31.2 If a Bidder does not provide clarifications of its bid by the date and time set in the Contracting Authority's request for clarification, its bid may be rejected.

32. Responsiveness of Bids

32.1 The Contracting Authority's determination of a bid's responsiveness is to be based on the contents of the bid itself.

32.2 A substantially responsive bid is one that conforms to all the terms, conditions, and specifications of the Bidding Documents without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:

(a). If accepted, would,

(i) Affects in any substantial way the scope or quality of the Pharmaceuticals and Related Services specified in the Contract; or

(ii) Limit in any substantial way, inconsistent with the Bidding Documents, the Contracting Authority's rights or the Bidder's obligations under the Contract; or

(b). If rectified would unfairly affect the competitive position of other Bidders presenting substantially responsive bids.

32.3 If a bid is not substantially responsive to the salient requirements of the Bidding Documents it shall be rejected by the Contracting Authority and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.

32.4 Decisions to the effect that a bid is not substantially responsive t must be duly justified in the evaluation minutes.

32.5 If only one Bid meets all salient requirements of the Bidding Document and is not otherwise disqualified, the Contracting Authority may still complete the full evaluation of that Bid and sign contract with that Bidder if the Bid submitted by such bidder is satisfactory to the Contracting Authority and the price offered by the bidder is comparable to or less than the market price of the required object of procurement.

33. Nonconformities and Omissions

33.1 Provided that a bid is substantially responsive, the Contracting Authority may waive any non-conformity or omissions in the bid that does not constitute a material deviation.

33.2 Provided that a bid is substantially responsive, the Contracting Authority may request that the Bidder submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the bid related to documentation requirements. Requesting information or documentation on such nonconformities shall not be related to any aspect of the price of the bid. Failure of the Bidder to comply with the request may result in the rejection of its bid.

33.3 Provided that a bid is substantially responsive, the Contracting Authority shall rectify nonmaterial nonconformities or omissions. To this effect, the Bid Price shall be adjusted, for comparison purposes only, by the highest price quoted in this bidding process to reflect the price of the missing or non-conforming item or component.

34. Dubious price quotations and errors in calculation

34.1 Provided that the bid is substantially responsive, the Contracting Authority shall correct arithmetical errors on the following basis:

(a). If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected, unless in the opinion of the Contracting Authority there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price shall be corrected;

(b). If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and

(c). If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.

34.2 The Contracting Authority shall correct the detected errors in calculation and notify the bidder in writing of the corrections made without any delay, requesting the bidder to confirm that he accepts the correction of the calculation error within the period specified in BDS from the date on which the notice was received. The corrections shall be clearly indicated in the bid.

34.3 If the Bidder that submitted the lowest evaluated bid does not accept the correction of errors, its bid shall be disqualified.

35. Margin of Preference

35.1 Preference shall be granted to locally produced Pharmaceuticals, to small and micro enterprises established under the relevant Proclamation.

35.2 The margin of preference to be so granted for locally produced Pharmaceuticals and applied when comparing prices during evaluation of bids shall be 25 %

35.3 The preference to be granted as per Clause 35.2 shall be effective where it is certified by a competent auditor that no less than 35% of the total value of such products is added in Ethiopia.

35.4 For the purpose of Clause 35.3, value added in Ethiopia shall be calculated by deducting from the total value of the product in question, the cost, exclusive of indirect taxes, of imported raw materials and other supplies used in the production of such product as well as services rendered abroad in connection with the production of that product.

35.5 Preference shall be given to small and micro enterprises established under the relevant law by a margin of 3% when such enterprises compete with local bidders.

36. Preliminary Examination of Bids

36.1 The Contracting Authority shall examine the bids to confirm that all documentary evidence establishing the Bidder's qualification requested in ITB Clause 23 have been provided, and to determine whether bid comply with administrative requirements of the Bidding Document.

36.2 From the time the Bids are opened to the time the Contract is awarded, the Bidders should not contact the Contracting Authority on any matter related to its Bid. Any effort by Bidders to influence the Contracting Authority in the examination, evaluation, ranking of Bids, and recommendation for award of Contract may result in the rejection

of the Bidders' Bid

36.3 The Contracting Authority may determine bid as not responsive when:

(a). Bidder has failed to submit Written statement by a power of attorney (or notary statement, etc.) proving that the person, who signed the bid on behalf of the company/joint venture/consortium, is duly authorized to do so (ITB Sub-clause 24.2);

(b). Original and all copies of the bid are not typed or written in indelible ink and signed by a person duly authorized to sign on behalf of the Bidder (ITB Sub-clause 24.2);

(c). All pages of the bid, except for non-amended printed descriptive literature, are not signed or initialed by the person signing the bid (ITB Sub-clause 24.2);

(d). Bid is not written in language specified in the ITB Clause 11.1;

(e). Bidder has failed to submit signed and dated Bid Submission Sheet Form;

(f). Bidder has failed to submit signed and dated Price Schedule Form;

(g). Bidder has failed to submit signed and dated Bidder Certification of Compliance Form;

(h). Bidder has failed to submit signed and dated Technical Specification + Technical Offer+ Compliance Sheet Form;

(i). Bidder has failed to submit signed and dated Bid Security;

(j). The Bid Security is not in accordance with ITB Clause 22.

37. Legal, Professional, Technical, and Financial Admissibility of Bids

37.1 After confirming the bids comprise all mandatory documentary evidence establishing the Bidder's qualification, the Contracting Authority will rule on the legal, technical, professional, and financial admissibility of each bid, classifying it as compliant or non-compliant with qualification requirements set forth in the Bidding Document.

37.2 **Legal admissibility**

The Contracting Authority may determine bid as not responsive when:

(a). Bidder does not have nationality in accordance with ITB Sub-Clause 4.2;

(b). Bidder is found to have a conflict of interest as described in ITB Sub-Clause 4.3;

(c). Bidder has failed to submit valid business license indicating the stream of business in which the bidder is engaged, in accordance with ITB Clause 4.6(b)(i);

(d). Bidder has failed to register itself in the Public Procurement and Property Administration Agency's suppliers list (mandatory for domestic Bidders only), in accordance with ITB Clause 4.7;

(e). Domestic Bidder has failed to submit VAT registration certificate issued by the tax authority (in case of contract value specified in BDS Clause 4.6(b)(ii), in accordance with ITB Clause 4. 6(b)(ii);

(f). Domestic Bidder has failed to submit a valid tax clearance certificate issued by the tax authority, in accordance with ITB Clause 4.6(b)(iii);

(g). Foreign Bidder has failed to submit business organization registration certificate or valid trade license issued by the country of establishment, in accordance with ITB Clause 4.6(c);

(h). Bidder has been debarred by a decision of the Public Procurement and Property Administration Agency from participating in public procurements for breach of its obligation under previous contracts, in accordance with ITB Clause 4.4.

(i). In the case of a bid submitted by a joint venture (JV), the Bidder has failed to submit the Form Data on Joint Ventures, the Agreement governing the formation of joint venture, or

letter of intent to form JV, including a draft agreement, in accordance with ITB Clause 4.1

37.3 **Professional admissibility**

The Contracting Authority may determine bid as not responsive when:

(a). Bidder has failed to submit relevant professional practice certificates if required in BDS Clause 4.6(b)(iv);

(b). Bidder has failed to provide in the Bidder Certification of Compliance Form information related to its professional qualification and capability for the period specified in the BDS Clause 14.1.

37.4 **Technical admissibility**

The Contracting Authority may determine bid as not responsive when:

(a). Bidder has failed to provide in the Bid Submission Sheet Form the Statement attesting the origin of the Pharmaceuticals and Related Services offered;

(b). Bidder has failed to provide in the Bidder Certification of Compliance Form information about major relevant contracts successfully completed in the number and period specified in the BDS;

(c). Bidder has failed to submit Certificates of satisfactory execution of contracts provided by contracting parties to the contracts successfully completed in the period and budget as specified in the BDS 16.3;

(d). Bidder has failed to complete its Technical Specification + Technical Offer+ Compliance Sheet Form in accordance with technical specification presented as per template in Section 6, Statement of Requirements and to submit the following mandatory attachments:

(i) Bidder has failed to submit Descriptive technical literature in accordance with ITB Clause 17;

(ii) Bidder has failed to submit Description of the organization of the warranty offered in accordance with the conditions laid down in GCC Clause 25;

(iii) Bidder has failed to submit Manufacturer Authorization Letter in accordance with ITB Clause 5.6.

37.5 **Financial admissibility**

The Contracting Authority may reject any bid when:

(a). Bidder has failed to submit financial statements certified by an independent auditor as required in ITB Clause 15.2(a) for the period specified in Section 3, Evaluation Methodology and Criteria;

(b). Bidder has failed to submit other documents proofing its financial standing, as required in the BDS Clause 15.2(b);

(c). The average annual turnover for the period specified in Section 3, Evaluation Methodology and Criteria does not exceed the amount of the financial proposal of the Bid in value specified in the BDS.

(d). Bidder has failed to calculate Bid Prices for the Pharmaceuticals and Related Services offered as prescribed in ITB Clause 12; and

(e). Bidder has failed to quote prices in currency specified in the BDS in accordance with ITB Clause 13.

38. Evaluation of Bids

38.1 The Contracting Authority shall evaluate each bid that has been determined, up to this

stage of the evaluation, to be substantially responsive.

38.2 For evaluation and comparison purposes, the Contracting Authority shall convert all bid prices expressed in the amounts in various currencies into a single currency indicated in BDS, using the selling exchange rate established by the National Bank of Ethiopia and on the date of the Bid opening.

38.3 To evaluate a bid, the Contracting Authority shall only use all the criteria and methodologies defined in this Clause and in Section 3, Evaluation Methodology and Criteria. No other criteria or methodology shall be permitted.

38.4 To evaluate a bid, the Contracting Authority shall consider the following:

(a). The bid price;

(b). Price adjustment for correction of arithmetic errors in accordance with ITB Sub-Clause 34;

(c). Price adjustment due to discounts offered in accordance with ITB Sub-Clause 12.4;

(d). Converting the amount resulting from applying (a) to (c) above, if relevant, to a single currency in accordance with ITB Sub-Clause 38.2;

(e). Adjustment for nonconformities and omissions in accordance with ITB Sub-Clause 33;

(f). Application of all the evaluation factors, if indicated in Section 3, Evaluation Methodology and Criteria.

(g). Adjustments due to the application of a margin of preference, in accordance with ITB Clause 35.

38.5 The Contracting Authority's cost evaluation of a bid may require the consideration of other factors, in addition to the Bid Price quoted in accordance with ITB Clause 12. These factors may be related to the characteristics, performance, and terms and conditions of purchase of the Pharmaceuticals and Related Services. The factors to be used, if any, and the methodology of application shall be indicated in Section 3, Evaluation Methodology and Criteria.

38.6 If these Bidding Documents allow Bidders to submit a Bid for different lots, and the award to a single Bidder of multiple lots, the methodology of evaluation to determine the lowest evaluated lot combinations, including any discounts offered in the Bid Submission Sheet, is specified in the BDS and detailed in Section 3 Evaluation Methodology and Criteria.

39. Comparison of Bids

39.1 The Contracting Authority shall compare all substantially responsive bids to determine the lowest evaluated bid as specified in Section 3: Evaluation Methodology and Criteria.

40. Post-qualification Evaluation

40.1 After identifying the successful bidder by evaluating the bid documents against the criteria set forth in this Bidding Document the Contracting Authority shall conduct post qualification evaluation to establish the current qualification of the successful bidder where it feels that it has to be ascertained.

40.2 Such post qualification evaluation of the successful bidder may relate to submission of the documentary evidence specified in ITB Clause 37, unless satisfactory documents are already included in the Bid, concerning its current legal, professional, technical, and

financial standing and conformity to the requirements stated in this Bidding Document.

40.3 If the successful bidder fails to provide this documentary proof within 15 calendar days following the Contracting Authority's request or if the successful bidder is found to have provided false information its Bid shall be disqualified,, in which event the Contracting Authority shall proceed to the next lowest evaluated bid to make a similar determination of that Bidder's capabilities to perform satisfactorily.

41. Acceptance or Rejection of Bids

41.1 The Contracting Authority reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids at any time prior to contract award, without thereby incurring any liability to Bidders:

42. Re-advertising bids

42.1 The Contracting Authority may issue invitation to bid for a second time under the following circumstances:

(a). Where the Invitation to Bid has been unsuccessful, namely where no qualitatively or financially worthwhile Bids have been received.

(b). Where the best price offered by a bidder is significantly higher than the market price estimate of the object of procurement made by the Contracting Authority prior to the issuance of the invitation to bid.

(c). Where it is concluded that non compliance with the rules and procedures governing bids prescribed by the Proclamation and Procurement Directive led to the failure of the invitation to bid to attract more than one bidder, or where it is believed that modifying the bidding document could attract adequate number of bidders.

(d). Circumstances of Force Majeure render normal implementation of the framework agreement impossible.

F. Award of Contract

43. Award Criteria

43.1 The Contracting Authority shall award the Contract to the Bidder whose bid has been determined to be the lowest evaluated bid and is substantially responsive to the Bidding Documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.

43.2 If Bids are being invited for individual contracts (lots) Contracts will be awarded lot by lot, but the Public Body may select the most favorable overall solution after taking account of any discounts offered.

43.3 If the Bidder is awarded more than one lot, a single contract may be concluded covering all those lots.

44. Right to Vary Quantities at Time of Award

44.1 At the time the Contract is awarded, the Contracting Authority reserves the right to increase or decrease the quantity of Pharmaceuticals and scope of Related Services originally specified in Section 6, Statement of Requirement, provided this does not exceed the percentages indicated in the BDS, and without any change in the unit prices or other terms and conditions of the bid and the Bidding Documents.

45. Announcing and Awarding of the Successful Bidder

45.1 Prior to expiry of the period of bid validity, the Contracting Authority shall notify in

writing the result of a bid evaluation to all bidders alike at the same time.

45.2 The letter of notification to be disclosed to the unsuccessful bidders on the technical evaluation shall state the reason why they did not succeed in their bid and the identity of the successful bidder.

45.3 A letter of award to be sent by the Contracting Authority to a successful bidder shall not constitute a contract between him and the Contracting Authority. A contract shall be deemed to have been concluded between the Contracting Authority and the successful bidder only where a contract containing detailed provisions governing the execution of the procurement in issue is signed.

45.4 A letter of contract award to be sent to a successful bidder may contain the following information:

(a). That the Contracting Authority has accepted his bid;

(b). The total contract price;

(c). The list of items and their respective unit price;

(d). The amount of the performance security the successful bidder is required to furnish and the deadline for providing such security.

46. Signing of Contract

46.1 Promptly after notification of the proposed contract award the Contracting Authority shall send the successful Bidder the Framework Agreement.

46.2 Within fifteen (15) days of receipt of the notification of award, the successful Bidder shall sign, date, and return it to the Contracting Authority the Framework Agreement

46.3 The Contracting Authority shall not sign a contract before seven working days from the date bidders are notified of the result of their bid or of any complaint against the bid proceeding.

46.4 The Contracting Authority may enter into the Framework Agreement with more than one bidder in order of their rank in the bid evaluation result under the following conditions:-

(a). If the quantity of Pharmaceuticals to be supplied under the Framework Agreement is out of proportion with the capacity of the successful Bidder;

(b). Where it is felt to be appropriate to extend to more than one bidder the opportunity to sale to the government, considering the number of bidders in the market having the potential to supply the requirements in a contract of similar magnitude; or

(c). Where the level of volatility of the price of the required items is so high that it is necessary to carry out the procurement urgently with the price offered by the successful Bidder.

46.5 The Contracting Authority shall decide the number of bidders to be invited to participate in the procurement under a framework agreement along with the selected bidder pursuant to Clause 46.4 above.

(a). Contract shall be signed with the invited bidders willing to supply with the price offered by the selected bidder.

(b). The selected bidder shall be given priority of choice on matters pertaining to the contract.

(c). The share of the selected bidder in the supply of Pharmaceuticals under a framework contract in which more than one bidder participate shall not be less than 60% of the total value of the procurement pursuant to article 46.4 above.

47. Performance Security

47.1 Within fifteen (15) days from signing the Contract the successful Bidder shall furnish the performance security in accordance with the GCC, using for that purpose the Performance Security Form included in Section 9, Contract Forms, or another form acceptable to the Contracting Authority.

47.2 Failure of the successful Bidder to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for annulment of the award and forfeiture of the bid security.

47.3 Small and micro enterprises shall be required to submit a letter of guarantee written by a competent body organizing and overseeing them in lieu of bid security, performance security or advance payment guarantee.

47.4 Where the successful bidder cannot or is unwilling to sign a contract or submit the above-mentioned Performance Security, the Contracting Authority may either declare the bidder submitting the second lowest evaluated bid the successful bidder or invite such bidder to sign a contract or advertise the bid afresh by assessing the benefit of the two options.

Section 2. Bid Data Sheet

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Section 2. Bid Data Sheet (BDS)

Instructions for Bidders (ITB) reference	Data relevant to ITB
A. Introduction	
ITB 1.1	The Contracting Authority is: Pharmaceuticals Supply Agency(PSA) The Federal Democratic Republic of Ethiopia Pharmaceuticals Supply Agency Registered Address: Addis Ketema Sub city, Woreda 05, Pharmaceuticals Supply Agency Floor and Room No:1.101 City: Addis Ababa P.O.Box: 21904 Country: Ethiopia Telephone: +251-11-275 1770/27763270/2763266 Facsimile number: +251-11-2752555 Website: www.PFSA.gov.et
ITB 1.1	The Bidding Document is issued under Procurement Method: International Competitive Bidding (ICB) for 3 years Framework agreement procurement.
ITB 1.2 and 25.2(b)	The Project name is: Revolving Drug Fund(RDF) General description of Pharmaceuticals that are subject of the procurement is: Supply of Medicines by Frame of agreement.
ITB 1.3 and 25.2(b)	The Procurement Reference Number is: ICB/FRAMEWORK/PFSA6/RDF-R/PH/01/19
ITB 1.3	The number and identification of Lots in this Bidding Document is: NA The evaluation will be conducted on item basis.
ITB 1.7	The Framework Agreement is concluded for a period of three Years from signing of the contract agreement.
ITB 4.1(a)	The individuals or firms in a joint venture, consortium or association shall be jointly and severally liable.NA
ITB 4.6(b)(ii)	Domestic Bidders shall provide VAT registration certificate issued by the tax authority in case of contract value 100,000 and above. NA
ITB 4.6(b)(iv)	Relevant professional practice certificate shall not be required.
ITB 4.8	A Bidder shall amend the evidence of its continued eligibility with the following

Instructions for Bidders (ITB) reference	Data relevant to ITB
	documents: Refer Evaluation Methodology and Criteria under section 3
ITB 5.6	The Bidder shall be required to include with its bid, documentation from the Manufacturer of the Pharmaceuticals, that it has been duly authorized to supply, in Ethiopia, the Pharmaceuticals indicated in its bid.

B. Bidding Documents

ITB 7.1 and 9.4

For **questions and/or clarification purposes** only, the Contracting Authority's address is:

Contracting Authority:	Pharmaceuticals Supply Agency
Attention:	Ato Seifu Isa, Tender Management Directorate director.
Floor/Room number:	Floor 1.Room Number 101
P.O. Box:	21904
Street Address:	Arbegnoch Street, In front of St. Paul Millennium Hospital
Town/City:	Addis Ababa
Post Code:	…….
Country:	Ethiopia
Telephone:	+251-11-275 1770/27763270/2763266
Facsimile:	+251-11-2752555
E-mail address	www.PFSA.gov.et

ITB 7.1 and 9.4

The deadline for submission of questions and/or clarifications is:
Date: 19 February, 2019.

Time: 5:30 PM after noon

C. Preparation of Bids

ITB 12.5	The Incoterms edition is: 2010 G.C.
ITB 12.6(iii)	Bidders shall not be required to quote the price for inland transportation of the Pharmaceuticals to their final destination.
ITB 12.7	Contracting Authority shall not allow adjustment of prices quoted by the Bidder. The price shall be fixed for a period of three years from framework agreement signing date.
ITB 12.8	Request for price adjustment shall not be allowed within framework agreement period.
ITB 12.10	Prices quoted for each lot shall correspond to at least Hundred percent 100 % of the items specified for each lot. (NA) Prices quoted for each line item shall correspond to at least Hundred percent 100 % of the items specified for each item. Prices quoted for each item of a line item shall correspond to at least hundred percent 100% of the quantities specified for each item of a line item.
ITB 13.1	For Pharmaceuticals and Related Services that the Bidder will supply from inside Ethiopia the prices shall be quoted in ETB.
ITB 14.1	Bidder must provide in the Bidder Certification of Compliance Form information related to its professional qualification and capability for the current and the two previous years in order to proof its professional capacity.

ITB 15.2(b)	As a proof of the bidder's financial standing the following documents need to be furnished: Refer evaluation methodology and criteria section 3
ITB 16.3	Bidder must submit at least three years Certificates of satisfactory execution of contracts provided by contracting parties to the contracts successfully completed in the course of the past three years with a budget of at least the proposed awarded value (FOB value) except for new bidders entering the market.
ITB 16.7	The Contracting Authority shall undertake physical checking of current Bidder's technical qualifications and competence.
ITB 17.1	Bidder shall furnish as part of its bid the following documentary technical evidence: Refer Evaluation Methodology and Criteria Under Section3
ITB 18.1	Samples of the quoted products may be requested. If requested officially, the following samples must be submitted: a). For Tablet and Capsule Dosage forms…… 2 packs b). Ointments presented in Kilogram …… 2 units c). Ointments presented in collapsible tubes……2 tubes d). Solution (Emulsions, Suspension …… 2 Unit Pack e). Parenteral: Injectable in ampoules …… 2 unit pack f). Lyophilized preparations or powder for injections …… 2 Unit Pack g). Solutions … 3 bags/each type i). Diagnostics and reagents ---------- 2 sets j.) Supplies and consumables ----------2 pieces
ITB 20.1	Alternative Bids shall not be considered.
ITB 20.4	If alternative bids are permitted under BDS Clause 20.1 they must meet the following criteria: NA
ITB 21.1	The bid validity period shall be: one hundred twenty days.
ITB 22.1	A bid security shall be required. The amount of the bid security shall be 500,000 ETB or equivalent convertible currency.
ITB 24.1	In addition to the original of the bid, the number of copies required is: two copies, One hard copy and one soft copy.
ITB 24.1	Bidders shall be required to submit bid documents in one envelope containing the technical and financial proposals. • Technical proposal shall be consisted of mandatory documentary evidence listed in the ITB Clause 23.2 (a) to (e); • Financial proposal shall be consisted of Price Schedule for the Pharmaceuticals and Related Services offered, as stated in the ITB Clause 23.2 (f).
D. Submission and Opening of Bids	

<table>
<tr><td>ITB 26.1</td><td>For <u>bid submission purposes</u> only, the Contracting Authority’s address is:
<table>
<tr><td>Contracting Authority:</td><td>Pharmaceutical Supply Agency</td></tr>
<tr><td>Attention:</td><td>Ato Seifu Isa, Tender Management Directorate Director.</td></tr>
<tr><td>Floor/Room number:</td><td>Floor 1. Room Number 101</td></tr>
<tr><td>P.O. Box:</td><td>21904</td></tr>
<tr><td>Street Address:</td><td>Arbegnoch Street, In front of St. Paul Millennium Hospital</td></tr>
<tr><td>Town/City:</td><td>Addis Ababa</td></tr>
<tr><td>Country:</td><td>Ethiopia</td></tr>
</table>
The deadline for bid submission is:
Date: 05 March,2019
Time: 2:00 PM after noon</td></tr>
<tr><td>ITB 29.1</td><td>The bid opening shall take place at:
<table>
<tr><td>Contracting Authority:</td><td>Pharmaceutical Fund and Supply Agency</td></tr>
<tr><td>Floor/Room number:</td><td>Floor 1, Room Number 101</td></tr>
<tr><td>Street Address:</td><td>Arbegnoch Street, In front of St. Paul Millennium Hospital</td></tr>
<tr><td>Town/City:</td><td>Addis Ababa</td></tr>
<tr><td>Post Code:</td><td>……..</td></tr>
<tr><td>Country:</td><td>Ethiopia</td></tr>
<tr><td>Date:</td><td>05 March,2019</td></tr>
<tr><td>Time:</td><td>2:30 PM after noon</td></tr>
</table></td></tr>
<tr><td colspan="2">E. Evaluation, and Comparison of Bids</td></tr>
<tr><td>ITB 34.2</td><td>Bidder has to confirm that he accepts the correction of the calculation error within the period Five days from requested date.</td></tr>
<tr><td>ITB 37.4(b)</td><td>Bidder must provide in the Bidder Certification of Compliance Form information about three major relevant contracts successfully completed in the course of the past three years.</td></tr>
<tr><td>ITB 37.5(c)</td><td>The average annual turnover for the last business year of the Bidder must exceed two times the amount of the financial proposal of the Bid.</td></tr>
<tr><td>ITB 38.2</td><td>The currency that shall be used for bid evaluation and comparison purposes to convert all bid prices expressed in various currencies into a single currency is: ETB.</td></tr>
<tr><td>ITB 38.6</td><td>Lot based evaluation of bids shall not be applied.</td></tr>
<tr><td colspan="2">F. Award of Contract</td></tr>
<tr><td>ITB 44.1</td><td>The contracting authority has the right to increase or decrease the allocated volume within the period of the framework agreement.
In this framework agreement the Allocated volume (allocated quantity) shall not</td></tr>
</table>

	be legally binding. PFA shall commit the 50% of the allocated volume of the awarded items to the successful bidders. However the commutiment shall not be obligatory in the following case: ➢ If treatment régimen change within the framework period. ➢ If any direction from WHO or any authorizied regulatory body is raised to ban the product under current presentation.
ITB 46.4 b and c 46.5 (C)	The Contracting Authority may enter into the Framework Agreement with more than one technically qualified bidder in order of their rank. The maximum number bidders that are going to be awarded will be three technically qualified bidders. If the number of technically qualified bidders is below the required maximum number, the share will be distributed for the available qualified bidders. The share of the procured quantity for the first winner shall be 60%. The share of the second selected bidder will be 25% of the total quantity provided that the bidder is willing to accept to supply with the first winner price. The share of the third selected bidder will be 15% of the total quantity provided that the bidder is willing to accept to supply with the first winner price. In case if the line item is going to be divided among two bidders, the share of the first winner will be 60% of the procurement volume and the next bidder will share 40% of the procurement volume provided that the bidder is willing to accept to supply with the first winner price. If any of the candidate awardee fail to supply the allocated volume by any means, the amount offered to the failed supplier will be redistributed in such a way that each performer supplier will take as much as the proportion of the amount by pre-set percentage. The share of the awardee will be reviewed if the performance evaluation result of the awarded supplier will fall under fair or poor category as per PSA post performance evaluation criteria. (The detailed items proposed division is mentioned in Technical Specification section,part 2 section 5**)**

Section 3. Evaluation Methodology and Criteria

This section, read in conjunction with Section 1, Instructions to Bidders and Section 2, Bid Data Sheet, contains all the factors, methods and criteria that the Contracting Authority shall use to evaluate a bid and determine whether a bidder has the required qualifications. No other factors, methods or criteria shall be used.

1. Preliminary, Technical, and Financial Qualification Criteria

The following qualification criteria will be applied to Bidders. In the case of bids submitted by a consortium, these qualification criteria will be applied to the consortium as a whole:

1.1 Preliminary Qualifications and Capability of the Bidder (ITB Clause 14)

A. originality of bidding document: The bid offered to the purchaser shall be original, signed by authorized body and duly Stamped

B. The Bid price Validity period: The bid price that bidders offered shall remain valid for 120 days from bid opening date.

C. Bid security and validity period: The bid security value that the bidder shall submit is as per ITB 22.1 which shall be expected to be valid at least for 28 days beyond the bid validity period.

D. Manufacturer Authorization Letter: Written confirmation of authorization to commit a Bid from the manufacturer/Supplier required to accept that bidder as legal entity for bidding.

E. Delivery time or period: Bidders shall deliver their awardees within 90 days from Letter of Credit Opening or CAD reservation.

F. Power of attorney: The quotation from the bidders shall be signed by an authorized body delegated to sign

G. Dully filled-in form of the bid and price schedule, in accordance with the forms indicated in section IV

H. Written letter of authorization for local agent for the participation of the bid.

I. Unconditional bid security with acceptable validity period

J. Renewed trade license, VAT Registration certificate and professional license (for lo manufacturers and representatives).

K. Local agent should be registered in FDRE Food Medicine Health Care Administration and Control Authority.

L. Properly filled, signed and stamped bid submission sheet as per the form given.

1.2 Technical Qualifications, Competence, and Experience of the Bidder (ITB Clause 16)

(a). ☐ Both local and foreign Bidders must submit copy of valid (renewed) product registration certificate issued by Ethiopian Food Medicine and Health Administration and Control Authority (EFMHACA) for each quoted item before the bid closing date and hours.

(b). ☐ In case if all bidders fails to submit valid EFMHACA product registration certificate; the following acceptable documents will give a priority based on their order.

a. Valid (renewed) SRA/US FDA certificate/WHO prequalification certificate/GMP wavier certificate issued by EFMHACA*(GMP certificate for local bidders only*)

b. GMP certificate by EFMHACA.

NB The previous two consecutive years supply performance shall be greater than 50% for each quoted item *(for local bidders only)*

- Description and specification of pharmaceuticals shall comply with the requirements.
- Shelf life of the pharmaceuticals shall be ≥ 2 years.

Other supportive document for purchaser satisfaction

- COPP,FSC/MA
- GMP by country of origin
- Two Valid Registration Certificate from other countries.

Financial Standing of the Bidder (ITB Clause 15)

(c). ☐ The average annual turnover calculated as total certified payments received for contracts in progress or completed within the last three years must exceed two times the amount of the financial proposal of the Bid(total quoted FOB value);

(d). ☐ Copies of its bid audited financial statement for the past three fiscal years

(e). ☐ The Bidder has successfully completed at least three contracts with a budget of at least that of this contract in the past three years except for new manufacturers.

2. Determining the Successful Bid

According to the methodology defined in the Public Procurement Proclamation and Directive the Contracting Authority shall select the successful bid by applying the following method:

A. ☒ The bid that is found to be substantially responsive to the professional, technical, and financial qualification requirements, technically compliant in relation to the technical specifications, and with the lowest price.

B. ☐ The bid that is found to be substantially responsive to the professional, technical, and financial qualification requirements, technically compliant in relation to the technical specifications, and with the lowest evaluated bid. The lowest evaluated bid shall be the bid offering better economic advantage ascertained on the basis of factors affecting the economic value of the bid.

A. The Bid with the Lowest Price

2.1 The bids shall be examined to confirm that all documentary evidence establishing the Bidders' qualifications requested in ITB Clause 23 have been provided;

2.2 After confirming the bids comprise all mandatory documentary evidence establishing the Bidder's qualification the Contracting Authority will rule on the legal, technical, professional, and financial admissibility of each bid, classifying it as compliant or non-compliant with qualification requirements set forth in the Bidding Document;

2.3 The Contracting Authority will then analyze the bids' technical conformity in relation to the technical specifications, classifying them technically compliant or non-compliant.

2.4 The Contracting Authority shall continue evaluation of bids that have been determined to be substantially responsive with rectification of nonconformities and omissions in bids, if any.

2.5 The Contracting Authority shall examine all bids to ascertain whether there are any arithmetic errors in computation and summation. The Contracting Authority shall notify bidders on adjusted calculation errors and request bidders to confirm that they

accept the correction of the calculation error within the time limit of five days from the receiving of the notification.

2.6 After evaluation of legal, professional, technical, and financial admissibility of bids the Contracting Authority shall award of the contract the bidder whose bid has been determined to be substantially responsive to the Bidding Documents and with the lowest price.

B. Determining the Lowest Evaluated Bid Offering the Best Economic Advantage*(NA)*

2.7 Provided all mandatory legal, professional, technical, and financial requirements have been met all technically compliant Bids shall be evaluated and scored using the two-stage bid evaluation and scoring method. In accordance with ITB Clause 38.4(e), the Contracting Authority's evaluation of the Bid will take into account, in addition to the bid price, the following additional evaluation criteria in order of their importance and their proportional weight in the total system of evaluation, as specified below:

(a). The additional evaluation criteria and their weighting factor that indicate their level of importance are determined, as follows: NA

.

(b). The Contracting Authority will evaluate any additional criterion using the following scoring scale:NA

SCORING		DESCRIPTION
10	Excellent	Exceeds the requirements of the criteria significantly and in beneficial ways/very desirable
9	Very Good	Exceeds the requirements of the criteria in ways which are beneficial to our needs
7-8	Good	Fully meets the requirement of the criteria
5-6	Average	Adequately meets most of the requirements of the criteria. May be lacking in some areas that are not critical.
3-4	Poor	Addresses all of the requirements of the criterion to the minimum acceptable level.
1-2	Very Poor	Minimally addresses some, but not all, of the requirements of the criteria or lacking in critical areas.

2.8 Individual weighted scores for all technical criteria shall be weighted according to the set proportional weighting factors. The weighted result shall be calculated by multiplying the score by the proportional weighting factor of the individual criterion. The total score for the Bid determined through this method will be the basis for ranking Bids. ***NA***

2.9 Where two bidders offered equal Unit FOB, Unit C+F Sea/CFR and C+F Air/CPT price in the evaluation, preference shall be given to local products or services.

2.10 The Contracting Authority may consider distance of port of shipment(loading), Performance history of the supplier with PSA and shelf life of the product as evaluation criteria to identifying the successful bidder if bidders offer equal Unit FOB, Unit C+F Sea/CFR and C+F Air/CPT price. One bidder is to be evaluated at one port of shipment for all products quoted.

2.11 The Contracting Authority may require bidders to submit further proposals on certain aspects of the bid with a view to identifying the successful bidder if the bidders still equal in the above evaluation.

2.12 Where by reason of the bidders equal not submitting final proposals they are invited to submit, or by reason of the evaluation result of the final proposals submitted by the bidders being still equal, the successful bidder cannot be singled out, the successful bidder shall be determined by casting lot in the presence, as far as possible, of the bidders concerned.

3. Domestic Preference

If the ITB Clause 35 so specifies, the Public Body will grant a margin of preference to Pharmaceuticals manufactured in the Federal democratic Republic of Ethiopia for the purpose of bid comparison, in accordance with the procedures outlined in subsequent paragraphs Responsive Bids shall be classified into the following groups:

(a). Group A: Bids offering locally produced Pharmaceuticals meeting the criteria of ITB Sub-Clause 35.3; and

(b). Group B: all other Bids.

For the purpose of further evaluation and comparison of Bids only, an amount equal to 25% percent of the evaluated Bid prices determined in accordance with ITB Sub-Clause 35.3 shall be added to all Bids classified in Group B.

4. Evaluation of Multiple Contracts(N/A)

Since in accordance with ITB Sub-Clause 38.6 the Contracting Authority shall **not** be allowed to award one or multiple lots to more than one Bidder, the following methodology shall be used for award of multiple contracts:

To determine the lowest-evaluated lot combinations, the Contracting Authority shall: **NA**

(a).evaluate only lots or contracts that include at least the percentages of items per lot and quantity per item as specified in ITB 12.10;

(b). take into account:

(i) the lowest-evaluated bid for each lot that meets the requirement of evaluation criteria;

(ii) the price reduction per lot and the methodology for their application as offered by the Bidder in its bid; and

(iii) the contract-award sequence that provides the optimum economic combination, taking into account any limitations due to constraints in supply or execution capacity.

5. Alternative Bids(N/A)

Alternative Bids, if permitted under BDS Clause 20.1, will be evaluated as follows:

Section 3. Bidding Forms

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A. Bid Submission Sheet

Place and Date: [insert place and date (as day, month and year) of Bid Submission]
Procurement Reference Number: [insert reference number]

To:

[insert name of Contracting Authority]
Attn.: [insert name of authorized person]
[insert P.O. Box]
[insert address]
Addis Ababa
Ethiopia

SUBMITTED BY[1]**:**

	Complete Legal Name and Address of the Seat of the Bidder	Nationality[2]
Leader[3]		
Member		
Etc …		

In response to your Bidding Document for the above Procurement Number: [insert reference number(tender number)], we, the undersigned, hereby declare that:

(a) We have examined and accept in full the content of the Bidding Document for the, Procurement Number: [insert reference number]. We hereby accept its provisions in their entirety, without reservation or restriction.

(b) We offer to supply in conformity with the Bidding Documents and in accordance with the delivery schedule specified in the Statement of Requirements the following Pharmaceuticals and Related Services: [insert a brief description of the Pharmaceuticals];

(c) Warranty period for offered Pharmaceuticals and Related Services is [insert warranty period].

(d) The total price of our Bid, excluding any discounts offered in item (d) below is: [insert the total bid price in words and figures] [insert respective currency];

(e) The discounts offered and the methodology for their application are: NA

Unconditional Discounts: If our bid is accepted, the following discounts shall apply. [Specify in detail each discount offered and the specific item of the Statement of Requirements to which it applies].

Methodology of Application of the Discounts: The discounts shall be applied using the following method: [Specify in detail the method that shall be used to apply the discounts];

Conditional Discounts: If our bid(s) are accepted, the following discounts shall apply. [Specify in detail each discount offered and the specific item of the Statement of Requirements to which it applies].

[1] One signed original Bid Submission Form must be supplied together with the number of copies specified in the Instruction to Bidders.
[2] Country in which the legal entity is registered.
[3] Add/delete additional lines for members as appropriate. Note that a subcontractor is not considered to be a member for the purposes of this bidding procedure. If this bid is being submitted by an individual bidder, the name of the bidder should be entered as "leader" and all other lines should be deleted.

Methodology of Application of the Discounts: The discounts shall be applied using the following method: [Specify in detail the method that shall be used to apply the discounts];NA

(f) Our bid shall be valid for a period of [specify the number of calendar days] days from the date fixed for the bid submission deadline in accordance with the Bidding Documents, and it shall remain binding upon us and may be accepted at any time before expiry of that period;

(g) The prices in this bid have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other bidder or competitor relating to:

i. Those prices;
ii. The intention to submit a bid; or
iii. The methods or factors used to calculate the prices offered.

(h) The prices in this bid have not been and will not be knowingly disclosed by the [insert bidder's name], directly or indirectly, to any other bidder or competitor before bid opening.

(i) We, including any subcontractors for any part of the contract resulting from this procurement process, are eligible to participate in public procurement in accordance with ITB Clause 4.1 and have not been debarred by a decision of the Public Procurement and Property Administration Agency from participating in public procurements for breach of our obligation under previous contract ;

(j) We are not insolvent, in receivership, bankrupt or being wound up, not have had our business activities suspended and not be the subject of legal proceedings for any of the foregoing;

(k) We have fulfilled our obligations to pay taxes according to Ethiopian Tax laws [applicable to domestic bidders only].

(l) We have read and understood the provisions on fraud and corruption in GCC Clause 5 and confirm and assure to the Contracting Authority that we will not engage ourselves into these evil practices we undertake to abide by the Code of Ethical Conduct for Bidders during the procurement process and the execution of any resulting contract;

(m) We have not committed an act of embezzlement, fraud or connivance with other bidders.

(n) We have not given or have been offered to give inducement or bribe to an official or procurement staff of the Contracting Authority to influence the result of the bid in our favor.

(o) We are not participating, as Bidders, in more than one bid in this bidding process, other than alternative bids in accordance with the Bidding Document;

(p) We do not have any conflict of interest and have not participated in the preparation of the original Statement of Requirements for the Contracting Authority;

(q) If our bid is accepted, we commit to submit a performance security in accordance with the GCC Clause 50 of the Bidding Documents, in the amount of [insert currency] [insert amount in words and figures of the performance security] for the due performance of the Contract;

(r) We, including any subcontractors or suppliers for any part of the Contract, have nationalities from eligible countries [insert the nationality of the Bidder, including that of all parties that comprise the Bidder, if the Bidder is a consortium or association, and the nationality each subcontractor and supplier];

(s) Offered Pharmaceuticals and Related Services do not originate in a country in respect of which the Government of the Federal Democratic Republic of Ethiopia has imposed trade ban;

(t) Offered Pharmaceuticals and Related Services do not originate in a country under trade embargo of the Security Counsel of the United Nations in which transacting with any business organization or individual who is the national of that country is prohibited;

(u) We will inform the Contracting Authority immediately if there is any change in the above circumstances at any stage during the implementation of the contract. We also fully recognize and accept that any inaccurate or incomplete information deliberately provided in this bid may result in our exclusion from this and other contracts funded by the Government of the Federal Democratic Republic of Ethiopia.

(v) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall not constitute a binding contract between us, until a formal contract is prepared and executed.

(w) We understand that you reserve the right to reject any or all bids that you may receive.

Name [insert complete name of person signing the Bid]
In the capacity of [insert legal capacity of person signing the bid].

Signed [insert signature of person whose name and capacity are shown above]

Duly authorized to sign the bid for and on behalf of [insert complete name of Bidder].

Dated on [insert day] day of [insert month], 20[insert year of signing]

Attachments:

1. Valid trade license indicating the stream of business in which the [insert bidder's name] is engaged;
2. VAT registration certificate issued by the tax authority [only domestic Bidders in case of contract value specified in BDS Clause 4.6(b)(ii)];
3. A valid tax clearance certificate issued by the tax authority [domestic Bidders only];
4. Business organization registration certificate or trade license issued by the country of establishment [foreign Bidders only]; and
5. Relevant professional practice certificates.
6. Bid Security; and
7. Other documents requested by the Contracting Authority.

B. Price Schedule for pharmaceuticals manufactured outside the country

Name of Bidder _____. IFB Number _____.

1	2	3	4	5	6	7			8	9	10	11	12	12	13	14	
						Unit prices											
Item No.	Description	Dosage form	Unit	Qty. offered	Country of origin	[a] Unit price FOB	[b] C+F Sea Djibouti	[c] C+F Air Addis Ababa	Total FOB price	Total C+F Sea Djibouti price	Total C+F Air Addis Ababa price	Payment Term	Validity	Shelf life	Port of shipment	Name of the manufacturer	Pharma-copoeial standard

Signed: _____

Dated: _____

In the capacity of: *[insert:* ***title or other appropriate designation****]*

[Note to Contracting Authority:
Please delete not applicable parts of the Form.]

C. Bidder Certification of Compliance[4]

Place and Date: [insert place and date (as day, month and year) of Bid Submission]
Procurement Reference Number: [insert reference number]

To:

[insert name of Contracting Authority]
Attn.: [insert name of authorized person]
[insert P.O. Box]
[insert address]
Addis Ababa
Ethiopia

1. General Information About the Bidder

Bidder's Legal Name:	
In case of Joint Venture, legal name of each party:	
Place of Registration:	
Legal Address in Country of Registration:	
Authorized Representative Information	Name: Position: Address: Telephone/Fax: E-mail address:
Attached copies of original documents of: [check applicable box]	☐ In case of JV, letter of intent to form JV including a draft agreement, or agreement governing formation of JV, in accordance with ITB Sub-Clause 4.1
	☐ Form Data on Joint Ventures
	☐ In case of government owned entity from the Public Body's country, documents establishing legal and financial autonomy and compliance with the principles of commercial law, in accordance with ITB Sub-Clause 4.4.

We have attached an official written statement by a power of attorney (or notary statement, etc.) proving that the above person, who signed the bid on behalf of the company/joint venture/consortium, is duly authorized to do so.

2. Financial Standing

[Insert bidder's name] has adequate financial resources to manage this Framework Contract as established by our audited financial statements, audited by an independent auditor, submitted in this Bid. The following table contains our financial data. These data are based on our annual

[4] One signed original Bidder Certification of Compliance Form must be supplied together with the number of copies specified in the Instruction to Bidders. If this bid is being submitted by a joint venture/consortium, the data in the tables below must be the sum of the data provided by the joint venture/consortium members.

audited accounts. Figures in all columns have been provided on the same basis to allow a direct, year-on-year comparison to be made.

FINANCIAL DATA	Historic Information for Previous [insert number of years] Years in [insert currency]				
	Year 2	Year 1	Last Year	Current Year	Average
A. Information from Balance Sheet					
1.Total Assets					
2. Total Liabilities					
I. Net Value (1-2)					
3. Current Assets					
4. Short-term debts					
II. Working Capital (3-4)					
B. Information from Income Statement					
1. Total Revenue					
2. Pre-tax Profits					
3. Losses					

Along with financial data we provided above we have attached the following documents as proof of our financial standing, as required in the BDS:

(a).

(b). .

Attached documents comply with the following conditions:

- Documents reflect the financial situation of the Bidder or partner to a Joint Venture, and not sister or parent companies;
- Historic financial statements are audited by a certified accountant;
- Historic financial statements are complete, including all notes to the financial statements;
- Historic financial statements correspond to accounting periods already completed and audited.

Annual Turnover Data	
Year	**Amount and Currency**
Average Annual Turnover*	

*Average annual turnover calculated as total certified payments received for contracts in progress or completed over the number of years specified in Section 3, Evaluation and Qualification Criteria, Sub-Factor 1.3(a), divided by that same number of years.

3. Technical Qualifications, Competence, and Experience in the Procurement Object

As proof of the [insert bidder's name] technical and professional ability in selling and servicing the Pharmaceuticals and Related Services listed in our Bid the tables below summarizes the [insert required number of contracts] major relevant contracts successfully completed in the course of the past [insert required number of years] years with a budget of [insert required budget].

Each partner of a Joint Venture should separately provide details of its own relevant contracts. [use separate sheet for each contract].

	Name of Bidder or partner in a Joint Venture:	
1.	**Name of Contract**	
	Country	
2.	**Name of client**	
	Address of client	
	Name of contact person	
	Function of contact person	
	Telephone number	
	E-mail address	
4.	**Nature of Pharmaceuticals and Related Services relevant to the contract for which the Bidding Documents are issued**	
5.	**Contract role (check one)**	☐ Prime Contractor: ☐ Subcontractor; ☐ Partner in a Joint Venture
6.	**Overall supply value in [insert currency]**	
7.	**Date of award/completion**	
8.	**Final acceptance issued (check one)**	**Yes:** ☐ **Not Yet** ☐ **No:** ☐
9.	**Number of staff provided**	
10	**Indicate the approximate percent of total contract value of Pharmaceuticals and Related Services undertaken by subcontract, if any, and the nature of such Non-Consultancy services**	
11	**Other relevant information**	

The Clients' Certificate concerning the satisfactory execution of contract is attached to this document

4. Professional Qualifications and Capabilities

In order to proof our professional qualifications and capability the following table contains [insert bidder's name] personnel statistics for the current and the two previous years.

Average manpower	**Year before last**		**Last year**		**This year**	
	Overall	**Specialists in Technical Area**	**Overall**	**Specialists in Technical Area**	**Overall**	**Specialists in Technical Area**
Permanent						
Temporary						
TOTAL						

5. Quality Assurance / Managerial and Control Procedures

[Bidder shall provide list of technical departments which will be involved in managing the contract, type of control procedures in place to accommodate the Contract, and details of the quality assurance system(s) proposed to use to ensure successful completion of the Contract.]

6. Equipment and Facilities

[Bidder should state whether it has necessary physical facilities and equipment to carry out the Framework Agreement and describe its technical and research facilities and measures used for ensuring quality]

7. Bidder's Audit Agency

[Bidder should provide name, address, and phone of its auditors]

8. Organization of Firm

[Bidder should explain how its firm is organized, for example, regionally or by technical practice and how it plans to manage the work included in this Bidding Document in addition to its other normal projects]

9. Bank Account Number and Bank Address

The bank account into which payment should be made is the following:

[Insert bank account details]

Name [insert complete name of person signing the Bid]
In the capacity of [insert legal capacity of person signing the bid].

Signed [insert signature of person whose name and capacity are shown above]

Duly authorized to sign the bid for and on behalf of [insert complete name of Bidder].

Dated on [insert day] day of [insert month], 20[insert year of signing]

Attachments:
1. Statement issued by a power of attorney authorizing the signatory of the Bid;
2. Audited financial statements;
3. Documents required as proof of the bidder's financial standing, as required in the BDS.
4. [insert required number of certificates]Certificates of satisfactory execution of contracts provided by contracting parties to the contracts successfully completed in the course of the past [insert required number of years] years, as required in the BDS.

D. Form - Data on Joint Venture/Consortium

Date: [insert date (as day, month and year) of Bid Submission].
Procurement Reference Number: [insert number]
Alternative No: [insert identification No if this is a Bid for an alternative]

1.	**Name of Joint Venture/Consortium**	[insert full legal name of Joint Venture/Consortium]
2.	**Managing Board's Address**	
	P.O. Box:	[insert P.O. Box]
	Street Address:	[insert street address and number]
	Town/City:	[insert name of city or town]
	Post Code:	[insert postal code, if applicable]
	Country:	[insert country]
	Telephone:	[insert tel. number, including country and city codes]
	Facsimile:	[insert fax number, including country and city codes]
	E-mail address	[insert email address]
3.	**Agency in the Federal Democratic Republic of Ethiopia, if any (in the case of a joint venture/consortium with a foreign lead member)**	
	P.O. Box:	[insert P.O. Box]
	Street Address:	[insert street address and number]
	Town/City:	[insert name of city or town]
	Post Code:	[insert postal code, if applicable]
	Telephone:	[insert tel. number, including country and city codes]
	Facsimile:	[insert fax number, including country and city codes]
	E-mail address	[insert email address]
4.	**Names of Members**	
	Member 1	[insert legal name and address of the seat]
	Member 2	[insert legal name and address of the seat]
	Etc.	[insert legal name and address of the seat]
5.	Name of Lead member	[insert legal name and address of the seat]
6.	**Agreement governing the formation of the joint venture/consortium**	
	Date of signature	[insert date]
	Place	[insert place]
7.	Proposed proportion of responsibilities between members (in %) with indication of the type of the works to be performed by each	[insert proportion of responsibilities between members]

Name [insert complete name of person signing the Bid]
In the capacity of [insert legal capacity of person signing the bid].
Signed [insert signature of person whose name and capacity are shown above]
Duly authorized to sign the bid for and on behalf of [insert complete name of Bidder].
Dated on [insert day] day of [insert month], 20[insert year of signing]

[Note to Bidders: This Bid Security should be on the letterhead of the issuing Financial Institution and should be signed by a person with the proper authority to sign the Bid Security. It should be included by the Bidder in its bid]

E. Bid Security

Date: [insert date (as day, month and year) of Bid Submission].

Procurement Reference Number: [insert number]

Alternative No: [insert identification No if this is a Bid for an alternative]
To: [insert complete name of Contracting Authority]

Whereas [**insert complete name of Bidder**] (hereinafter "the Bidder") has submitted its bid dated [**insert date (as day, month and year) of bid submission**] for Procurement reference Number [**insert Procurement Reference Number**] for the supply of [**insert brief description of the Pharmaceuticals and Related Services**], hereinafter called "the Bid."

KNOW ALL PEOPLE by these presents that WE [**insert complete name of institution issuing the Bid Security**], of [**insert city of domicile and country of nationality**] having our registered office at [**insert full address of the issuing institution**] (hereinafter "the Guarantor"), are bound unto [**insert complete name of the Contracting Authority**] (hereinafter "the Contracting Authority") in the sum of [**specify in words the amount and currency of the bid security**] [**specify the amount and currency in figures**], for which payment well and truly to be made to the aforementioned Contracting Authority, the Guarantor binds itself, its successors or assignees by these presents. Sealed with the Common Seal of this Guarantor this [**insert day in numbers**] day of [**insert month**], [**insert year**].

THE CONDITIONS of this obligation are the following:

1. If the Bidder withdraws its bid during the period of bid validity specified by the Bidder in the Bid Submission Sheet, except as provided in ITB Sub-Clause 21.2; or
2. If the Bidder, having been notified of the acceptance of its bid by the Contracting Authority, during the period of bid validity, fails or refuses to:
   (a) Execute the Contract; or
   (b) Furnish the Performance Security, in accordance with the ITB Clause 46; or

We undertake to pay the Contracting Authority up to the above amount upon receipt of its first written demand, without the Contracting Authority having to substantiate its demand, provided that in its demand the Contracting Authority states that the amount claimed by it is due to it, owing to the occurrence of one or more of the above conditions, specifying the occurred conditions.

This security shall remain in force up to and including twenty-eight (28) days after the period of bid validity, and any demand in respect thereof should be received by the Guarantor no later than the above date.

Name: [**insert complete name of person signing the Bid**]
In the capacity of **[insert legal capacity of person signing the bid**]
Signed: [**insert signature of person whose name and capacity are shown above**]
Duly authorized to sign the bid for and on behalf of: [**insert complete name of Bidder**]
Dated on [insert day] day of [insert month], 20[insert year of signing]

[**Note**: This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. It should be included by the Bidder in its bid, if so indicated in the BDS.]

F. Manufacturer's Authorization

Date: [insert date (as day, month and year) of Bid Submission].

Procurement Reference Number: [insert number]

Alternative No: [insert identification No. if this is a Bid for an alternative]

To: [**insert complete name of Contracting Authority**]

WHEREAS [**insert complete name of Manufacturer**], who are official manufacturers of [**insert type of Pharmaceuticals manufactured**], having factories at [**insert full address of Manufacturer**], do hereby authorize [**insert complete name of Bidder**] to submit a bid in relation to the Invitation for Bids indicated above, the purpose of which is to provide the following Pharmaceuticals, manufactured by us [**insert name and or brief description of the Pharmaceuticals**], and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 25 of the General Conditions of Contract, with respect to the Pharmaceuticals offered by the above firm in reply to this Invitation for Bids.

Name: [**insert complete name of person signing the Manufacturer's Authorization**]
In the capacity of **[insert legal capacity of person signing the Manufacturer's Authorization**]

Signed: [**insert signature of person whose name and capacity are shown above**]

Dated on [insert day] day of [insert month], 20[insert year of signing]

Section 4. Eligible Countries

A. Eligible Countries

Procurement Reference Number:

All countries are eligible except countries subject to the following provisions.

A country shall not be eligible if:

(c). As a matter of law or official regulation, the Government of the Federal Democratic Republic of Ethiopia prohibits commercial relations with that country, provided that the Government of the Federal Democratic Republic of Ethiopia is satisfied that such exclusion does not preclude effective competition for the provision of Pharmaceuticals or related services required; or

(d). By an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Government of the Federal Democratic Republic of Ethiopia prohibits any import of Pharmaceuticals from that country or any payments to persons or entities in that country.

Part 2 Statement of Requirement

Section 5. Statement of Requirements

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A. Technical Specification - General Note

The Technical Specifications describe the minimum requirements for the Pharmaceuticals and Related Services to be supplied and shall be read in conjunction with the other documents forming the Framework Agreement. Any ambiguity between the documents forming the Framework Agreement shall be referred to the Contracting Authority for clarification in accordance with the provisions of the Contract.

TECHNICAL SPECIFICATIONS and required quantities

Seri no	Description of the product	Unit	Estimated total quantity to be procured	No of bidders to be awarded	
1	Acetazolamide - 250mg – Tablet	10x10	77,838	1	Shelf life of the product shall be ≥ 2 years
2	Actinomycin-D (Dactinmycin) - 0.5mg in Vial - Powder for Injection	Each	31,056	1	
3	Acyclovir - 3% - Eye Ointment	4.5gm	204,291	2	
4	Acyclovir - 5% - Topical Cream	10gm	144,996	2	
5	Adenosine 3mg/ml in 2ml injection	Each	450	1	
6	Adrenaline (Epinephrine) - 0.1% in 1ml ampoule –Injection*(can be used for all subcutaneous, IM & IV)*	10x10	138,540	2	
7	Alfacalcidol 0.25µg capsule	10x10	600	1	
8	Alfacalcidol 0.5µg capsule	10x10	300	1	
9	All Trans Retinoic Acid (ATRA) - 10mg - Tablet	30	31,319	1	
10	Aminophylline - 250mg/10ml in 10ml Ampoule - Injection	50	77,511	2	
11	Amiodarone - 100mg – Tablet*	10x10	32,760	1	
12	Amiodarone 50mg/ml injection	Each	1,500	1	
13	Amitriptyline - 25mg – Tablet	10x10	866,371	2	
14	Amlodipine - 5mg - Tablet	10x10	78,690	2	
15	Amoxicillin + Clavulanic Acid - (125mg +31.25mg)/5ml - Oral Suspension	100ml	1,769,040	2	
16	Amoxicillin + Clavulanic Acid - (500mg + 125mg) - Tablet (Film Coated)	5x3	4,586,400	3	

17	Amoxicillin + Clavulanic Acid - 250mg + 125mg - Tab- let (Film Coated)	10x2	917,280	2	Shelf life of the product shall be ≥ 2 years
18	Amphotericine B-50 mg in vial injection(liposomal)	Each	1,500	1	
19	Anastrazole - 1mg - Tablet (Film Coated)	30	54,579	1	
20	Anti-haemorrhoidal (Betamethasone Valer-ate + Phenylephrine HCl + Lidocaine HCl) -(0.5mg+1mg+25mg) – Ointment	20gm	1,103,291	2	
21	Anti-haemorrhoidal (Hydrocortisone + Framycetin + Cinchocaine + Esculoside) - (5mg + 10mg + 5mg 10mg) - Suppository	10	556,920	2	
22	Anti-Rho (D) Immune Globulin - 300mcg in 2ml Vial- Injection	Each	131,040	2	
23	Arsenic Trioxide (ATO) - 1mg/1ml in 10ml Ampoule– Injection	Each	11,335	1	
24	Atropine Sulfate - 1% - Eye Drop	15ml	85,176	2	
25	Atropine Sulfate - 1mg/ml in 1ml ampoule - Injection	10x10	155,741	1	
26	Azacitidine - 100mg in Vial - Powder for Injection (Lyophilized)	Each	10,941	1	
27	Azathioprine - 50mg - Tablet (Film Coated)	10x10	15,261	1	
28	Basiliximab 20mg injection	vial	450	1	
29	Bendamustine Hydrochloride - 100mg in Vial - Powder for Injection (Lyophilized)	Each	50,384	1	
30	Benzhexol (Trihexyphenidyl HCL) - 2mg - Tablet	10x10	98,280	2	
31	Benzhexol (Trihexyphenidyl HCL) - 5mg - Tablet	10x10	104,832	2	
32	Betamethasone - 0.5mg – Tablet	10x10	13,104	1	
33	Betamethasone + Dexchlorpheniramine Maleate - (0.25mg+2mg) - Tablet	10x10	305,520	2	
34	Betamethasone Dipropionate - 0.03% - Cream	15gm	250,942	2	
35	Betamethasone Dipropionate - 0.05% - Ointment	20gm	76,462	2	

36	Bicalutamide - 50mg – Tablet	10x3	2,163	1	
37	Bisacodyl - 5mg - Suppository	5x2	393,120	2	
38	Bisacodyl - 5mg – Tablet	10x10	327,600	2	
39	Bleomycin sulfate - 15IU in Vial - Powder for Injection (Lyophilized)	Each	37,346	2	
40	Bortezomib - 3.5mg in Vial - Powder for Injection (Lyophilized)	Each	24,701	1	
41	Bromazepam - 1.5mg – Tablet	10x10	26,208	2	
42	Bromazepam - 3mg – Tablet	10x10	49,140	2	
43	Bromocriptine Mesylate - 2.5mg - Tablet	10x3	10,483	1	
44	Bupivacaine 0.5% in 10ml injection(*(can be used for all epidural, caudal and spinal)*	5	184,897	2	
45	Calcium Acetate -650mg-tablet	10x10	300	1	
46	Calcium carbonate 1000mg tablet	10x10	3,000	1	
47	Calcium Chloride 10% ,13.6 meq/ml - injection	Each	1,500	1	
48	Calcium gluconate - 10% in 10ml Ampoule - Injection	10	124,488	2	
49	Capecitabine - 500mg – capsule	10x3	119,443	2	Shelf life of the product shall be ≥ 2 years
50	Captopril - 25mg – Tablet	10x10	133,333	2	
51	Carbamazepine - 100mg/5ml – Syrup	100ml	18,018	2	
52	Carbamazepine - 200mg – Tablet	10x10	655,200	2	
53	Carboplatin - 450mg/45ml in Vial – Injection	Each	18,835	1	
54	Cefepime - 1gm in Vial - Powder for Injection with Solvent Water for Injection*	Each	196,560	2	
55	Cefixime - 400mg – Tablet	7x2	26,208	2	
56	Cefotaxime Sodium - 0.5g in Vial - Powder for Injection with solvent	Each	196,560	2	
57	Ceftazidime - 1g in vial - Powder for Injection with Diluent	Each	1,703,520	2	
58	Ceftriaxone - 1g in vial - Powder	Each	30,576,000	3	

	for Injection with 10ml Diluent				
59	Cephalexin - 125mg/5ml - Oral Suspension	100ml	1,310,400	3	Shelf life of the product shall be ≥ 2 years
60	Cephalexin - 500mg – Capsule	10x10	965,110	2	
61	Cetirizine - 10mg - Tablet	10x10	104,832	2	
62	Chlorambucil - 2mg – Tablet	25	13,629	2	
63	Chloramphenicol - 0.5% - Eye/Ear drop	10ml	3,931,200	3	
64	Chloramphenicol - 0.5% + Dexamethasone 0.1% - Eye Drop	5ml	524,160	2	
65	Chloramphenicol - 1% - Eye Ointment	5gm	2,620,800	3	
66	Cimetidine - 200mg/ml in 2ml ampoule - Injection	10	3,276,000	3	
67	Ciprofloxacin - 0.3% - Eye/Ear drop	5ml	786,240	2	
68	Ciprofloxacin - 2mg/ml - Intravenous Infusion (as lactate)	100ml	655,200	2	
69	Cisplatin - 50mg/50ml - Intravenous Infusion	Each	327,600	2	
70	Clomiphene Citrate - 50mg – Tablet	10x3	117,936	2	
71	Clomipramine HCL - 25mg – Tablet	25x10	19,656	2	
72	Clonazepam - 0.5mg – Tablet	10x3	65,520	2	
73	Clonazepam - 2mg – Tablet	10x3	98,280	2	
74	Clotrimazole - 100mg - Tablet (Vaginal)	6	968,582	2	
75	Cyclophosphamide - 1gm - in Vial - Injection	Each	163,800	2	
76	Cyclophosphamide - 500mg - in Vial - Injection	Each	45,768	2	
77	Cyclosporine 100mg capsule	10x10	8,640	1	
78	Cyclosporine 25mg capsule	10x10	8,640	1	
79	Cyclosporine 50mg capsule	10x10	19,540	1	
80	Cytarabine - 500mg/25ml in 25ml Vial – Injection	Each	62,463	2	
81	Dacarbazine - 500mg in Vial - Powder for Injection	Each	11,633	1	
82	Dexamethasone - 0.10% - Eye/Ear drop	10ml	1,834,560	3	
83	Dexamethasone - 0.25% - Topical Ointment	20gm	655,200	2	
84	Dexamethasone - 4mg – Tablet	100	39,312	2	

85	Dexamethasone - 4mg/ml in 1ml Ampoule - Injection	5	1,441,440	3	
86	Diazepam - 5 mg/ml in 2ml ampoule - Injection	100	111,384	2	Shelf life of the product shall be ≥ 2 years
87	Diazepam - 5mg – Tablet	10x10	157,445	2	
88	Diclofenac Sodium - 100mg - Suppository	5	786,240	2	
89	Diclofenac Sodium - 25mg/ml in 3ml ampoule - Injec- tion	10x10	2,620,800	3	
90	Digoxin - 0.25mg – Tablet	10x10	229,320	2	
91	Digoxin - 0.25mg/ml in 2ml ampoule - Injection	5	15,725	1	
92	Dobutamine 250mg/5ml - injection	Each	7,500	1	
93	Docetaxel - 80mg in Vial - Powder for Injection	Vial	10,941	1	
94	Dopamine Hydrochloride - 40mg/ml in 5ml Ampoule - Injection	5	183,546	2	
95	Doxorubicin Hydrochloride - 50mg in Vial - Powder for Injection	Each	256,500	2	
96	Epirubicin - 50mg in Vial - Powder for Injection	Each	12,121	1	
97	Ergotamine Tartrate + Caffeine - (1mg+100mg) - Tablet	10x10	65,520	1	
98	Esmolol 10mg/10ml- injection	Each	450	1	
99	Etoposide - 50mg/2ml in 2ml Ampoule – Injection	Each	49,140	2	
100	Ferrous Sulfate - 125mg/5ml – Syrup	200ml	209,664	2	
101	Ferrous Sulfate - 75mg/0.6ml - Oral Drop	30ml	193,939	2	
102	Filgrastim - 300mcg/0.5ml in 0.5ml Ampoule – Injec- tion	5	73,710	1	
103	Fluorouracil - 50mg/10ml in 10ml Ampoule – Injec- tion	Each	545,979	2	
104	Fluphenazine Decanoate - 25 mg/ml in 1ml Ampoule - Injection (Depot, oily)	10	65,520	2	
105	Folinic Acid - 15mg – Tablet	10x10	29,156	2	
106	Folinic Acid - 50mg/5ml in 5ml Ampoule – Injection	5	314,532	2	
107	Frusemide - 10mg/ml in 2ml ampoule - Injection	10x10	353,808	2	

108	Fusidic Acid - 2% - Topical Cream	10gm	190,008	2	Shelf life of the product shall be ≥ 2 years
109	Gemcitabine - 1gm in Vial - Powder for Injection	Each	16,380	1	
110	Gentamicin - 0.3% - Eye/Ear drop	10ml	5,241,600	3	
111	Glycerin - 1g - Suppository	5	45,864	1	
112	Glyceryl Trinitrate (Nitroglycerine) - 0.4mg - Tablet (Sublingual)	10x10	16,380	1	
113	Goserelin Acetate - 10.5mg – Implant	Each	10,025	1	
114	Goserelin Acetate - 3.6mg – Implant	Each	8,256	1	
115	Granuleocyte-colony stimulating Factor G-SCF-250mcg in ampoule injection	Each	300	1	
116	Griseofulvin - 250mg – Tablet	10x10	163,800	2	
117	Haloperidol - 1.5mg – Tablet	10x10	196,560	2	
118	Haloperidol - 5mg – Tablet	10x10	131,040	2	
119	Haloperidol - 5mg/ml in 1ml Ampule - Injection	10x10	32,760	2	
120	Halothane – Inhalation	250ml	52,416	2	
121	Heparin Sulfate - 5000IU/ml in 5ml - Injection	25	183,576	2	
122	Hydralazine - 20mg/ml in 1ml ampoule - Injection	5	340,704	2	
123	Hydrocortisone Sodium Succinate - 50mg/ml in 2ml ampoule - Injection	Each	3,931,200	3	
124	Ifosfamide - 1g in Vial - Powder for Injection with Mesna	Each	11,535	1	
125	Imipramine - 25mg – Tablet	20x5	229,320	2	
126	Immunoglobulin 5mg/100ml-injection	100ml	150	1	
127	Indomethacin - 100mg - Suppository	10	1,113,840	2	
128	Insulin Isophane Biphasic (Soluble/Isophane Mixture) - (30 + 70)IU/ml in 10ml Vial - Injection(Suspension)	Each	786,240	2	
129	Insulin Isophane Human - 100IU/ml in 10ml Vial - Injection(Suspension)	Each	5,896,800	3	
130	Insulin Soluble Human - 100IU/ml in 10ml Vial - Injection	Each	655,200	2	

131	Intrathecal Hydrocortisone - 100mg – Injection	Vial	8,190	1	Shelf life of the product shall be ≥ 2 years
132	Irinotecan HCl - 100 mg/5ml in Vial – Injection	Each	12,255	1	
133	Iron sucrose 100mg/5ml injection	Each	30,000	1	
134	Isoflurane inhalation	250ml	32,760	2	
135	Isoprenaline 0.2mg/ml-injection	Each	150	1	
136	Ketamine HCL - 50 mg/ml in 10ml Ampoule Injection - Injection	25	91,728	2	
137	Lubricant Gel (Hydroxy Ethyl Cellulose) – Gel (sterile form)	82gm	327,600	2	
138	L-Asparaginase - 5,000 IU – Injection	Each	11,119	2	
139	Lenalidomide - 10mg - Capsule	10x3	10,025	1	
140	Levodopa + Carbidopa - (250 mg + 25 mg) - Tablet	10x3	327,600	2	
141	Lidocaine HCL + Adrenaline - (2%+1:200000IU) in 20ml vial - Injection	25	229,320	2	
142	Lidocaine HCL + Dextrose - (5% + 7.5 %)in 2ml - Injection	5	78,624	1	
143	Lithium Carbonate - 300mg – Tablet	10x10	64,210	2	
144	Loratadine - 5mg/5ml – Syrup	100ml	157,248	2	
145	Lorazepam - 1mg – Tablet	10x10	12,449	1	
146	Lovastatin - 20mg – Tablet	10x10	98,280	2	
147	Magnesium Sulfate 1gm/2ml-injection	Each	900	1	
148	Mannitol - 20% in 500ml Ampoule - Intravenous Infusion	500ml	98,280	2	
149	Melphalan - 2mg – Tablet	25	983	1	
150	Mercaptopurine - 50mg – Tablet	10x10	14,742	1	
151	Methotrexate - 50mg - Powder for Injection	Each	40,439	2	
152	Methyl Prednisolone - 40mg/ml in 1ml ampoule - Injection	Each	117,936	2	
153	Methyldopa - 250mg – Tablet	100x10	163,800	2	
154	Methylpredinisolone 1000mg for injection	Each	3,000	1	
155	Methylpredinisolone 500mg for injection	Each	3,675	1	
156	Metoclopramide - 5mg/ml in 2ml ampoule - Injection	5	1,900,080	2	
157	Metoprolol - 50mg – Tablet	14x2	196,560	2	

158	Metronidazole - 5mg/ml - Intravenous Infusion	100ml	5,896,800	3	Shelf life of the product shall be ≥ 2 years
159	Miconazole - 25mg/ml - Oral Gel	40gm	380,016	2	
160	Milrinone 10mg/10ml- injection	Each	3,000	1	
161	Morphine Sulfate - 10mg/ml – Injection	10	52,416	2	
162	Morphine Sulfate - 30mg – Tablet	10x5	176,904	2	
163	Mycophenolate mofetil 250mg tablet	10x10	4320	1	
164	Mycophenolate mofetil 500mg tablet	10x10	17,280	1	
165	Neostigmine - 0.5mg/ml in 1ml Ampoule - Injection	100	52,416	2	
166	Neostigmine - 2.5mg/ml in 1ml Ampoule - Injection	10x5	32,760	2	
167	Nilotinib - 200mg – Capsule	7x4	30,991	2	
168	Nitrofurazone -0.2% - soluble dressing- Ointment	30gm	1,965,600	2	
169	Nitroglycerine 5mg/ml- injection	Each	450	1	
170	Noradrenaline 1mg/ml- Injection	Each	3,000	1	
171	Olanzapine - 5mg – Tablet	10x10	360,360	3	
172	Omeprazole - 4mg/ml in 10ml – Injection	Each	851,760	3	
173	Ondansetron - 4mg/ml –in 2ml- Injection	Each	171,300	2	
174	Ondansetron - 8mg – Tablet	10x3	81,900	2	
175	Oxaliplatine - 50mg/10ml - Powder for Injection	Each	18,476	1	
176	Oxytetracycline HCL + Hydrocortisone Acetate - Polymixin B (5mg+15mg+ 10.000 Units)/ml - Eye/Ear drop	5ml	1,638,000	2	
177	Paclitaxel - 100mg/16.7ml – Injection	Each	262,526	2	
178	Pancuronium Bromide - 2 mg/ml in 2ml Ampoule - Injection	10x5	65,520	2	
179	Paracetamol - 125mg - Suppository	10x10	786,240	3	
180	Pethidine HCL - 50mg/ml in 1ml Ampoule - Injection	10	235,872	2	
181	Phenylephrine 100 meq/ml - injection	Each	1,500	1	
182	Phenytoin (Diphenhydantoin) - 100mg - Tablet	100	445,536	2	
183	Phenytoin (Diphenylhydantoin) Sodium - 50mg - Tablet	200	393,120	2	

184	Pilocarpine Hydrochloride - 2% - Eye Drop	10ml	196,560	2	Shelf life of the product shall be ≥ 2 years
185	Piperacillin + Tazobactam (3gm + 0.375g) powde for injection	Each	1,500	1	
186	Potassium Chloride - 150mg/ml in 10ml ampoule - Injection	10	85,176	2	
187	Potassium Chloride - 600mg – Tablet	500	196,560	2	
188	Potassium phosphate 3mmol/ml in ampoule injection	Each	3,000	1	
189	Procarbazine Hydrochloride - 50mg – Capsule	5	13,759	1	
190	Propofol - 10mg/ml in 20ml - Injection	5	589,680	2	
191	Propranolol - 10mg - Tablet	10x10	196,560	2	
192	Propranolol - 1mg/ml in 1ml ampoule - Injection	10	7,862	1	
193	Propranolol - 40mg – Tablet	10x10	327,600	2	
194	Propylthiouracil - 50mg - Tablet (Scored)	100	314,496	2	
195	Protamine-10mg/ml-Injection	Each	3,000	1	
196	Risperidone - 1mg – Tablet	10x10	111,384	2	
197	Risperidone - 2mg – Tablet	10x10	196,560	2	
198	Risperidone - 4mg – Tablet	10x10	196,560	2	
199	Rituximab - 500mg/50ml – Injection	Each	23,301	1	
200	Rituximab-100mg/100ml-injection	100ml	150	1	
201	Salbutamol (Albuterol) - 0.1mg/dose - Aerosol (Oral Inhalation)	200 meterd doses	1,441,440	3	
202	Sertraline HCL - 50mg – Tablet	10x10	65,520	2	
203	Snake Venom Antiserum Polyvalent - Injection	10ml	60,278	2	
204	Soda Lime, Carbon Dioxide Adsorbent - Aerosol	4.5kg	9,173	1	
205	Sodium Bicarbonate - 7.5%(40mEq/50ml) in 50ml ampoule - Injection	Each	46,205	2	
206	Sodium Bicarbonate -650mg-tablet	10x10	3,000	1	
207	Sodium Bicarbonate 8.4%,50ml-injection	Each	7,500	1	
208	Sodium Nitroprusside 50mg powder injection	Each	600	1	
209	Sodium Valproate - 200mg - Tablet (enteric coated)	10x10	321,840	3	

210	Sodium Valproate - 200mg/5ml – Syrup	300ml	23,256	2	
211	Sodium Valproate - 500mg – Tablet	10x10	69,768	2	Shelf life of the product shall be ≥ 2 years
212	Spironolactone - 25mg – Tablet	10x10	982,800	2	
213	Suxamethonium Chloride (Succinylcholine) - 50 mg/ml in 10ml Vial - Powder for injection	25	248,976	2	
214	Tacrolimus 0.5 mg capsule	10x10	7,572	1	
215	Tacrolimus 1mg capsule	10x10	17,280	1	
216	Tamoxifen Citrate - 20mg – Tablet	10x3	442,260	2	
217	Tetanus Antitoxin (TAT), Equine - 1,500 IU/ml in 1ml Ampoule - Injection	20	1,310,400	2	
218	Tetracycline - 1% - Eye Ointment	4gm	11,321,856	3	
219	Tetracycline - 3% - Skin Ointment	15gm	1,048,320	3	
220	Thalidomide - 50mg – Capsule	100	3,276	1	
221	Thiopental Sodium - 0.5 g - Powder for injection	50	38,002	2	
222	Thiopental Sodium - 1g in vial - Powder for injection	50	183,325	2	
223	Thioridazine HCL - 100mg – Tablet	100x10	45,864	2	
224	Thioridazine HCL - 25mg – Tablet	100x10	28,304	2	
225	Thymoglobin(Anti-thymocyte Globuline Rabbit)- 25 mg in vial injection	vial	600	1	
226	Thyroxin Sodium - 0.05mg – Tablet	100	88,452	2	
227	Thyroxin Sodium - 0.1mg – Tablet	100	107,453	2	
228	Timolol Maleate - 0.25% - Eye Drop	5ml	183,456	2	
229	Timolol Maleate - 0.5% - Eye Drop	5ml	602,784	2	
230	Tramadol HCl - 50mg – Capsule	10x10	1,539,720	3	
231	Tramadol HCl - 50mg/ml in 2ml ampoule - Injection	5	1,638,000	3	
232	Tranexamic acid - 500 mg – Tablet	10x10	5,439	1	
233	Tranexamic acid-500mg/5ml-Injection	Each	1,500	1	
234	Triamcinolone Acetonide - 40mg/ml in Vial - Injection	Each	163,800	2	

235	Trifluoperazine HCL - 1mg – Tablet	10x10	65,520	2	
236	Trifluoperazine HCL - 5mg – Tablet	10x10	78,624	2	Shelf life of the product shall be ≥ 2 years
237	Valgancyclovir 450mg tablet	10x10	2,466	1	
238	Vancomycin - 500mg – Injection	Each	851,760	3	
239	Vancomycine - 1gm – Injection	Each	982,800	3	
240	Vasopressine 20 Unit/ml in lml ampoule- Injection	Each	150	1	
241	Vecuronium Bromide - 10 mg in vial - Powder for injection	Each	327,600	3	
242	Verapamil - 40mg – Tablet	20	52,810	2	
243	Vinblastine Sulfate - 1mg/ml in 10ml Vial - Powder for Injection	Each	19,787	2	
244	Vincristine Sulfate - 2mg - Powder for Injection	Each	136,870	2	
245	Vitamin B1 + Vitamin B6 + Vitamin B12 - (100mg +200mg + 1000mcg) - Tablet	10x10	98,280	2	
246	Vitamin B12 (Cyanocobalamin) - 1000mcg/ml in 1ml ampoule - Injection	10	32,760	1	
247	Vitamin K1 (Phytomenadione) - 10mg/ml in 1ml ampoule - Injection	3	982,800	3	
248	Warfarin Sodium - 5mg – Tablet	10x10	104,832	2	
249	Zoledronic acid - 4mg/5ml in 5ml Ampoule – Injec- tion	Each	13,629	2	

A bidder shall clearly state manufacturing site of its quoted products and port of loading of the shipment.

B. Technical Specification + Technical Offer + Compliance Sheet

Place and Date: [insert place and date (as day, month and year) of Bid Submission]
Procurement Reference No.: [insert procurement reference number]
Alternative No.: [insert identification No if this is a Bid for an alternative]

To:

[insert name of Contracting Authority]
Attn.: [insert name of authorized person]
[insert P.O. Box]
[insert address]
Addis Ababa
Ethiopia

A. The Bidders are requested to complete the template, as follows:

- The second column shows the requested specifications (not to be modified by the Bidder).
- The fifth column to be filled in by the Bidder shows what is offered (the words "compliant" or "yes" are not sufficient).
- The sixth column allows the Bidder to state whether the offered items "comply" or do "not comply" giving details of the areas of non-compliance and to make remarks on his proposed equipment and to indicate references to the documentation supplied.
- The seventh column is to be filled in by the Bidder shows where is the manufacturing site of each quoted products.

B. The Bidder is required to furnish as part of its Bid the statement of deviations and exceptions to the provisions of the Statement of Requirement, if applicable.

C. The Bidder may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Contracting Authority's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Statement of Requirement.

D. The Bidder must submit a description of the organization of the warranty offered, which must be in accordance with the conditions laid down in GCC Clause 25.

E. The documentation supplied should indicate (highlight, mark) the models selected and the options included, if any, so that the evaluators can see the exact configuration.

F. All equipment offered must be international brand names; not self assembled by a supplier.

G. The Bidder must be clear enough to allow the evaluators to make an easy comparison between the requested specifications and the offered specifications. Bids that do not permit to identify precisely the models and the specifications may be rejected by the evaluation committee.

Item No.	Minimum Technical Requirements Including Applicable Standards(refer technical specification table)	Unit of Measure	Quant	Required Delivery Date requirement	Specification Offered	Offered delivery date	Bidder's Remark on Compliance of Specification Offered	manufacturing site of the product
1	2	3	4		5	6	7	
				Within 90 days after L/C opening date or CAD reservation date				

Name [insert complete name of person signing the Bid]
In the capacity of [insert legal capacity of person signing the bid].

Signed [insert signature of person whose name and capacity are shown above]

Duly authorized to sign the bid for and on behalf of [insert complete name of Bidder].

Dated on [insert day] day of [insert month], 20[insert year of signing]

Attachments:

1. Descriptive technical literature in accordance with ITB Clause 17 (if required in BDS);
2. Description of the organization of the warranty offered in accordance with the conditions laid down in GCC Clause 25;
3. Manufacturer Authorization Letter in accordance with ITB Clause 5.6.

C. Non-Technical and Non-Financial Requirements

1. Supply of the Pharmaceuticals

- All Pharmaceuticals shall meet relevant standards set by Ethiopian Quality and Standard Authority, International Standards (DIN, ISO, AISI, etc), and shall have the Manufacturer /Licensed Distributor Authorization Letter.
- All Pharmaceuticals shall comply with all safety requirements applicable on the date of delivery.
- The Pharmaceuticals supplied under this contract must be new, unused, of the most recent or current models and incorporate all recent improvements in design and materials.
- All Pharmaceuticals belonging to a specific LOT has to be delivered together. No partial delivery will be allowed.
- All electrical equipment should be supplied with connecting devices, power cords and plugs as per standards of Ethiopia, should be compliant with local power supply (220±10V AC, 50Hz) and capable of performance in the climatic conditions prevalent in the sites of destination.

2. Maintenance & Repair

- The availability of reputed & experienced local technical representation and/or properly staffed and equipped service workshop is a must, and has to be named and described in the technical offer.

3. Spare Parts and/or Supplies

- The supplying contractor undertakes to insure local availability in Ethiopia of special and commonly required spare parts for the equipment supplied by him. This is to insure fast repair and replacement by the authorized provider during the warranty period.

4. Documents / Samples

- Operation manual in English to be submitted with each unit.
- Service manual in English to be submitted for each unit.

5. Other Requirements

D. Drawings(NA)

Procurement Reference Number:

List of related Drawings		
Drawing Number	**Drawing Name**	**Purpose**

Part 3 Contract

Section 6. General Conditions of Contract

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Section 7 General Conditions of Contract

A. General provisions

1. Definitions

1.1 The headings and titles of these General Conditions of Contract shall not limit, alter or affect the meaning of the Contract.

1.2 The following words and expressions shall have the meanings hereby assigned to them:

(a). "Authorized Officer"	means a person designated as such by the Contracting Authority or Procuring Entity from time to time as notified in writing to the Supplier to act as the representative of the Contracting Authority or Procuring Entity for all purposes connected with the Contract, including any authorized representative of such person;
(b). "Bankrupt"	means with respect to any entity, such entity (i) files a petition or otherwise commences, authorizes or acquiesces in the commencement of a proceeding or cause of action under any bankruptcy, insolvency, reorganization or similar law, or has any such petition filed or commenced against it, (ii) makes an assignment or any general arrangement for the benefit of creditors, (iii) otherwise becomes bankrupt or insolvent (however evidenced), (iv) has a liquidator, administrator, receiver, trustee, conservator or similar official appointed with respect to it or any substantial portion of its property or assets, or (v) is generally unable to pay its debts as they fall due;
(c). "Call-off Contract"	means individual contract concluded between Contracting Authority or any Procuring Entity and Supplier according to the terms and conditions established in the framework-agreement and to which may be annexed the additional special terms that have not been dealt within the framework agreement determining in detail Pharmaceuticals and Related Services to be supplied by the supplier. A Call-off contract is a contract that is binding on both parties. The signed Purchase Order incorporates the Call-off terms and conditions and forms the Call-off Contract.
(d). "Completion"	means the fulfilment of the Contract by the Supplier in accordance with the terms and conditions set forth in the Contract;
(e). "Contract Documents"	means the documents listed in the GCC, including all attachments, appendices, and all documents incorporated by reference therein, and shall include any amendments thereto;
(f). "Contract Manager"	means a person designated as such by the Supplier from time to time as notified in writing to the Contracting Authority or Procuring Entity to act as the duly authorized representative of the Supplier for all purposes connected with the Contract, including any authorized representative of such person;
(g). "Contract Price"	means the money payable by the Contracting Authority or any Procuring Entity to the Supplier based on the Contract Agreement and shall include all royalties, license fees or similar expenses in respect of the making, use or exercise by the Supplier of any Intellectual Property or Intellectual Property Rights for the purpose

	of performing the Contract;
(h). "Contract"	means the binding Framework Agreement, comprising Contract Documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein, entered into between the Parties relating to the provision of the Pharmaceuticals and Related Services resulting from the placing of a Purchase Order by the Contracting Authority or any Procuring Entity;
(i). "Contracting Authority"	means any Public Body which has the powers and duties to conclude framework agreements for Pharmaceuticals or services, as specified in the SCC;
(j). "Day"	means calendar day;
(k). "Delivery"	means the transfer of the Pharmaceuticals from the Supplier to the Contracting Authority or any Procuring Entity in accordance with the terms and conditions set forth in the Contract;
(l). "Eligible Countries"	means the countries and territories eligible as listed in Section 5 of the Bidding Document;
(m). "Framework Agreement"	means a basic agreement with supplier which sets out terms and conditions that allow Contracting Authority or Procuring Entities to order Pharmaceuticals or services throughout the term of the agreement under the terms and conditions specified in that framework agreement (i.e. it provides a mechanism for calling off purchase orders from a catalogue of Pharmaceuticals or services as and when Contracting Authority or any Procuring Entity needs to buy something within the scope established for the Framework Agreement). A Framework Agreement sets out the terms and conditions for subsequent call-off contracts but places no obligations on the Contracting Authority or any Procuring Entity to place future Purchase Orders, does not require or obligate Contracting Authority or any Procuring Entity to issue any minimum number or value of Purchase Orders, and does not guarantee any minimum or maximum amount of expenditure under the Framework Agreement. There is no funding obligated by this Framework Agreement and no claims for payment may be made by the Supplier directly against the Framework Agreement. Issuance of Purchase Orders to obtain the Supplier's Pharmaceuticals and related services hereunder is wholly within the discretion of Contracting Authority or Procuring Entities and nothing herein shall be construed to limit Contracting Authority's or Procuring Entities' use of other Suppliers to supply similar Pharmaceuticals and related services;
(n). "General Conditions of Contract"	hereinafter referred to as "GCC", means the conditions in this section of the Contract, which shall govern the Contract, except where amended by the SCC or Contract Agreement;
(o). "Good Industry Practice"	means the exercise of that degree of skill, diligence and foresight which would reasonably and ordinarily be expected from a skilled and experienced supplier engaged in the provision of Pharmaceuticals similar to the Pharmaceuticals under the same or similar circumstances as those applicable to the Contract and which are in accordance with any codes of practice published by relevant trade associations;

(p). "Pharmaceuticals"	means raw material, products and equipment and commodities in solid, liquid or gaseous form, marketable software and live animals as well as installation, transport, maintenance or similar obligations related to supply of the Pharmaceuticals if their value does not exceed that of the Pharmaceuticals themselves; and "related services" includes services such as transportation, commissioning, insurance, installation, training, and initial maintenance;means all of the commodities, raw materials, machinery and equipment, and/or other materials that the Supplier is required to supply to the Contracting Authority or any Procuring Entity under the Contract;
(q). "Government"	means the Government of the Federal Democratic Republic of Ethiopia;
(r). "In writing"	shall be interpreted to include any document which is recorded in manuscript or typescript;
(s). "Liquidated damages"	means the compensation stated in the contract as being payable by Supplier to the Contracting Authority or any Procuring Entity for failure to perform the contract or part thereof within the periods under the contract, or as payable by Supplier to the Contracting Authority or any Procuring Entity for any specific breach identified in the contract;means the compensation stated in the contract as being payable by one contracting party to the other for failure to perform the contract or part thereof;
(t). "Location"	means the location for the delivery of the Pharmaceuticals and Related Services as set out in the Contract or as otherwise agreed in writing between the Contracting Authority or any Procuring Entity and the Supplier;
(u). "Not-to-exceed Price"	or acronym "NTE" means the maximum compensation to the Supplier for Pharmaceuticals;
(v). "Party"	means the Contracting Authority or the Supplier and includes their permitted successors and "Parties" means both of them;
(w). "Price Adjustment"	means a mechanism to share the risk between the Contracting Authority and the Supplier related to the potential for price fluctuations throughout the duration of the Contract;
(x). "Procuring Entity"	means the Public Body or Third Party Beneficiary placing the Purchase Order and entering into call-off contract with the Supplier under the Framework Agreement;
(y). "Public Body"	means any public body, which is partly or wholly financed by the Federal Government Budget, higher education institutions, and public institutions of like nature that is purchasing the Pharmaceuticals and Related Services, as specified in the Agreement by placing the Purchase Order and entering into call-off contract with the Supplier under the Framework Agreement;
(z). "Purchase Order"	or acronym "PO" means an individual order for Pharmaceuticals and Related Services issued by Contracting Authority or any Procuring Entity pursuant to the terms, conditions, and pricing established in a Framework Agreement. Each individual Purchase Order is a binding contractual instrument and will refer and incorporate the terms and conditions of this Framework Agreement and specify the Pharmaceuticals to be supplied, delivery schedule, and price;
(aa)."Related Services"	means the services incidental to the supply of the Pharmaceuticals,

	such as insurance, installation, training and initial maintenance and other similar obligations of the Supplier under the Contract;
(bb). "Special Conditions of Contract"	hereinafter referred to as "SCC", means the conditions attached to the Contract Agreement, which shall govern the Contract and shall prevail over these General Conditions of Contract;
(cc)."Subcontractor"	means any natural person, private or government entity, or a combination of the above, including its legal successors or permitted assigns, to whom any part of the Pharmaceuticals to be supplied or execution of any part of the Related Services is subcontracted by the Supplier;
(dd). "Supplier"	means a natural or juridical person under contract with a Public Body to supply services;
(ee)."Term"	means the period commencing on the Effective Date and ending on the expiry of the Initial Term or any Extension Period or on earlier termination of this Contract;
(ff). "Third Party Beneficiary"	means member states of the Federal Democratic Republic of Ethiopia listed under Article 47 of the Constitution of the Federal Democratic Republic of Ethiopia and for the purpose of this Contract include the Addis Ababa and Dire Dawa City administrations as supplied from time to time by Supplier

2. Appointment

2.1 The Contracting Authority or any Procuring Entity appoints the Supplier to supply the Pharmaceuticals and Related Services:

(a). Promptly (and in any event within any time targets as may be set out in the Section 6, Statement of Requirements) and in a professional and courteous manner so as to reflect and promote the image of the Contracting Authority or any Procuring Entity;

(b). Strictly in accordance with the Statement of Requirements and all provisions of the Contract; and

(c). In accordance with all applicable laws and regulations of the Federal Democratic Republic of Ethiopia and Good Industry Practice; and

(d). In accordance with the policies, rules, and procedures of the appropriate Authority as amended from time to time.

(e). In accordance with the quality standards set by the Quality and Standards Authority of Ethiopia (QSAE) and applicable international standards;

(f). In accordance with the terms and conditions of appointment as provided in this Clause in consideration of the Contract Price.

3. Relationship of the Parties

3.1 The Supplier shall not incur any liabilities on behalf of the Contracting Authority or any Procuring Entity or enter into any contract or obligation on behalf of the Contracting Authority or any Procuring Entity.

3.2 The Supplier shall be an independent contractor performing the Contract. The Contract does not create any agency, partnership, joint venture, or other joint relationship between the parties to the Contract.

3.3 Subject to the provisions of the Contract, the Supplier shall be solely responsible for the

manner in which the Contract is performed. All employees, representatives, or Subcontractors engaged by the Supplier in connection with the performance of the Contract shall be under the complete control of the Supplier and shall not be deemed to be employees of the Contracting Authority or any Procuring Entity, and nothing contained in the Contract or in any subcontract awarded by the Supplier shall be construed to create any contractual relationship between any such employees, representatives, or Subcontractors and the Contracting Authority or any Procuring Entity.

4. Due Diligence

4.1 The Supplier acknowledges that it:

(a). Has made and shall make its own enquiries to satisfy itself as to the accuracy and adequacy of any information supplied to it by or on behalf of the Contracting Authority or any Procuring Entity;

(b). Has raised all relevant due diligence questions to the Contracting Authority before the Effective Date; and

(c). Has entered into this Contract in reliance on its own due diligence alone.

4.2 Any disputes relating to due diligence shall be resolved in accordance with the Ethiopian Law.

5. Fraud and Corruption

5.1 It is the Government of the Federal Democratic Republic of Ethiopia's policy to require that Contracting Authority or any Procuring Entity, as well as bidders/suppliers, to observe the highest standards of ethics during the procurement and the execution of contracts. In pursuance of this policy, the Government of the Federal Democratic Republic of Ethiopia represented by the Public Procurement and Property Administration Agency (herein referred to as the Agency) requires that Procuring Entities shall include in bidding documents, provisions against corrupt practices.

5.2 The Agency defines, for the purposes of these provisions, the terms set forth below as follows:

(a). "Corrupt practice" is the offering, giving, receiving or soliciting, directly or indirectly, of any thing of value to influence the action of a public official in the procurement process or in contract execution, and

(b). "Fraudulent practice" is any act or omission, including misrepresentation that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation.

(c). "Collusive practices" is a scheme or arrangement between two or more Suppliers, with or without the knowledge of the Contracting Authority or any Procuring Entity, designed to establish prices at artificial, non competitive levels, and

(d). "Coercive practices" is harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a contract.

(e). "Obstructive practice" is

(i) deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede the Federal Ethics and Anticorruption Commission, the Federal Auditor General and the

Public Procurement and Property Administration Agency or their auditors' investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; and/or threatening, harassing or intimidating any party to prevent their from disclosing their knowledge of matters relevant to the investigation or from pursuing the investigation, or

(ii) Acts intended to materially impede the exercise of inspection and audit rights provided for under GCC Sub-clause 46.2.

5.3 PSA will report to PPA to debar a Supplier from participation in public procurement, if it at any time determines that the Supplier has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for, or in executing, a contract.

5.4 The Agency reserves the right, where a Supplier has been found by a national or international entity to have engaged in corrupt or fraudulent practice, to declare that such a Supplier is ineligible, for a stated period of time, to be awarded a Government funded contract.

5.5 The Agency will have the right to require that, in contracts funded by the Government of Ethiopia, a provision be included requiring suppliers to permit the Agency to inspect their accounts and records relating to the performance of the contract and to have them audited by auditors appointed by the Agency, if the supplier engages in any corrupt practice.

5.6 Any communications between the Supplier and the Contracting Authority or any Procuring Entity or the Agency related to matters of alleged fraud or corruption must be made in writing.

6. Interpretation

6.1 If the context so requires it, singular means plural and vice versa.

6.2 In these terms and conditions, words referring any particular gender include all other genders.

6.3 Incoterms

(a). Unless otherwise specified in the SCC, the meaning of any trade term and the rights and obligations of parties there under shall be as prescribed by Incoterms.

(b). DDP, EXW, CIF, FOB, CIP, and other similar terms, shall be governed by the rules prescribed in the current edition of Incoterms, published by the International Chamber of Commerce at the date of the Invitation for Bids or as specified in the SCC.

6.4 Entire Agreement

The Contract constitutes the entire agreement between the Contracting Authority or any Procuring Entity and the Supplier and supersedes all communications, negotiations and agreements of parties with respect thereto made prior to the date of Contract.

6.5 Amendment

No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.

6.6 Nonwaiver

(a). Subject to GCC Sub-Clause 6.6(b) below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of

time by either party to the other shall prejudice, affect, or restrict the rights of that party under the Contract, neither shall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.

(b). Any waiver of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.

6.7 Severability

If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

B. The Contract

7. Contract Documents

7.1 The documents forming the Contract shall be interpreted in the following order of precedence in the event of any conflict between the documents comprising this Contract:

(a). Agreement;
(b). The Special Conditions of Contract;
(c). The General Conditions of Contract;
(d). Bid Submission Sheet with Annexes;
(e). Price Schedule;
(f). List of accepted items including their unit price
(g). Bidder Certification of Compliance with Annexes;
(h). Technical Specification + Technical Offer + Compliance Sheet with Annexes;
(i). Any other document listed in the SCC as forming part of the Contract.

7.2 All documents forming the Contract are intended to be correlative, complementary, and mutually explanatory.

7.3 Any action required or permitted to be taken, and any document required or permitted to be provided, under the Contract by the Contracting Authority or any Procuring Entity or the Supplier may be taken or provided by the authorized representatives specified in the SCC.

7.4 The Contract constitutes the entire agreement between the Contracting Authority or any Procuring Entity and the Supplier and supersedes all communications, negotiations and agreements (whether written or oral) of parties with respect thereto made prior to the date of Contract. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.

7.5 The Contract is concluded for a period specified in the SCC with effect from the date on which it enters into force.

8. Governing Law

8.1 The Contract shall be governed by and interpreted in accordance with the laws of the Federal Democratic Republic of Ethiopia, unless otherwise specified in the SCC.

9. Language

9.1 The Contract as well as all written and oral communication and documents relating to the Contract exchanged by the Supplier and the Contracting Authority or any Procuring Entity, shall be in English. Supporting documents and printed literature that are part of the Contract may be in another language, but any documents provided in another language must be accompanied by an accurate translation into English. For purposes of interpretation of the Contract, this translation shall govern.

9.2 The Supplier shall bear all costs of translation to the governing language and all risks of the accuracy of such translation.

10. Notices and written communications

10.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. The term "in writing" means communicated in written form with proof of receipt.

10.2 Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SCC.

10.3 A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SCC.

11. Authorized Officers

11.1 Any notice, information or communication given to or made by an Authorized Officer shall be deemed to have been given or made by the Contracting Authority or any Procuring Entity.

11.2 The Supplier shall decline from supplying the Pharmaceuticals and Related Services to any of the Contracting Authority's or any Procuring Entity's staff who are not Authorized Officers.

12. Third Party Rights

12.1 The Contracting Authority and the Supplier acknowledge that they have entered into the Contract for the benefit of each of the Public Body and each of the Third Party Beneficiaries. Accordingly, the Contracting Authority and the Supplier agree that (in addition to the Contracting Authority's right to enforce the Contract) each of the Public Body and each of the Third Party Beneficiaries may enforce any term of the Contract.

12.2 Except as provided in Sub-Clause 12.1 of the Contract, a person who is not a Party to the Contract shall have no rights to enforce any term of the Contract.

12.3 All or any of the provisions of the Contract may be rescinded or varied by the Parties in their entirety or in part without the consent of or the need to give any notice to any person not a Party to it.

13. Third Party Beneficiaries

13.1 In the event that any Third Party Beneficiary wishes to enforce its rights under Sub-Clause 12.1 the following provisions shall apply:

(a). The Third Party Beneficiaries shall have the same rights as the Public Bodies under the Contract and shall comply with all the terms of the Contract which apply to the Public Bodies;

(b). The Third Party Beneficiaries acknowledge that the Contract is for use within the Contracting Authority and accordingly agree to exercise their rights under the Contract only in relation to the provision of Pharmaceuticals and/or services to the Contracting Authority or any of the Public Bodies and not for any other purpose whatsoever. In exercising their rights under the Contract the Third Party Beneficiaries shall at all times treat all information concerning the Contract with the strictest confidence and in accordance with Clause 28;

(c). The Third Party Beneficiaries shall not enter into any obligations in the name of the Contracting Authority or any Public Body and shall not make any representations or give any warranties on behalf of the Contracting Authority or any Public Body;

(d). Where Pharmaceuticals are ordered by any Third Party Beneficiary the Supplier agrees that it shall supply such Pharmaceuticals to such Third Party Beneficiary and invoices for the Pharmaceuticals supplied to such Third Party Beneficiary shall be issued by the Supplier to, and in the name of, such Third Party Beneficiary and such Third Party Beneficiary shall be liable for settlement thereof;

(e). The Contracting Authority shall not be liable to any Third Party Beneficiary for any acts or omissions of the Supplier or for any loss, damage or other expenses incurred or suffered by any Third Party Beneficiary as a result of such Third Party Beneficiary exercising its rights under the Contract;

(f). Each Third Party Beneficiary undertakes to indemnify and keep indemnified the Contracting Authority and any Public Body from and against all costs, claims, demands, liabilities, damages, losses and expenses (including all legal expenses) incurred or suffered by the Contracting Authority or any Public Body:

(i) arising out of or in connection with any act or omission of the Third Party Beneficiary or any breach of any term of the Contract by the Third Party Beneficiary;

(ii) as a result of any claim, loss, injury, damage, expense or delay suffered or incurred by the Supplier or any third party arising directly or indirectly from or in any way connected with the acts or omissions of the Third Party Beneficiary in enforcing its rights under the Contract, whether willful, reckless, fraudulent, negligent, dishonest or otherwise;

and the Third Party Beneficiary shall at its own expense take out and maintain adequate insurance in respect of such liabilities and provide evidence of such insurance as the Contracting Authority may reasonably request from time to time;

(g). If the Supplier makes a claim against any Third Party Beneficiary for any act or omission of such Third Party Beneficiary or any breach of the Contract by such Third Party Beneficiary the Supplier agrees that it shall not include the Contracting Authority or any Public Body as a party to any proceedings against such Third Party Beneficiary;

(h). The Contracting Authority shall notify any Third Party Beneficiary which is removed from the list set of Procuring Entities and such Third Party Beneficiary shall immediately cease to place Service Purchase Orders under the Contract.

14. Assignment

14.1 An assignment is a written agreement by which the Supplier transfers its contract or part thereof to a third party.

14.2 The Supplier shall not, without the prior written consent of the Contracting Authority, assign the Contract or any part thereof, or any benefit or interest thereunder, except in the following cases.

(a). A charge, in favor of the Supplier's bankers, of any monies due or to become due under the Contract; or

(b). Assignment to the Supplier's insurers of the Supplier's right to obtain relief against any other person liable in cases where the insurers have discharged the Supplier's loss or liability.

14.3 With the exception of the carriage of Pharmaceuticals to the Location, the Supplier shall not sub-contract the production or supply of any Pharmaceuticals without the previous consent in writing of the Contracting Authority, such consent not to be unreasonably withheld or delayed.

14.4 For the purpose of GCC Clause 14.2 the approval of an assignment by the Contracting Authority shall not relieve the Supplier of its obligations for the part of the Contract already performed or the part not assigned.

14.5 If the Supplier has assigned his Contract without authorization, the Contracting Authority may, without giving formal notice thereof, apply as of right the sanctions for breach of Contract provided for in GCC Clauses 20 and 22.

14.6 Assignees must satisfy the eligibility criteria applicable for the award of the Contract and they can not be in any of the situations excluding them from participating in Contract.

14.7 Every assignment shall be subject to the provisions of this Contract and shall incorporate the terms and conditions of this Contract.

15. Subcontracting

15.1 A sub-contract shall be valid only if it is a written agreement by which the Supplier entrusts performance of a part of the Contract to a third party.

15.2 In the event the Supplier requires the related services of sub-contractors that are not included in the Contract, the Supplier shall obtain the prior written approval and clearance of Contracting Authority for all sub-contractors. The related services to be sub-contracted and the identity of the subcontractors shall be notified to the Contracting Authority. The Contracting Authority shall with due regard to the provisions of GCC Clause 10 within 15 days of receipt of the notification, notify the Supplier of its decision, stating reasons should he withhold such authorization.

15.3 The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

15.4 The Contracting Authority or any Procuring Entity shall have no contractual relations with the Sub-Contractors.

15.5 Sub-contractors must satisfy the eligibility criteria applicable to the award of the contract and they can not be in any of the situations excluding them from participating in contract.

15.6 The Supplier shall be responsible for the acts, defaults and negligence of his Sub-

Contractors and their agents or employees, as if they were the acts, defaults or negligence of the Supplier, his agents or employees. The approval by the Contracting Authority of the sub-contracting of any part of the contract or of the Sub-Contractor to perform any part of the services shall not relieve the Supplier of any of his obligations under the contract.

15.7 If the Supplier enters into a subcontract without approval, the Contracting Authority may apply, as of right without giving formal notice thereof, the sanctions for breach of contract provided for in GCC Clauses 20 and 22.

15.8 If a Sub-Contractor is found by the Contracting Authority or any Procuring Entity to be incompetent in discharging its duties, the Contracting Authority may request the Supplier forthwith, either to provide a Sub-Contractor with qualifications and experience acceptable to the Contracting Authority as a replacement, or to resume the implementation of the tasks itself.

16. Modifications and Contract Amendments

16.1 The Contracting Authority or any Procuring Entity may at any time request the Supplier through notice in accordance GCC Clause 10, to make changes within the general scope of the Contract in any one or more of the following:

(a). Drawings, designs, or specifications, where Pharmaceuticals to be furnished under the Contract are to be specifically manufactured for the Contracting Authority or any Procuring Entity;

(b). The method of shipment or packing;

(c). The place of delivery; and

(d). The Related Services to be provided by the Supplier.

16.2 If any such change causes increase or decrease in the time required for, the Supplier's performance of any provisions under the Contract, an equitable adjustment shall be made in the Delivery/Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Supplier's receipt of the Contracting Authority's or any Procuring Entity's change order.

16.3 Prices to be charged by the Supplier for any Related Services that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.

16.4 Any change to the terms of the Contract must be recorded in writing and executed by authorized signatory of the Supplier and the Authorized Officer. Such record of the change in question must address all consequential amendments required to be made to the Contract as a result of such change.

16.5 Changes will take effect as from the date specified in the signed record of change and shall not have retrospective effect unless expressly provided for in such record.

16.6 Each record of change must be dated and sequentially numbered. Each of the Contracting Authority or any Procuring Entity and the Supplier will be entitled to an original executed counterpart of the record of variation.

16.7 Except as provided in any such record of variation, the Contract will continue in full force and effect.

17. Change in Laws and Regulations

17.1 Unless otherwise expressly agreed in the SCC, if, after the deadline for submission of the Bid, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in the Federal Democratic Republic of Ethiopia where the Site is located (which shall be deemed to include any change in interpretation or application by the competent authorities) that subsequently affects the Delivery Date and/or the Contract Price, then such Contract Price shall not be correspondingly increased or decreased and/or the Delivery Date shall not be adjusted to the extent that Supplier has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced costs shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions where applicable, in accordance with the SCC pursuant to GCC Clause 33.

18. Taxes and Duties

18.1 For Pharmaceuticals supplied from outside the Federal Democratic Republic of Ethiopia, the Supplier shall bear the costs of all taxes, custom duties, formalities, license fees, and other such levies imposed outside the Federal Democratic Republic of Ethiopia, unless otherwise specified in the SCC.

18.2 For Pharmaceuticals supplied from within the Federal Democratic Republic of Ethiopia, the Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted Pharmaceuticals to the Contracting Authority or any Procuring Entity, unless otherwise specified in the SCC.

19. Force Majeure

19.1 For the purposes of the Contract, "Force Majeure" shall mean an event or events which are beyond the reasonable control of a Supplier, and which makes a Supplier's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes:

(a). An official prohibition preventing the performance of a contract,

(b). A natural catastrophe such as an earthquake, fire, explosion lightening, floods, or other adverse weather conditions, or

(c). International or civil war, or

(d). The death or a serious accident or unexpected serious illness of the supplier, or

(e). Other instances of Force Majeure identified as such by the civil code.

19.2 The following occurrences shall not be deemed to be cases of Force Majeure:

(a). A strike or lock-out taking of a party or affecting the branch of business in which he carries out his activities, or

(b). An increase or reduction in the price of raw materials necessary for the performance of the contract, or

(c). The enactment of new legislation where by the obligations of the debtor becomes more onerous, or

(d). Any event which is caused by the negligence or intentional action of a Supplier or such Supplier's Subcontractors or agents or employees; or

(e). Any event which a diligent Party could reasonably have been expected to both:

(i) Take into account from the effective date of the Contract; and

(ii) Avoid or overcome in the carrying out of its obligations; or

(f). Insufficiency of funds or failure to make any payment required hereunder.

19.3 The failure of a Supplier to fulfill any of its obligations hereunder shall not be considered to be a breach of, or default under, the Contract insofar as such inability arises from an event of Force Majeure, provided that the Supplier affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of the Contract.

19.4 A Supplier affected by an event of Force Majeure shall take all reasonable measures to

(a). Remove such Supplier's inability to fulfill its obligations hereunder with a minimum of delay; and

(b). Minimize the consequences of any event of Force Majeure.

19.5 A Supplier affected by an event of Force Majeure shall notify the Contracting Authority or any Procuring Entity of such event as soon as possible, and in any event not later than fourteen (14) days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give notice of the restoration of normal conditions as soon as possible.

19.6 Not later than thirty (30) days after the Supplier, as the result of an event of Force Majeure, has become unable to supply the Pharmaceuticals and Related Services, the Parties shall consult with each other in good faith and use all reasonable endeavors to agree appropriate terms to mitigate the effects of the Force Majeure Event and facilitate the continued performance of the Contract..

20. Breach of Contract

20.1 Either party commits a breach of contract where it fails to discharge any of its obligations under the specific contract.

20.2 Where a breach of contract occurs, the party injured by the breach shall be entitled to the following remedies:

(a). Compensation / Claim for liquidated damages as specified in GCC Clause 27; and/or

(b). Termination of the contract.

20.3 In any case where the Contracting Authority or any Procuring Entity is entitled to damages, it may deduct such Suspension damages from any sums due to the Supplier or call on the appropriate guarantee.

21. Suspension of Assignment

21.1 The Contracting Authority or any Procuring Entity may, by written notice of suspension of the assignment to the Supplier, suspend all payments to the Supplier hereunder if the Supplier fails to perform any of its obligations under the Contract provided that such notice of suspension shall:

(a). Specify the nature of the failure; and

(b). Request the Supplier to remedy such failure within a period not exceeding thirty (30) days after receipt by the Supplier of such notice of suspension.

22. Termination

22.1 This Contract shall terminate automatically if it has not given rise to any delivery within a contract period stated in the SCC Clause 7.5 after its signature by both parties.

22.2 Termination shall be without prejudice to any other rights or powers under the contract of the Contracting Authority or any Procuring Entity and the Supplier.

22.3 In addition to the grounds for termination defined in these General Conditions, the Contracting Authority or any Procuring Entity may, by not less than thirty days written notice of termination to the Supplier stating the reason for termination of the contract and the date on which such termination becomes effective. (except in the event listed in paragraph (o) below, for which there shall be a written notice of not less than sixty days), such notice to be given after the occurrence of any of the events specified in GCC Sub-Clause 22.3 (a) to (p), terminate the Contract if:

(a). The supplier fails to deliver any or all of the Pharmaceuticals or Related Services within the period specified in the Contract, or within any extension thereof granted by the Contracting Authority or any Procuring Entity pursuant to GCC Clause 63 or if the Pharmaceuticals do not meet the technical specifications stated in the Contract;

(b). The Supplier fails to remedy a failure in the performance of their obligations as specified in a notice of suspension of assignment pursuant to GCC Clause 21 within thirty days of receipt of such notice of suspension of assignment or within such period other agreed between the Parties in writing;

(c). The Supplier becomes insolvent or bankrupt or enters into any agreements with its creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary, other than for a reconstruction or amalgamation;

(d). The Supplier fails to comply with any final decision reached as a result of direct informal negotiation pursuant to GCC Sub-Clause 26.2 hereof;

(e). The Supplier is unable as the result of Force Majeure, to perform a material portion of the Services for a period of not less than sixty days;

(f). The Supplier assigns the contract or sub-contracts without the authorization of the Contracting Authority or any Procuring Entity;

(g). The Supplier has been guilty of grave professional misconduct proven by any means which the Contracting Authority or any Procuring Entity can justify;

(h). The Supplier has been declared to be in serious breach of contract financed by the Federal Democratic Republic of Ethiopia's budget for failure to comply with its contractual obligations.

(i). The Supplier has been engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

(j). Any organizational modification occurs involving a change in the legal personality, nature or control of the Supplier, unless such modification is recorded in an addendum to the Contract;

(k). Any other legal disability hindering performance of the Contract occurs;

(l). The Supplier fails to provide the required guarantees or insurance, or the person providing the underlying guarantee or insurance is not able to abide by its commitments.

(m). Where the procurement requirement of the Contracting Authority or any Procuring Entity changes for any apparent or obvious reason;

(n). Where it emerges that the gap between the value of the Framework Agreement and the

prevailing market price is so wide that allowing the implementation of the contract to proceed places the Contracting Authority or any Procuring Entity concerned at a disadvantage;

(o). The Contracting Authority or any Procuring Entity, in its sole discretion and for any reason whatsoever, decides to terminate the Contract.

(p). The accumulated liquidated damage reached its maximum as stated in GCC Clause 27.1(b).

22.4 The Supplier may, by not less than thirty days written notice to the Contracting Authority or any Procuring Entity, of such notice to be given after the occurrence of any of the events specified in GCC Sub-Clause 22.4 (a) to (d) Terminate the Contract if:

(a). The Contracting Authority or any Procuring Entity fails to pay any money due to the Supplier pursuant to the Contract and not subject to dispute pursuant to GCC Clause 26, within forty-five days after receiving written notice from the Supplier that such payment is overdue;

(b). The Contracting Authority or any Procuring Entity is in material breach of its obligations pursuant to the Contract and has not remedied the same within forty-five days (or such longer period as the Supplier may have subsequently approved in writing) following the receipt by the Contracting Authority or any Procuring Entity of the Supplier's notice specifying such breach;

(c). The Supplier is unable as the result of Force Majeure, to perform a material portion of the Services for a period of not less than sixty days; or

(d). The Contracting Authority or any Procuring Entity fails to comply with any final decision reached as a result of settlement of disputes pursuant to GCC Clause 26 hereof.

22.5 If either Party disputes whether an event specified GCC Sub-Clauses 22.3 (a) to (n) or GCC Sub-Clause 22.4 has occurred, such Party may, within forty-five days after receipt of notice of termination from the other Party, refer the matter to settlement of disputes pursuant to GCC Clause 26 and the Contract shall not be terminated on account of such event except in accordance with the terms of any resolution award.

22.6 In the event the Contracting Authority or any Procuring Entity terminates the Contract pursuant to the GCC Sub-Clause 22.3 (a) to (n) the Contracting Authority or any Procuring Entity may procure, upon such terms and in such manner as it deems appropriate, Pharmaceuticals or Related Services similar to those undelivered or not performed, and the Supplier shall be liable to the Contracting Authority or any Procuring Entity for any additional costs for such similar Pharmaceuticals or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

22.7 If the Contracting Authority or any Procuring Entity terminates the Contract in the event specified in GCC Sub-Clause 22.3 (o) the notice of termination shall specify that termination is for the Contracting Authority's or any Procuring Entity's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.

22.8 If the Contracting Authority or any Procuring Entity terminates the Contract in the event specified in GCC Sub-Clause 22.3 (o) the Pharmaceuticals that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Contracting Authority or any Procuring Entity at the Contract terms and prices. For the remaining Pharmaceuticals, the Contracting Authority or any Procuring Entity may elect:

(i) To have any portion completed and delivered at the Contract terms and prices; and/or

(ii) To cancel the remainder and pay to the Supplier an agreed amount for partially completed Pharmaceuticals and Related Services and for materials and parts previously procured by the Supplier.

22.9 In the event the Contracting Authority or any Procuring Entity terminates the Contract pursuant to the GCC Sub-Clause 22.3 (c) termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Contracting Authority or any Procuring Entity.

22.10 In the event of any termination by the Contracting Authority or any Procuring Entity under this Clause, for the avoidance of doubt, the Supplier will not be restricted from making any claim in respect of the Contract Price to the extent the Contract Price is outstanding and due and payable.

23. Arrangements on Termination

23.1 The Contracting Authority or any Procuring Entity and the Supplier agree that termination or expiry of the Contract shall not affect either Party's obligations which the Contract provides shall survive the expiration or termination of the Contract.

23.2 After termination or expiry all data, documents and records (whether stored electronically or otherwise) relating in whole or in part to the supplied Pharmaceuticals and Related Services shall be delivered by the Supplier to the Contracting Authority or any Procuring Entity provided that the Supplier shall be entitled to keep copies thereof to the extent that the information contained therein does not relate solely to the Pharmaceuticals and Related Services or to the extent that the Supplier is required by law to maintain copies thereof or to the extent that the Supplier was possessed of such data documents and records prior to the date of the Contract. In addition, the Supplier shall co-operate fully with the Contracting Authority or any Procuring Entity during the handover leading to the termination of the Contract. This co-operation shall extend to full access to all documents, reports, summaries and any other information required to achieve an effective transition without disruption to routine operational requirements.

24. Cessation of Rights and Obligations

24.1 Upon termination of the Contract pursuant to GCC Clauses 22, or upon completion of the Contract, all rights and obligations of the Parties hereunder shall cease, except

(a). Such rights and obligations as may have accrued on the date of termination or expiration;

(b). The Supplier's obligation to permit inspection, copying and auditing of their accounts and records set forth in GCC Clause 46; and

(c). Any right which a Party may have under the Governing Law

(d). The warranty right provided for under Clause 25.

25. Warranty

25.1 The Supplier warrants that all the Pharmaceuticals are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the Contract.

25.2 Subject to GCC Sub-Clause 52.1, the Supplier further warrants that the Pharmaceuticals shall be free from defects arising from any act or omission of the Supplier or arising from

design, materials, and workmanship, under normal use in the conditions prevailing in the country of final destination.

25.3 Unless otherwise specified in the SCC, the warranty shall remain valid for twelve (12) months after the Pharmaceuticals, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the GCC Clause 53.1.

25.4 The Contracting Authority or any Procuring Entity shall give notice to the Supplier stating the nature of any such defects together with all available evidence thereof, promptly following the discovery thereof. The Contracting Authority or any Procuring Entity shall afford all reasonable opportunity for the Supplier to inspect such defects.

25.5 Upon receipt of such notice, the Supplier shall, within the period specified in the SCC, expeditiously repair or replace the defective Pharmaceuticals or parts thereof, at no cost to the Contracting Authority or any Procuring Entity.

25.6 The Supplier shall be responsible for all necessary transportation charges required to ship defective commodities to the manufacturer and then return them to the Contracting Authority or any Procuring Entity.

25.7 If having been notified, the Supplier fails to remedy the defect within the period specified in the SCC Clause 25.5, the Contracting Authority or any Procuring Entity may proceed to take within a reasonable period such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Contracting Authority or any Procuring Entity may have against the Supplier under the Contract.

26. Settlement of Disputes

26.1 During any dispute, including a dispute as to the validity of the Contract, it is mutually agreed that the Supplier shall continue its performance of the provisions of the Contract (unless the Contracting Authority or any Procuring Entity requests in writing that the Supplier does not do so).

26.2 The Contracting Authority or any Procuring Entity and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement, controversy or dispute arising between them under or in connection with the Contract or interpretation thereof.

26.3 If a dispute arises between the Contracting Authority or any Procuring Entity and the Supplier in relation to any matter which cannot be resolved by the Authorized Officer and the Supplier Contract Manager either of them may refer such dispute to the procedure described in ITB Sub-Clause 26.4.

26.4 In the second instance each of the Contracting Authority or such Procuring Entity and the Supplier shall appoint more senior representatives than those referred to in Sub-Clause 26.3 to meet solely in order to resolve the matter in dispute. Such meeting(s) shall be minuted and shall be chaired by the Contracting Authority or such Procuring Entity (but the chairman shall not have a casting vote). Such meeting(s) shall be conducted in such manner and at such venue (including a meeting conducted over the telephone) as to promote a consensual resolution of the dispute in question at the discretion of the chairman.

26.5 If the Parties fail to resolve such a dispute or difference amicably within twenty-eight (28) days from the commencement of such procedure, either party may require that the dispute be referred for resolution through the courts in accordance with Ethiopian Law.

26.6 Only those Public Bodies that are allowed by law to proceed to arbitration can do so.

27. Liquidated Damages

27.1 Except as provided under GCC Clause 19, if the Supplier fails to deliver any or all of the Pharmaceuticals or perform the Related Services within the period specified in the Contract, the Contracting Authority or any Procuring Entity may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages the following:

(a). A penalty of 0.1% or 1/1000 of the value of undelivered item for each day of delay until actual delivery or performance,

(b). The cumulative penalty to be paid by the supplier shall not exceed 10% of the contract price.

27.2 If the delay in performing the contract affects its activities, the Contracting Authority or any Procuring Entity may terminate the contract by giving advance notice to the Supplier pursuant to GCC Clause 22 without any obligation to wait until the penalty reaches 10% of the value of the Contract.

28. Confidentiality

28.1 The Contracting Authority or any Procuring Entity and the Supplier shall keep confidential and shall not disclose to any third party any documents, data, or other information furnished directly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract if their disclosure would be contrary to law, would impede law enforcement, would not be in public interest, would prejudice legitimate commercial interest of the parties or would inhibit fair competition.. Notwithstanding the above, the Supplier may furnish to its Subcontractor such documents, data, and other information it receives from the Contracting Authority or any Procuring Entity to the extent required for the Subcontractor to perform its work under the Contract, in which event the Supplier shall obtain from such Subcontractor an undertaking of confidentiality similar to that imposed on the Supplier under this Clause.

28.2 The Contracting Authority or any Procuring Entity shall not use such documents, data, and other information received from the Supplier for any purposes unrelated to the Contract. Similarly, the Supplier shall not use such documents, data, and other information received from the Contracting Authority or any Procuring Entity for any purpose other than supply of the Pharmaceuticals and Related Services required for the performance of the Contract.

28.3 The obligation of a party under this Clause, however, shall not apply to any Confidential Information that:

(a). The Contracting Authority or any Procuring Entity or Supplier need to share with any other institutions participating in the financing of the Contract;

(b). Now or hereafter enters the public domain other than by breach of the Contract or other act or omissions of that Party;

(c). Is obtained by a third party who is lawfully authorized to disclose such information;

(d). Can be proven to have been possessed by that party at the time of disclosure and which was not previously obtained, directly or indirectly, from the other party; or

(e). Is authorized for release by the prior written consent of the other party.

28.4 The Parties shall not be prevented from using any general knowledge, experience or skills

which were in their possession prior to the commencement of the Contract;

28.5 The Supplier authorizes the Contracting Authority or any Procuring Entity to disclose the Confidential Information to such person(s) as may be notified to the Supplier in writing by the Contracting Authority from time to time to the extent only as is necessary for the purposes of auditing and collating information so as to ascertain a realistic market price for the Pharmaceuticals supplied in accordance with the Contract, such exercise being commonly referred to as "benchmarking". The Contracting Authority or any Procuring Entity shall use all reasonable endeavors to ensure that such person(s) keeps the Confidential Information confidential and does not make use of the Confidential Information except for the purpose for which the disclosure is made. The Contracting Authority or any Procuring Entity shall not without good reason claim that the lowest price available in the market is the realistic market price.

28.6 The Supplier agrees that:

(a). Subject to Sub-Clause 28.6 (b), the decision on whether any exemption applies to a request for disclosure of recorded information is a decision solely for the Contracting Authority or a Procuring Entity (as the case may be);

(b). Where the Contracting Authority or any Procuring Entity is managing a request as referred to in Sub-Clause 28.6 (a), the Supplier shall co-operate with the Contracting Authority or any Procuring Entity making the request and shall respond within five (5) working days of any request by it for assistance in determining how to respond to a request for disclosure.

28.7 The Supplier shall procure that its Subcontractors shall provide the Contracting Authority or any Procuring Entity with a copy of all information in its possession or power in the form that the Contracting Authority or any Procuring Entity requires within five (5) working days (or such other period as the Contracting Authority or any Procuring Entity may specify) of the Contracting Authority or any Procuring Entity requesting that Information.

28.8 The Contracting Authority or Procuring Entity (as the case may be) may consult the Supplier in relation to any request for disclosure of the Supplier's Confidential Information in accordance with all applicable guidance.

28.9 The above provisions of this Clause shall not in any way modify any undertaking of confidentiality given by either of the parties hereto prior to the date of the Contract.

28.10 This Clause 28 shall remain in force without limit in time in respect of Confidential Information which comprises Personal Data. Except as aforesaid and unless otherwise expressly set out in the Contract, this Clause 28 shall remain in force for a period of 3 years after the termination or expiry of this Contract.

28.11 In the event that the Supplier fails to comply with this Clause 28, the Contracting Authority reserves the right to terminate the Contract by notice in writing with immediate effect.

29. Copyright

29.1 The copyright in all drawings, documents, and other materials containing data and information furnished to the Contracting Authority or any Procuring Entity by the Supplier herein shall remain vested in the Supplier, or, if they are furnished to the Contracting Authority or any Procuring Entity directly or through the Supplier by any third party, including suppliers of materials, the copyright in such materials shall remain vested in such third party, unless otherwise specified in the SCC.

30. Miscellaneous

30.1 Any decision, act or thing that the Contracting Authority or any Procuring Entity is required or authorized to take or do under the Contract may be taken or done by any person authorized, either generally or specifically, by the Contracting Authority or any Procuring Entity to take or do that decision, act or thing, provided that upon receipt of a written request the Contracting Authority or any Procuring Entity shall inform the Supplier of the name of any person so authorized.

30.2 The Supplier may from time to time upon the request of the Contracting Authority or any Procuring Entity, execute any additional documents and do any other acts or things which may reasonably be required to implement the provisions of the Contract.

30.3 Any provision of the Contract which is held to be invalid or unenforceable in any jurisdiction shall be ineffective to the extent of such invalidity or unenforceability without invalidating or rendering unenforceable the remaining provisions hereof and any such invalidity or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provisions in any other jurisdiction.

30.4 The failure by the Contracting Authority or any Procuring Entity, and Supplier to insist upon the strict performance of any provision, term or condition of the Contract or to exercise any right or remedy consequent upon the breach thereof shall not constitute a waiver of any such breach or any subsequent breach of such provision, term or condition.

30.5 Each Party shall bear its own expenses in relation to the preparation, execution and implementation of the Contract including all costs legal fees and other expenses so incurred.

30.6 The Supplier warrants represents and undertakes to the Contracting Authority that there are no pending or threatened actions or proceedings before any court or administrative agency which would materially adversely affect the financial condition, business or operations of the Supplier and that there are no material contracts existing to which the Supplier is a party which prevent it from entering into the Contract; and that the Supplier has satisfied itself as to the nature and extent of the risks assumed by it under the Contract and gathered all information necessary to perform its obligations under the Contract and all other obligations assumed by it.

30.7 The rights and remedies provided in the Contract are cumulative and not exclusive of any rights or remedies provided by any other contract or document. In this provision "right" includes any power, privilege, remedy, or proprietary or security interest.

C. Obligations of the Contracting Authority

31. Provision of Assistance

31.1 If indicated in SCC, whenever the supply of Pharmaceuticals and Related Services requires that the Supplier obtain permits, approvals, and import and other licenses from local public authorities, the Contracting Authority or any Procuring Entity shall, if so required by the Supplier, make its best effort to assist the Supplier in complying with such requirements in a timely and expeditious manner.

31.2 The Contracting Authority or any Procuring Entity shall pay all costs involved in the performance of its responsibilities, in accordance with GCC Sub-Clause 31.1.

D. Payment

32. Contract Price

32.1 The Contract Price shall be as specified in the Agreement subject to any additions and adjustments thereto, or deductions therefrom, as may be made pursuant to the Contract.

32.2 The Contract Price shall be net i.e. after the deduction of all agreed discounts. In the absence of written agreement by the Parties to the contrary, the Contract Price shall include the cost of packaging, packing materials, addressing, labeling, loading and delivery to the Location, and all appropriate tax and duty.

32.3 Prices charged by the Supplier for the Pharmaceuticals delivered and the Related Services performed under the Contract shall not vary from the prices quoted by the Supplier in its bid, with the exception of any price adjustments authorized in Clause 33.

32.4 Except as provided in GCC Sub-Clause 17.1, the Contract price may only be increased above amounts stated in GCC Sub-Clause 32.1 if the Parties have agreed to additional payments in accordance with GCC Clause 16

33. Price Adjustments

33.1 Contracts Prices shall be firm for the first twelve (12) months of the Contract.

33.2 Request for price adjustment in relation to a particular Pharmaceuticals or Related Services under this Framework Agreement may be filed by the Supplier after 3 months from the effective date of the Contract, which adjusted price takes effect as the new Contract Price in relation to that Pharmaceuticals or Related Services on the expiration of 30 days from the date on which the Contracting Authority receives notification of that adjusted price from the Supplier, unless another date is agreed in writing between the Parties.

33.3 All prices shall be firm unless the Supplier has provided claim for price adjustment. The Supplier may invoke this provision at any time during the Contract by notice in writing to the Contracting Authority.

33.4 The Contracting Authority can increase or decrease the Contract Price amount as described by this Clause.

33.5 This provision remains in effect for the duration of the contract once it becomes effective.

33.6 Adjustments are determined on all appropriate future purchases.

33.7 Unless specifically stated otherwise in the Contract, the basis for compensation will be only those categories of inputs, which are specifically listed as specified items in the SCC.

33.8 An adjustment of the Contract Price, depending of type of product or services, shall be limited to an amount which takes account of the following price indexes or price indicators issued by the Ethiopian Central Statistical Agency' or Public Procurement and Property Administration Agency, Global fund recent price indicator and other acceptable source.

(a). movements in the Consumer Price Index as it affects that product or service, or;

(b). movements in the Producer Price Index as it affects that product or service, or;

(c). movements in the Service Producer Price Index as it affects that service, or;

(d). movements in the Average Earnings Index as it affects that service.

33.9 Notwithstanding the provision of GCC Sub-Clause above, price information available from

a renowned local producer or competent foreign institution may be used in case the Ethiopian Central Statistical Agency or Public Procurement and Property Administration Agency are not in a position to issue current price indexes,

33.10 Supplier shall submit to the Contracting Authority for review and approval all calculations and supporting information necessary to determine the price adjustment.

33.11 Adjustments in compensation may be either plus or minus depending on the differences between the Benchmark Price Index and the Monthly Price Index.

33.12 To determine the adjustment on each item any such price variation may be calculated in accordance with the following formula by applying the combination of above said criteria:

$$PA = \left[NV + A\frac{(MCI - BCI)}{BCI} + B\frac{(MPI - BPI)}{BPI} + C\frac{(MSI - BSI)}{BSI} + D\frac{(MEI - BEI)}{BEI} \right](BC)Q$$

Where:

PA = The amount of the Price adjustment to be paid to, or recovered from, the Supplier, in ETB;

NV= The fraction which represents Non Variable element of the Contract Price that is free of contract price adjustment;

A = The fraction of the Contract Price subject to adjustment in accordance with movements of the Consumer Price Index;

MCI = The most recently available Consumer Price Index on the date on which the Contracting Authority received notification of the proposed increased price from the Supplier;

BCI = Benchmark Consumer Price Index applicable to the Product or Service either:

(a). at the bid closing date, or

(b). if the Contract Price has been adjusted previously, the date on which the Contracting Authority received notification from the Supplier in respect of the last adjustment to effect the current Contract Price;

B = The fraction of the Contract Price subject to adjustment in accordance with movements of the Producer Price Index

MPI = The most recently available Producer Price Index on the date on which the Contracting Authority received notification of the proposed increased price from the Supplier;

BPI = Benchmark Producer Price Index applicable to the Product or Service either:

(a). at the bid closing date, or

(b). if the Contract Price has been adjusted previously, the date on which the Contracting Authority received notification from the Supplier in respect of the last adjustment to effect the current Contract Price;

C = The fraction of the Contract Price subject to adjustment in accordance with movements of the Service Producer Index

MSI = The most recently available Service Producer Index on the date on which the Contracting Authority received notification of the proposed increased price from the Supplier;

BSI = Benchmark Service Producer Index applicable to the Service either:

(a). at the bid closing date, or

(b). if the Contract Price has been adjusted previously, the date on which the Contracting Authority received notification from the Supplier in respect of the last adjustment to effect the current Contract Price;

D = The fraction of the Contract Price subject to adjustment in accordance with movements of the Average Earnings Index

MEI = The most recently available Average Earnings Index on the date on which the Contracting Authority received notification of the proposed increased price from the Supplier;

BEI = Benchmark Average Earnings Index applicable to the Service either:

(a) at the bid closing date, or

(b) if the Contract Price has been adjusted previously, the date on which the Contracting Authority received notification from the Supplier in respect of the last adjustment to effect the current Contract Price;

BC = Current Contract Price applicable to the Product or Service

Q = Quantity of Product or Service;

And where

(a) NV+A+B+C+D are equal to 1.00

33.13 The fraction for each specified element and exact combination of elements that will be applied in the formula for price adjustment shall be determined in the SCC

33.14 An increase in the Contract Price takes effect as the new Contract Price in relation to the Product on the first day of the next Payment Period following receipt of an application for increase provided the application is received no later than 14 days prior to the commencement of that Payment Period.

33.15 An increase in the Contract Price takes effect as the new Contract Price in relation to the Product or Related Service on the expiration of 30 days from the date on which the Contracting Authority receives notification of the increased price from the Supplier, unless another date is agreed in writing between the Parties;

33.16 When the Supplier varies the Contract Price of a Product or Service it must supply a copy of a revised Pricing Schedule which incorporates the proposed changes in price and specifies the date on which the proposed variation in price is to take effect in accordance with Sub-Clauses 33.14 and 33.15.

33.17 The Supplier shall, when it notifies or requests a price adjustment under subclause 33.12, provide to the Contracting Authority such Document or other information as the Supplier considers appropriate for the purpose of substantiating the requested price adjustment.

33.18 Where the Contracting Authority questions a price increase notified or requested under Sub-Clause 33.12, and the Supplier is not able, on the basis of the information it provided to the Contracting Authority, to substantiate to the Contracting Authority any, or a part of, the notified or requested price adjustment, the Contract Price shall be increased by only so much as the Supplier is able to substantiate and:

(a) the substantiated increased Contract Price shall take effect as the new Contract Price in relation to the Product or Service as the case may be, on the date referred to in Sub-Clause 33.14 or 33.15 unless another date is agreed in writing between the Parties; and

(b) the Supplier shall, if it has not already done so, supply a suitably revised Pricing Schedule in accordance with the requirements of Sub-Clause 33.16.

33.19 Any discount offered by the Supplier under this Agreement cannot be reduced during the

Term of this Agreement without the agreement in writing of the Contracting Authority.

34. Mode of Billing and Terms of Payment

34.1 In consideration of the Supplier's due and proper performance of its obligations under the Contract, the Supplier may charge the Contracting Authority or any Procuring Entity the Contract Price in accordance with this Clause.

34.2 The Supplier's request for payment shall be made to the Public Body in writing, accompanied by an invoice. Invoices shall not be rendered by the Supplier until completion of delivery of all of the Pharmaceuticals which are the subject of the Purchase Order unless otherwise agreed in writing. Where the Parties agree delivery by installments, the Supplier may render an invoice for each delivered installment.

34.3 An invoice is correctly rendered if:

(a). The invoice is addressed to the Contracting Authority's or any Procuring Entity's officer specified in the Purchase Order to receive invoices and identifies the number of relevant Purchase Order and Contract;

(b). The invoice includes date of issuance and its serial number;

(c). The amount claimed in the invoice is due for payment;

(d). The amount specified in the invoice is correctly calculated in accordance with the Contract;

(e). The invoice is set out in a manner that enables the Contracting Authority or any Procuring Entity to ascertain which Pharmaceuticals or Service the invoice covers (description, quantity, and unit of measure) and the respective Price, or Charge payable in respect of that Pharmaceuticals or Service;

(f). The invoice is accompanied by the relevant Certificate of Acceptance signed by the Contracting Authority's or any Procuring Entity's official representative certifying that the amount specified in the invoice is in accordance with the Contract and delivered Pharmaceuticals or Services meet all Purchase Order and acceptance criteria requirements;

(g). The invoice includes the name and address of Supplier to whom payment is to be sent;

(h). The invoice includes the name, title, and phone number of person to notify in the event of defective invoice;

(i). The invoice includes Supplier's bank account information, and

(j). The invoice is, where appropriate, certified as sales tax exempt.

Failure to provide such information will entitle the Contracting Authority or any Procuring Entity to delay payment of the Contract Price until such information is provided.

34.4 The Contracting Authority or any Procuring Entity shall pay the Contract Price to the Supplier, within the period specified in the SCC and upon receipt of the Pharmaceuticals and valid invoice (rendered in accordance with Sub-Clause 34.3.

34.5 All payment to the Supplier under this Contract shall be made in currency specified in the SCC.

34.6 The invoice provided to the Contracting Authority or any Procuring Entity by the Supplier in accordance with this Clause shall show appropriate taxes separately.

34.7 The Contracting Authority or any Procuring Entity shall not be responsible for the payment of any charges for Pharmaceuticals supplied in excess of the Pharmaceuticals required by the Purchase Order or any variation of it unless authorized in writing by a further Purchase

Order.

34.8 No payment of or on account of the Contract Price shall constitute any admission by the Contracting Authority or any Procuring Entity as to proper performance by the Supplier of its obligations.

34.9 Subject to Sub-Clause 34.10, the Contract Price shall not be subject to any increase whatsoever by the Supplier during the Contract Period.

34.10 If agreement between the Parties cannot be reached on the adjustment to the Contract Price under GCC Clause 33 within 3 months both Parties shall jointly act to resolve the dispute in accordance with GCC Clause 26.

34.11 If the supplier requests an advance payment the advance may be paid by the Contracting Authority or Procuring Entity in an amount not exceeding 30% of the total contract price.

34.12 As a prerequisite for such advance payment supplier shall submit advance payment security in an amount equal to the advance payment it receives in the form of a certified cheque or unconditional bank guarantee at its option from a reputable bank, together with its request for advance payment as per the contract.

34.13 Should the advance payment security cease to be valid and the Supplier fails to re-validate it, a deduction equal to the amount of the advance payment may be made by the Contracting Authority or any Procuring Entity from future payments due to the Supplier under the Contract.

34.14 If a Contract is terminated for any reason, the guarantee securing the advance payment may be invoked in order to recover the balance of the advance payment still owed by the Supplier.

35. Forms

35.1 Unless otherwise agreed in writing by the Contracting Authority and the Supplier:

(a). a delivery note shall accompany each delivery of the Pharmaceuticals;

(b). an invoice shall be rendered on the Supplier's own invoice form;

(c). all delivery notes and invoices shall be clearly marked with the Contracting Authority's or any Procuring Entity's purchase order number, the name and address of the Contracting Authority or any Procuring Entity and the description and quantity of the Pharmaceuticals, and shall show separately any additional charge for containers and/or any other item not included in the Contract Price or, where no charge is made, whether the containers are required to be returned.

35.2 Sub-Clause 35.1 shall be compatible in all respects with the Contract.

35.3 With the prior written agreement of the Parties, the arrangements set out in Sub-Clause 35.1 may be suspended in favor of alternative arrangements (including new logistics processes).

E. Obligations of the Supplier

36. Supplier's Responsibilities

36.1 The Supplier shall supply all the Pharmaceuticals and Related Services included in the Scope of Supply in accordance with GCC Clause 51, and the Delivery and Completion

Schedule, as per GCC Clause 53.

37. Joint Venture, Consortium or Association

37.1 If the Supplier is a joint venture, consortium, or association, all of the parties shall be jointly and severally liable to the Contracting Authority or any Procuring Entity for the fulfilment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of the Contracting Authority.

38. Eligibility

38.1 All Pharmaceuticals and Services supplied under the Contract shall have their origin in an eligible country pursuant to Section 5.

38.2 For purposes of this Clause, "origin" means the place where the Pharmaceuticals were mined, grown, or produced, or from which the Services are supplied. Pharmaceuticals are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.

38.3 The origin of Pharmaceuticals and Services is distinct from the nationality of the Supplier.

39. Code of Conduct

39.1 The Supplier shall, at all times, act loyally and impartially and as a faithful adviser to the Contracting Authority or any Procuring Entity in accordance with the rules and/or code of conduct of its profession as well as with appropriate discretion. The Supplier shall, in particular, at all times refrain from making any public statements concerning the Pharmaceuticals and Related Services without the prior approval of the Contracting Authority or any Procuring Entity, and from engaging in any activity which conflicts with its obligations towards the Contracting Authority or any Procuring Entity under the contract. It shall not commit the Contracting Authority or any Procuring Entity without its prior written consent, and shall, where appropriate, make this obligation clear to third parties.

39.2 If the Supplier or any of its Subcontractors, personnel, agents or servants offers to give or agrees to offer or to give or gives to any person, any bribe, gift, gratuity or commission as an inducement or reward for doing or forbearing to do any act in relation to the contract or any other contract with the Contracting Authority or any Procuring Entity, or for showing favor or disfavor to any person in relation to the contract or any other contract with the Contracting Authority or any Procuring Entity, then the Contracting Authority or any Procuring Entity may terminate the contract, without prejudice to any accrued rights of the Supplier under the contract.

39.3 The payments to the Supplier under the contract shall constitute the only income or benefit it may derive in connection with the contract and neither it nor its personnel shall accept any commission, discount, allowance, indirect payment or other consideration in connection with, or in relation to, or in discharge of, its obligations under the contract.

39.4 The Supplier shall not have the benefit, whether directly or indirectly, of any royalty, gratuity or commission in respect of any patented or protected article or process used in or

for the purposes of the contract or the project, without the prior written approval of the Contracting Authority or any Procuring Entity.

39.5 The Supplier and its staff shall maintain professional secrecy, for the duration of the contract and after completion thereof. In this connection, except with the prior written consent of the Contracting Authority or any Procuring Entity, neither the Supplier nor the personnel employed or engaged by it shall at any time communicate to any person or entity any confidential information disclosed to them or discovered by them, or make public any information as to the recommendations formulated in the course of or as a result of the services. Furthermore, they shall not make any use prejudicial to the Contracting Authority or any Procuring Entity, of information supplied to them and of the results of studies, tests and research carried out in the course and for the purpose of performing the contract.

39.6 The execution of the contract shall not give rise to unusual commercial expenses. If such unusual commercial expenses emerge, the contract will be terminated. Unusual commercial expenses are commissions not mentioned in the contract or not stemming from a properly concluded contract referring to the contract, commissions not paid in return for any actual and legitimate service, commissions remitted to a tax haven, commissions paid to a recipient who is not clearly identified or commission paid to a company which has every appearance of being a front company.

39.7 The Supplier shall supply to the Contracting Authority or any Procuring Entity on request supporting evidence regarding the conditions in which the contract is being executed. The Contracting Authority or any Procuring Entity may carry out whatever documentary or on-the spot checks it deems necessary to find evidence in case of suspected unusual commercial expenses.

40. Conflict of Interests

40.1 The Supplier shall take all necessary measures to prevent or end any situation that could compromise the impartial and objective performance of the Contract. Such conflict of interests could arise in particular as a result of economic interest, family or emotional ties, or any other relevant connection or shared interest. Any conflict of interests, which could arise during performance of the Contract, must be notified in writing to the Contracting Authority or any Procuring Entity without delay.

40.2 The Contracting Authority or any Procuring Entity reserves the right to verify that such measures are adequate and may require additional measures to be taken if necessary. The Supplier shall ensure that its staff, including its management, is not placed in a situation, which could give rise to conflict of interests. Without prejudice to Clause 26, the Supplier shall replace, immediately and without compensation from the Contracting Authority or any Procuring Entity, any member of its staff exposed to such a situation.

40.3 The Supplier shall refrain from any contact, which would compromise its independence or that of its personnel. If the Supplier fails to maintain such independence, the Contracting Authority or any Procuring Entity may, without prejudice to compensation for any damage, which it may have suffered on this account, terminate the contract forthwith, without giving formal notice thereof.

40.4 The Supplier shall, after the conclusion or termination of the contract, limit its role in connection to the provision of the Pharmaceuticals and Related Services. Except with the written permission of the Contracting Authority or any Procuring Entity, the Supplier and any other supplier with whom the Supplier is associated or affiliated shall be disqualified from the execution of works, Pharmaceuticals or other services for the Contracting

Authority or any Procuring Entity in any capacity.

41. Patent Indemnity

41.1 The Supplier shall, subject to the Contracting Authority's or any Procuring Entity's compliance with GCC Sub-Clause 41.2, indemnify and hold harmless the Contracting Authority or any Procuring Entity and its employees and officers from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Contracting Authority or any Procuring Entity may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract by reason of:

(a). The use of the Pharmaceuticals in the Federal democratic Republic of Ethiopia; and

(b). The sale in any country of the Pharmaceuticals manufactured by the Supplier.

Such indemnity shall not cover any use of the Pharmaceuticals or any part thereof other than for the purpose indicated by or to be reasonably inferred from the Contract, neither any infringement resulting from the use of the Pharmaceuticals or any part thereof, or any products produced thereby in association or combination with any other equipment, plant, or materials not supplied by the Supplier, pursuant to the Contract.

41.2 If any proceedings are brought or any claim is made against the Contracting Authority or any Procuring Entity arising out of the matters referred to in GCC Sub-Clause 41.1, the Contracting Authority or any Procuring Entity shall promptly give the Supplier a notice thereof, and the Supplier may at its own expense and in the Contracting Authority's or any Procuring Entity's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim.

41.3 If the Supplier fails to notify the Contracting Authority or any Procuring Entity within twenty-eight (28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Contracting Authority or any Procuring Entity shall be free to conduct the same on its own behalf.

41.4 The Contracting Authority or any Procuring Entity shall, at the Supplier's request, afford all available assistance to the Supplier in conducting such proceedings or claim, and shall be reimbursed by the Supplier for all reasonable expenses incurred in so doing.

41.5 The Contracting Authority or any Procuring Entity shall indemnify and hold harmless the Supplier and its employees, officers, and Subcontractors from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Supplier may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided or designed by or on behalf of the Contracting Authority or any Procuring Entity.

42. Limitation of Liability

42.1 Except in cases of criminal negligence or wilful misconduct,

(a). The Supplier shall not be liable to the Contracting Authority or any Procuring Entity,

whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Contracting Authority or any Procuring Entity and

(b). The aggregate liability of the Supplier to the Contracting Authority or any Procuring Entity, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price as stated in the SCC, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the supplier to indemnify the Contracting Authority or any Procuring Entity with respect to patent infringement.

43. Intellectual Property

43.1 Subject to Clause 42, the Supplier agrees to indemnify and keep indemnified the Contracting Authority or any Procuring Entity against any costs, claims, proceedings, expenses and demands arising from the use, application, supply or delivery of any process, article, matter or thing supplied under the Contract that would constitute or is alleged to constitute any infringement of any person's Intellectual Property Rights.

44. Insurance

44.1 Unless otherwise specified in the SCC, the Pharmaceuticals supplied under the Contract shall be fully insured, in a freely convertible currency, against loss or damage incidental to manufacture or acquisition, transportation, storage, and delivery, in accordance with the applicable Incoterms.

45. Product Information

45.1 The Supplier shall provide the Contracting Authority or any Procuring Entity the Product Information in such manner and upon such media as agreed between the Supplier and the Contracting Authority or any Procuring Entity from time to time for the sole use by the Contracting Authority or any Procuring Entity.

45.2 The Supplier warrants that the Product Information is complete and accurate as at the date upon which it is delivered to the Contracting Authority or any Procuring Entity and that the Product Information does not contain any data or statement which gives rise to any liability on the part of the Contracting Authority or any Procuring Entity following publication of the same in accordance with this Clause.

45.3 In the event the Product Information ceases to be complete and accurate, the Supplier shall promptly notify the Contracting Authority or any Procuring Entity in writing of any modification or addition to or any inaccuracy or omission in the Product Information.

45.4 The Supplier grants the Contracting Authority or any Procuring Entity a non-exclusive royalty free license in perpetuity to use and exploit the Product Information and any Intellectual Property therein for the purpose of illustrating the range of Pharmaceuticals and services (including, without limitation, the Pharmaceuticals) available pursuant to the Contracting Authority or any Procuring Entity contracts from time to time. No right to illustrate or advertise the Product Information is granted to the Supplier by the Contracting Authority or any Procuring Entity as a consequence of the license conferred by this Sub-Clause or otherwise under the terms of this Contract.

45.5 The Contracting Authority or any Procuring Entity may reproduce for its sole use the Product Information provided by the Supplier in the Contracting Authority's catalogue

and/or any Procuring Entity's catalogue from time to time which shall be made available on the Federal Government of Ethiopia internal communications network in electronic format or made available on the Contracting Authority's external website and/or any Procuring Entity's external website or any other electronic media of the Contracting Authority or any Procuring Entity (as the case may be) from time to time.

45.6 Before any publication of the Product Information (electronic or otherwise) is made by the Contracting Authority or any Procuring Entity, the Contracting Authority or any Procuring Entity will submit a copy of the relevant sections of the Contracting Authority's catalogue or any Procuring Entity's catalogue (as the case may be) to the Supplier for approval, such approval not to be unreasonably withheld or delayed. For the avoidance of doubt the Supplier shall have no right to compel the Contracting Authority or any Procuring Entity to exhibit the Product Information in any service catalogue as a result of the approval given by it pursuant to this Sub-Clause or otherwise under the terms of this Contract.

45.7 Subject to Clauses 42 and 45.8, the Supplier agrees to indemnify and keep indemnified the Contracting Authority and/or any Procuring Entity against any liability, loss, costs, expenses, claims or proceedings whatsoever arising out of or in connection with any statement relating to the Pharmaceuticals and services (including, without limitation, the Pharmaceuticals) or information or material on or description of the Pharmaceuticals and services (including, without limitation, the Pharmaceuticals) provided by or on behalf of the Supplier which is included in the Contracting Authority's catalogue or any Procuring Entity's catalogue from time to time (as the case may be) or any associated material produced by the Contracting Authority or any Procuring Entity (as the case may be) for the purpose of illustrating the range of Pharmaceuticals and services (including, without limitation, the Pharmaceuticals) available pursuant to the Contracting Authority or Procuring Entity contracts from time to time.

45.8 The Supplier shall not be required to indemnify or keep indemnified the Contracting Authority and/or the Procuring Entity against any liability, loss, costs, expenses, claims or proceedings whatsoever arising under Sub-Clause 45.7 as a result of the Contracting Authority's or Procuring Entity's willful or negligent misrepresentation of any statement relating to the Pharmaceuticals and services (including, without limitation, the Pharmaceuticals) or information or material on or description of the Pharmaceuticals and services (including, without limitation, the Services) provided by or on behalf of the Supplier which is included in the Contracting Authority's catalogue or any Procuring Entity's catalogue from time to time (as the case may be) or any associated material produced by the Contracting Authority or any Procuring Entity for the purpose of illustrating the range of Pharmaceuticals and services (including, without limitation, the Pharmaceuticals) available pursuant to the Contracting Authority or Procuring Entities contracts from time to time.

46. Accounting, Inspection and Auditing

46.1 The Supplier shall keep accurate and systematic accounts and records in respect of the Pharmaceuticals and Related Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time charges and costs.

46.2 For the purpose of the examination and certification of the Contracting Authority's or any Procuring Entity's accounts; or any examination of the economy, efficiency and effectiveness with which the Contracting Authority or any Procuring Entity has used its resources, the Federal Auditor General and the Public Procurement and Property

Administration Agency or its auditors may examine such documents as he may reasonably require which are owned, held or otherwise within the control of the Supplier and may require the Supplier to produce such oral or written explanation as he considers necessary. The Supplier acknowledges that it will fully cooperate with any counter fraud policy or investigation carried out by authorized body at any time.

47. Data Protection

47.1 The Supplier shall comply with all applicable data protection legislation. In particular the Supplier agrees:

(a). To maintain appropriate technical and organizational security measures;

(b). To only process Personal Data for and on behalf of the Contracting Authority or any Procuring Entity, in accordance with the instructions of the Contracting Authority or any Procuring Entity and for the purpose of performing its obligations under the Contract;

(c). To allow the Contracting Authority to audit the Supplier's compliance with the requirements of this Clause on reasonable notice and/or to provide the Contracting Authority with evidence of its compliance with the obligations set out in this Clause.

47.2 The Supplier agrees to indemnify and keep indemnified the Contracting Authority or any Procuring Entity against all claims and proceedings and all liability, loss, costs and expenses incurred in connection therewith by the Contracting Authority or any Procuring Entity as a result of any claim made or brought by any individual or other legal person in respect of any loss, damage or distress caused to that individual or other legal person as a result of the Supplier's unauthorized processing, unlawful processing, destruction of and/or damage to any Personal Data processed by the Supplier, its employees or agents in the Supplier's performance of the Contract or as otherwise agreed between the Parties.

48. Statement on Quantity and Value of the Supplied Pharmaceuticals

48.1 If requested by the Contracting Authority or any Procuring Entity, the Supplier shall provide the Contracting Authority or any Procuring Entity within 30 days of each quarter year of the date of the Contract and within 30 days of termination of the Contract a statement giving accurate and complete details of the quantity and value of the Pharmaceuticals and Related Services supplied by the Supplier pursuant to the Contract during the year ending on the date of such anniversary or, in the event of termination of the Contract, during the period from the date of the Contract or the date of the last such statement submitted by the Supplier to the Contracting Authority or any Procuring Entity (as appropriate) to the date of termination of the Contract. The statement shall include accurate details of the identity of the Contracting Authority or any Procuring Entity to which the Pharmaceuticals and Related Services were supplied pursuant to the Contract. The format and level of detail of the statement shall be agreed between the Contracting Authority or any Procuring Entity and the Supplier in writing.

48.2 The Supplier shall keep at its normal place of business detailed, accurate and up to date records of the quantity and value of the Pharmaceuticals and Related Services supplied by it to any Contracting Authority or any Procuring Entity, on or after the date of the Contract and pursuant to the Contract together with accurate details of the identity of the Contracting Authority or any Procuring Entity to which such Pharmaceuticals and Related Services were supplied. Subject to any other auditing process being agreed between the Contracting Authority or any Procuring Entity and the Supplier in writing, the Contracting Authority or any Procuring Entity shall be entitled by prior appointment to enter the

Supplier's normal place of business during normal office hours and to inspect such records in order to verify whether any statement supplied by the Supplier to the Contracting Authority or any Procuring Entity is accurate and complete.

49. Review

49.1 The Supplier shall attend formal review meetings (each such meeting being a "Review"), as required by the Authorized Officer, to discuss the Contracting Authority's or any Procuring Entity's levels of satisfaction in respect of the Pharmaceuticals and Related Services supplied under the Contract and to agree any necessary action to address areas of dissatisfaction. The Supplier will not obstruct or withhold its agreement to any such necessary action. Such Reviews shall be attended by duly authorized and sufficiently senior employees of both the Contracting Authority or any Procuring Entity and the Supplier together with any other relevant attendees. The Parties shall agree a standing agenda for such Reviews.

50. Performance Security

50.1 The Supplier shall, within fifteen (15) days from signing the contract, provide a Performance Security for the due performance of the Contract in the amount specified in the SCC.

50.2 The proceeds of the Performance Security shall be payable to the Contracting Authority or any Procuring Entity as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.

50.3 The Performance Security shall be denominated in currency specified in the SCC, and shall be in the form of cash, cheque certified by a reputable bank, letter of credit, or Bank Guarantee in the format specified in the SCC.

50.4 The Performance Security shall be discharged by the Contracting Authority and returned to the Supplier not later than twenty-eight (28) days following the date of completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless specified otherwise in the SCC.

50.5 Notwithstanding the provision of Sub-Clause 50.2 above, the Performance Security may be returned to the Supplier where the Procurement Endorsing Committee ascertains that the noncompliance of the Supplier does not affect the interest of, or entail additional cost on the Contracting Authority or any Procuring Entity and is not due to the fault of the Supplier.

50.6 The Contracting Authority shall be required to submit any document in its possession in relation to a procurement in which it authorizes the return of the Performance Security to the Supplier and account for its action under the preceding Sub-Clause 50.5 of this GCC to the Public Procurement and Property Administration Agency or other competent body if and when required to do so.

F. Performance of the Contract

51. Scope of Supply

51.1 Subject to the SCC, the Pharmaceuticals and Related Services to be supplied shall be as specified in the Section 6, Statement of Requirements.

51.2 Unless otherwise stipulated in the Contract, the Supply shall include all such items not specifically mentioned in the Contract but that can be reasonably inferred from the Contract as being required for attaining Delivery and Completion of the Pharmaceuticals and Related Services as if such items were expressly mentioned in the Contract.

52. Specifications and Standards

52.1 Technical Specifications and Drawings

(a). The Supplier shall ensure that the Pharmaceuticals and Related Services comply with technical specifications and other provisions of the Contract.

(b). The Supplier shall be entitled to disclaim responsibility for any design, data, drawing, specification or other document, or any modification thereof provided or designed by or on behalf of the Contracting Authority or any Procuring Entity, by giving a notice of such disclaimer to the Contracting Authority or any Procuring Entity.

(c). The Pharmaceuticals and Related Services supplied under this Contract shall conform to the standards mentioned in the Statement of Requirements and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standards whose application is appropriate to the Pharmaceuticals' country of origin.

52.2 Wherever references are made in the Contract to codes and standards in accordance with which it shall be executed, the edition or the revised version of such codes and standards shall be those specified in the Statement of Requirements. During Contract execution, any changes in any such codes and standards shall be applied only after approval by the Contracting Authority or any Procuring Entity and shall be treated in accordance with GCC Clause 16.

53. Delivery

53.1 The Supplier shall deliver the Pharmaceuticals to the Location and in accordance with any delivery instructions in the SCC, Purchase Order or as agreed by the Parties in writing.

53.2 Delivery shall be completed when the Pharmaceuticals have been unloaded at the Location and such delivery has been accepted by a duly authorized agent, employee or Location representative of the Contracting Authority or any Procuring Entity. The Contracting Authority or any Procuring Entity shall procure that such duly authorized agent, employee or Location representative of the Contracting Authority or any Procuring Entity is at the delivery location in order to accept such delivery.

53.3 In the event that the Contracting Authority or any Procuring Entity require next day or short notice deliveries which are not provided for in the SCC Clause 53.1, the Supplier may pass on any additional costs relating to the delivery of the Pharmaceuticals to the Contracting Authority or any Procuring Entity placing the Purchase Order.

53.4 Early or partial deliveries require the explicit written consent of the Public Body, which consent shall not be unreasonably withheld.

53.5 Unless otherwise stated in the SCC, the Supplier is responsible for obtaining all export and import licenses for the Pharmaceuticals and shall be responsible for any delays due to such licenses not being available when required.

53.6 In the case of any Pharmaceuticals supplied from outside the Federal Democratic Republic of Ethiopia, the Supplier shall ensure that accurate information is provided to the Contracting Authority or any Procuring Entity as to the country of origin of the

Pharmaceuticals and shall be liable to the Contracting Authority or any Procuring Entity for any additional duties or taxes for which the Contracting Authority or such Procuring Entity may be accountable should the country of origin prove to be different from that advised by the Supplier.

53.7 Where the Contracting Authority or any Procuring Entity agrees in writing to accept delivery by installments the Contract will be construed as a single contract in respect of each installment. Failure by the Supplier to deliver any one installment may allow the Contracting Authority or such Procuring Entity at its option to treat the whole Contract as repudiated depending upon the circumstances of the non-delivery, such option not to be unreasonably invoked.

53.8 Any arrangement to deliver the Pharmaceuticals where carriage is to be charged separately or any arrangement by which the Pharmaceuticals are collected by the Contracting Authority or any Procuring Entity in return for a discount on the Contract Price shall be recorded in writing and signed by a duly authorized signatory on behalf of the Contracting Authority or Procuring Entity. Where due to an emergency such arrangements cannot be committed to writing and signed off as aforesaid the Parties shall confirm such arrangements in writing as soon as possible thereafter.

53.9 The details of shipping and other documents to be furnished by the Supplier are specified in the SCC.

54. Time of Delivery

54.1 The time of delivery shall be agreed on the face of the Purchase Order (or otherwise agreed in writing by the Parties) and if no time for delivery is expressly agreed then delivery shall be made within 14 days of receipt of the Purchase Order.

54.2 Where the time of delivery has been agreed by the Parties on the face of the Purchase Order or otherwise agreed in writing (and for the avoidance of doubt not where delivery is to be made within 14 days of receipt of the Purchase Order because no time for delivery has expressly been agreed) then time for delivery shall be of the essence and without prejudice to any other right or remedy of the Contracting Authority or any Procuring Entity.

54.3 The Parties may alter an agreed time of delivery provided that a minimum of 3 days' notice is given to the other Party in writing.

54.4 Failure by the Supplier to deliver the Pharmaceuticals or any part of them within the time agreed in accordance with Sub-Clause 54.1 shall entitle the Contracting Authority or any Procuring Entity to terminate the Purchase Order and purchase other Pharmaceuticals of the same or similar description to make good such default and recover from the Supplier the amount by which the cost of purchasing other Pharmaceuticals exceeds the amount that would have been payable to the Supplier in respect of the Pharmaceuticals replaced by such purchase provided that the Contracting Authority or any Procuring Entity uses all reasonable endeavors to mitigate its losses in this respect. Three consecutive failures to deliver within the time agreed in accordance with Sub-Clause 54.1 shall entitle the Contracting Authority or any Procuring Entity to terminate the Contract in accordance with Clause 22.

55. Packing, Marking, and Documents

55.1 The Supplier shall provide such packing of the Pharmaceuticals as is required to prevent their damage or deterioration during shipment to their final destination, as indicated in the Contract. During shipment, the packing shall be sufficient to withstand, without limitation, rough handling and exposure to extreme temperatures, salt and precipitation, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Pharmaceuticals' final destination and the absence of heavy handling facilities at all points in transit.

55.2 Unless otherwise specified in SCC, the following details shall be shown on the outside of every package:

(a). A description of the Pharmaceuticals which shall include, without limitation, the weight of the Pharmaceuticals where available and the Contracting Authority's or any Procuring Entity's Purchase Order number;

(b). The quantity in the package where available;

(c). Any special directions for storage;

(d). The expiry date of the contents where available;

(e). The batch number; and

(f). The name of the manufacturer of the Pharmaceuticals and the Supplier.

56. Identification of Pharmaceuticals

56.1 All Pharmaceuticals that customarily bear any mark, tab, brand, label or other device indicating place of origin, inspection by any government or other body or standard of quality must be delivered with all the said marks, tabs, brands, labels, serial numbers or other devices intact.

57. Containers and Pallets

57.1 The Supplier shall collect without charge any returnable containers (including pallets) within 21 days of the date of the relevant delivery note unless otherwise instructed by the Contracting Authority or any Procuring Entity. Empty containers not so removed may be returned by the Contracting Authority or any Procuring Entity at the Supplier's expense or otherwise disposed of at the Contracting Authority's or any Procuring Entity's discretion. The Supplier shall credit in full any charged containers upon collection or return.

58. Property and Risk

58.1 Notwithstanding delivery, ownership of the Pharmaceuticals shall not have passed from the Supplier until the full Contract Price of such Pharmaceuticals has been paid.

58.2 All tools, equipment and materials of the Supplier required in the performance of the Supplier's obligations under the Contract shall be and remain at the sole risk of the Supplier whether or not they are situated at the Location.

59. Tools etc.

59.1 Any tools, patterns, materials, drawings, specifications and/or other data provided by the Contracting Authority or any Procuring Entity to the Supplier in connection with the

Purchase Order will at all times be at the Supplier's risk and remain the property of the Contracting Authority or any Procuring Entity and shall be delivered up to the Contracting Authority or any Procuring Entity immediately on request and are to be used by the Supplier solely for the purpose of completing the Purchase Order.

59.2 Any tools which the Supplier may construct or acquire specifically in connection with the Pharmaceuticals will remain the property of the Supplier unless it is agreed in writing that the property of the tools will be transferred to the Contracting Authority or any Procuring Entity upon payment by the Contracting Authority or any Procuring Entity of a charge.

60. Quality

60.1 The Pharmaceuticals shall be new, and shall be supplied strictly in accordance with the Specification and/or any sample previously provided to the Contracting Authority or any Procuring Entity and, unless otherwise agreed in writing, shall conform to all relevant standards, specifications and conditions and all work performed by the Supplier shall be in accordance with best practice. For the avoidance of doubt, the Supplier warrants that the Pharmaceuticals are not scrap Pharmaceuticals.

60.2 The Supplier warrants its expertise and confirms the accuracy of all statements and representations made in respect of the Pharmaceuticals prior to and subsequent to, the Purchase Order.

60.3 The Supplier agrees to assign to the Contracting Authority or any Procuring Entity upon request the benefit of any warranty, guarantee or similar right which it has against any third party manufacturer or supplier of the Pharmaceuticals or any part thereof.

61. Inspections and Tests

61.1 The Supplier shall carry out at its own expense and at no cost to the Contracting Authority or any Procuring Entity all such tests and/or inspections of the Pharmaceuticals and Related Services as are specified in the Statement of Requirements.

61.2 The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Pharmaceuticals' final destination, or in another place in the Federal Democratic Republic of Ethiopia as specified in the SCC. Subject to GCC Sub-Clause 61.3, if conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Contracting Authority or any Procuring Entity.

61.3 The Contracting Authority or any Procuring Entity or its designated representative shall be entitled to attend the tests and/or inspections referred to in GCC Sub-Clause 61.2, provided that the Contracting Authority or any Procuring Entity bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all travelling and board and lodging expenses.

61.4 Whenever the Supplier is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Contracting Authority or any Procuring Entity. The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Contracting Authority or any Procuring Entity or its designated representative to attend the test and/or inspection.

61.5 The Contracting Authority or any Procuring Entity may require the Supplier to carry out any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Pharmaceuticals comply with the technical specifications codes and standards under the Contract, provided that the Supplier's reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impede the progress of manufacturing and/or the Supplier's performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.

61.6 The Supplier shall provide the Contracting Authority or any Procuring Entity with a report of the results of any such test and/or inspection.

61.7 The Contracting Authority or any Procuring Entity may reject any Pharmaceuticals or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace such rejected Pharmaceuticals or parts thereof or make alterations necessary to meet the specifications at no cost to the Contracting Authority or any Procuring Entity, and shall repeat the test and/or inspection, at no cost to the Contracting Authority or any Procuring Entity, upon giving a notice pursuant to GCC Sub-Clause 61.4.

61.8 The Supplier agrees that neither the execution of a test and/or inspection of the Pharmaceuticals or any part thereof, nor the attendance by the Contracting Authority or any Procuring Entity or its representative, nor the issue of any report pursuant to GCC Sub-Clause 61.6, shall release the Supplier from any warranties or other obligations under the Contract.

62. Rejection of Pharmaceuticals

62.1 Without prejudice to the operation of Sub-Clause 62.4, the Pharmaceuticals shall be inspected by the Contracting Authority or any Procuring Entity or on behalf of them within a reasonable time after delivery under Clause 53 of the Contract and may be rejected if found to be defective or inferior in quality to or differing in form or material from the Statement of Requirements of the Contract, or if they do not comply with any term, whether expressed or implied, of the Contract.

62.2 Without prejudice to the operation of Sub-Clause 62.4, the Contracting Authority or any Procuring Entity shall notify the Supplier of:

(a). The discovery of any defect within a reasonable time of its discovery and shall give the Supplier all reasonable opportunities to investigate such defect; and

(b). Any shortage or damage caused in transit and found on delivery within 14 days of delivery or such time as agreed by the Parties.

62.3 The whole of any delivery may be rejected if a reasonable sample of the Pharmaceuticals taken indiscriminately from that delivery is found not to conform in every material respect to the Statement of Requirements of the Contract.

62.4 The Contracting Authority's or any Procuring Entity's right of rejection shall continue irrespective of whether the Contracting Authority or any Procuring Entity has in law accepted the Pharmaceuticals. In particular, taking delivery, inspection, use or payment by the Contracting Authority or any Procuring Entity of the Pharmaceuticals or part of them

shall not constitute acceptance, waiver or approval and shall be without prejudice to any right or remedy that the Contracting Authority or any Procuring Entity may have against the Supplier provided that the right of rejection shall cease within a reasonable time from the date on which the Contracting Authority or any Procuring Entity discovers or might reasonably be expected to discover the latent defect or other relevant breach of contract.

62.5 Pharmaceuticals so rejected after delivery shall be removed by the Supplier at its own expense within fourteen days from the date of notification of rejection. If the Supplier fails to remove them within such period the Contracting Authority or any Procuring Entity may return the rejected Pharmaceuticals at the Supplier's risk and expense and charge the Supplier for the cost of storage from the date of rejection.

63. Extensions of Time

63.1 If at any time during performance of the Contract, the Supplier or its subcontractors should encounter conditions impeding timely delivery of the Pharmaceuticals or completion of Related Services pursuant to GCC Clause 53, the Supplier shall promptly notify the Contracting Authority or any Procuring Entity in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Supplier's notice, the Contracting Authority or any Procuring Entity shall evaluate the situation and may at its discretion extend the Supplier's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.

63.2 Except in case of Force Majeure, as provided under GCC Clause 19, a delay by the Supplier in the performance of its Delivery and Completion obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to GCC Clause 27, unless an extension of time is agreed upon, pursuant to GCC Sub-Clause 63.1.

64. Performance Measurement

64.1 The Contracting Authority or any Procuring Entity shall ascertain whether the Supplier's provision of the Pharmaceuticals in question meets any performance criteria as specified in the Statement of Requirements or, if the criteria are not so specified, meets the standards of a professional supplier of the Pharmaceuticals. On or before the fifteenth working day of each calendar month during the Contract Period and within 14 days after termination of the Contract, the Contracting Authority or any Procuring Entity may:

(a). Each Performance Notice issued by the Contracting Authority or any Procuring Entity shall include a proposed rebate of the Contract Price commensurate to the under-performance of the Supplier as recorded in the Performance Notice;

(b). If the Supplier disputes any matter referred to in any Performance Notice and/or the proposed rebate of the Contract Price, the Supplier may raise this objection with the Contracting Authority or any Procuring Entity and if this matter is not resolved within 7 days the matter shall be referred to the Dispute Resolution Procedure; and

(c). If the Supplier has not risen any objection to the Performance Notice within 7 days of receipt (or such other period as agreed between the Parties) then that Performance Notice shall be deemed to have been accepted by the Supplier and the rebate on the Contract Price referred to therein shall become immediately effective.

64.2 The Contracting Authority's or any Procuring Entity's rights under this Clause are without prejudice to any other rights or remedies the Contracting Authority or any Procuring Entity

may be entitled to.

64.3 If required by the Contracting Authority or any Procuring Entity, the Parties shall co-operate in sharing information and developing performance measurement criteria with the object of improving the Parties' efficiency. Any such agreements shall be fully recorded in writing by the Contracting Authority or Procuring Entity as the case may be.

Section 7. Special Conditions of Contract

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Section 8. Special Conditions of Contract

The following Special Conditions of Contract (SCC) shall supplement the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions herein shall prevail over those in the GCC.

<table>
<tr><th>GCC Clause Reference</th><th>Section 8. Special Conditions of Contract</th></tr>
<tr><td></td><td>A. General Provisions</td></tr>
<tr><td></td><td>Procurement Reference Number is: [ICB/FRAMEWORK/PFSA6/RDF-R/PH/01/19</td></tr>
<tr><td>GCC 1.2 (i)</td><td>The Contracting Authority is: The Federal Democratic Republic of Ethiopia Pharmaceuticals Supply Agency</td></tr>
<tr><td>GCC 1.2 (dd)</td><td>The Supplier is: [insert complete name]</td></tr>
<tr><td>GCC 6.3 (a)</td><td>The meaning of the trade terms shall be as prescribed by [insert trade organization].</td></tr>
<tr><td>GCC 6.3 (b)</td><td>The version of Incoterms shall be: [Incoterm “2010”]</td></tr>
<tr><td></td><td>B. The Contract</td></tr>
<tr><td>GCC 7.1 (i)</td><td>In addition to documents listed in GCC Clause 7.1 the following documents shall form the Contract:</td></tr>
<tr><td>GCC 7.3</td><td>The Contracting Authority’s authorized representative shall be:
<table>
<tr><td>Authorized Representative:</td><td>Pharmaceuticals Supply Agency(PSA)</td></tr>
<tr><td>P.O. Box:</td><td>21904</td></tr>
<tr><td>Street Address:</td><td>Arbegnoch Street, In front of St. Paul Millennium Hospital</td></tr>
<tr><td>Town/City:</td><td>Addis Ababa</td></tr>
<tr><td>Post Code:</td><td>21904</td></tr>
<tr><td>Country:</td><td>Ethiopia</td></tr>
<tr><td>Telephone:</td><td>+251-11-275 1770/27763270/2763266</td></tr>
<tr><td>Facsimile:</td><td>+251-11-2752555</td></tr>
<tr><td>E-mail address</td><td>PSA@ethionet.et</td></tr>
</table>
The Supplier’s authorized representative shall be:
<table>
<tr><td>Authorized Representative:</td><td>[insert name and position of the authorized representative]</td></tr>
<tr><td>P.O. Box:</td><td>[insert P.O. Box]</td></tr>
<tr><td>Street Address:</td><td>[insert street address and number]</td></tr>
<tr><td>Town/City:</td><td>[insert name of city or town]</td></tr>
<tr><td>Post Code:</td><td>[insert postal code, if applicable]</td></tr>
<tr><td>Country:</td><td>[insert country]</td></tr>
<tr><td>Telephone:</td><td>[insert telephone number, including country and</td></tr>
</table></td></tr>
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<table>
<tr><th>GCC Clause Reference</th><th>Section 8. Special Conditions of Contract</th></tr>
<tr><td></td><td>
<table>
<tr><td></td><td>city codes]</td></tr>
<tr><td>Facsimile:</td><td>[insert facsimile number, including country and city codes]</td></tr>
<tr><td>E-mail address</td><td>[insert email address]</td></tr>
</table>
</td></tr>
<tr><td>GCC 7.5</td><td>The Contract period is three years.</td></tr>
<tr><td>GCC 8.1</td><td>The governing law shall be: Federal Democratic Republic of Ethiopia public procurement and property Administration Agency(PPA)</td></tr>
<tr><td>GCC 10.2 and 10.3</td><td>For <u>notices</u>, the Contracting Authority’s address shall be:
<table>
<tr><td>Contracting Authority:</td><td>Pharmaceuticals Supply Agency(PSA)</td></tr>
<tr><td>Attention:</td><td>Ato Seifu Isa,Tender management directorate provisional director</td></tr>
<tr><td>Floor/Room number:</td><td>Floor 1, room 101</td></tr>
<tr><td>P.O. Box:</td><td>21904</td></tr>
<tr><td>Street Address:</td><td>Arbegnoch Street, In front of St. Paul Millennium Hospital</td></tr>
<tr><td>Town/City:</td><td>Addis Ababa</td></tr>
<tr><td>Post Code:</td><td>…..</td></tr>
<tr><td>Country:</td><td>Ethiopia</td></tr>
<tr><td>Telephone:</td><td>251-11-275 1770/27763270/2763266</td></tr>
<tr><td>Facsimile:</td><td>+251-11-2752555</td></tr>
<tr><td>E-mail address</td><td><u>PSA@ethionet.et</u></td></tr>
</table>
For <u>notices</u>, the Supplier’s address shall be:
<table>
<tr><td>Supplier:</td><td>[insert name of Supplier]</td></tr>
<tr><td>Attention:</td><td>[insert name of authorized person]</td></tr>
<tr><td>Floor/Room number:</td><td>[insert floor and room number, if applicable]</td></tr>
<tr><td>P.O. Box:</td><td>[insert P.O. Box]</td></tr>
<tr><td>Street Address:</td><td>[insert street address and number]</td></tr>
<tr><td>Town/City:</td><td>[insert name of city or town]</td></tr>
<tr><td>Post Code:</td><td>[insert postal code, if applicable]</td></tr>
<tr><td>Country:</td><td>……</td></tr>
<tr><td>Telephone:</td><td>[insert telephone number, including country and city codes]</td></tr>
<tr><td>Facsimile:</td><td>[insert facsimile number, including country and city codes]</td></tr>
<tr><td>E-mail address</td><td>[insert email address]</td></tr>
</table>
</td></tr>
<tr><td>GCC 17.1</td><td>In case of change of laws and regulation after the deadline for submission of the Bid Contract Price shall not be correspondingly increased or decreased and/or the Delivery Date shall not be reasonably adjusted to the extent that Supplier has thereby been affected in the performance of any of its obligations under the Contract.</td></tr>
<tr><td>GCC 18.1</td><td>For Pharmaceuticals supplied from outside the Federal Democratic Republic of Ethiopia The Supplier shall be entirely responsible for all taxes, custom</td></tr>
</table>

GCC Clause Reference	Section 8. Special Conditions of Contract
	duties, formalities, license fees.
GCC 18.2	For Pharmaceuticals supplied from within the Federal Democratic Republic of Ethiopia the Supplier shall be responsible for all taxes, formalities, license fees
GCC 25.1	All goods must be freshly manufactured and must bear the dates of manufacture and expiry. The supplier further warrants that all goods supplied under the contract will have remaining a minimum of five-sixths (5/6) of the specified shelf life upon delivery at port/airport of entry for goods with a shelf life of more than two years and three-fourths (3/4) for goods with a shelf life of two years or less.
GCC 25.3	The period of validity of the Warranty shall be: 12 months and in the event any of the goods are recalled, the supplier shall notify the purchaser within fourteen (14) days, providing full details of the reason for the recall and promptly replace, at its own cost, the items covered by the recall with goods that fully meet the requirements of the technical specification and arrange for collection or destruction of any defective goods. If the supplier fails to fulfill its recall obligation promptly, the purchaser will, at the supplier's expense, carry out the recall
GCC 25.5	In cases of defect and non-conformity with samples/specification or both upon notification by purchaser, the supplier shall replace or refund according to general conditions of contract of tender within 60 days of notification at no cost to the Purchaser.
GCC 27.1	The liquidated damage shall be: ***0.1% (zero point one percent per day) of the contract price.*** The maximum amount of liquidated damages deduction shall be: ***10% of the contract price.***
	C. Obligations of the Contracting Authority
GCC 31.1	The Contracting Authority shall, if so required by the Supplier, assist the Supplier in complying with the following requirements: (NA)
	D. Payment
GCC 33.1	Contracts Prices shall be firm for the three years of the Contract. Payment of foreign currency portion shall be made by **Cash against document (CAD).** In the currency of the Contract Price by the purchaser directly to the supplier's bank to the supplier.

GCC Clause Reference	Section 8. Special Conditions of Contract
	Payment of local currency portion shall be made in Ethiopian Birr (ETB) within thirty (30) days of presentation of an invoice (showing purchaser's name; the contract number, description of payment and total amount, signed in original, stamped or sealed with the company stamp/seal) supported by the Acceptance certificate issued by the purchaser.
GCC 33.2-33.7	Request for price adjustment in relation to particular Pharmaceuticals or Related Services under this Framework Agreement shall not be allowed. All prices shall be fixed and both supplier and Contracting Authority can't increase or decrease the Contract Price amount.
GCC 33.7 and 33.13	Price adjustment shall not be allowed within framework agreement period (three years).
GCC 34.4	The Contracting Authority or any Procuring Entity shall pay the Contract Price to the Supplier promptly, but in no case later than sixty (60) days after submission of an invoice or claim by the supplier.
GCC 34.5	For Pharmaceuticals supplied locally all payment to the Supplier under this Contract shall be made in ETB. For Pharmaceuticals supplied from outside the Federal Democratic Republic of Ethiopia all payment to the Supplier under this Contract shall be made in the currency of the Contract Price by the purchaser directly to the supplier's bank to the supplier.
GCC 34.11	If the supplier requests an advance payment the advance may be paid by the Contracting Authority or Procuring Entity in an amount not exceeding 30% of the total contract price(**for only local suppliers)**
	E. Obligations of the Supplier
GCC 42.1 (b)	The amount of aggregate liability shall not exceed the total contract price:
GCC 44.1	The insurance coverage shall be as per the awarded Incoterms.
GCC 48.1	Supplier shall deliver the quantity and value of the Pharmaceuticals as per each purchase order instruction.
GCC 50.1	The Supplier shall, within fifteen (15) days from signing the contract, provide performance security with fresh proforma invoice. It shall be for an amount equal to 10% of the purchase order price (value) and valid at least for 12 months for each purchase order. The currency

GCC Clause Reference	Section 8. Special Conditions of Contract
	shall be either in the currency of the offer or its equivalent amount in ETB.
GCC 50.3	The types of acceptable Performance Securities are: cash, cheque certified by a reputable bank (counter guaranteed by the bank in the purchaser's country), letter of credit, or Bank Guarantee in the format specified in section 9 The currency shall be either in the currency of the offer or its equivalent amount in ETB.
GCC 50.4	Discharge of the Performance Security shall take place: (a) in accordance with GCC Sub-Clause 50.4; or (b) Procuring entity ascertains that the noncompliance of the Supplier does not affect the interest of, or entail additional cost on the Contracting Authority or any Procuring Entity and is not due to the fault of the Supplier and/or after execution of the contract
	F. Performance of the Contract
GCC 51.1	The Scope of Supply shall be as per Section 6, Statement of Requirements
GCC 53.1	The Supplier shall deliver the Pharmaceuticals to the following Locations: [As per the awarded incoterm].
GCC 53.5	The Supplier shall be responsible for obtaining all export and import licenses for the Pharmaceuticals and shall be responsible for any delays due to such licenses not being available when required.
GCC 53.6	***A) For Goods supplied from abroad:*** Upon shipment, the Supplier shall notify the Purchaser in writing the full details of the shipment including Contract number, description of the Goods, quantity, date and place of shipment, mode of transportation, and estimated date of arrival at place of destination. In the event of Goods sent by airfreight/ sea freight, the Supplier shall notify the Purchaser a minimum of forty-eight (48) hours ahead of dispatch, the name of the carrier, the flight number, the expected time of arrival, and the Airway bill / Bill of loading number. The Supplier shall fax and then send by courier the following documents to the Purchaser. All the documents shall be submitted to the buyer at least one week (48 hours before if case of air shipment before dispatch) before arrival of goods. If not submitted the supplier will be responsible for any consequent expenses.(i) Three originals and two copies of the Supplier's invoice, certified by the Chamber of Commerce of the supplier's country showing Purchaser as "Pharmaceuticals Fund & supply Agency" The Contract number, Goods description, quantity, unit price, total amount, expiry dates, name of manufacturer and country of origin. Invoices must be signed in original, stamped, or sealed with the company stamp/seal; (ii) One original and two copies of the negotiable, clean, on-board bill of lading/air way bill marked "freight prepaid" and showing Purchaser and Notify Party as stated in the Contract, with

GCC Clause Reference	Section 8. Special Conditions of Contract
	delivery through to final destination as per the Schedule of Requirements and two copies of non-negotiable bill of lading/ air way bill, or marked "freight prepaid" and showing delivery through to final destination as per the Schedule of Requirements; (iii) Four copies of the packing list identifying contents of each package; (iv) One original of the Supplier's Certificate of Origin covering all items supplied; (v) One authenticated copy of the Certificate of Pharmaceutical Product by the National Drug Regulatory Authority as recommended by the WHO for each of the items supplied. (vi) Certificate of quality control test results per batch in conformity with the World Health Organization "Certification Scheme on the Quality of Pharmaceutical Products Moving in International Trade" stating quantitative assays, chemical analysis, sterility, progeny content, uniformity, microbial limit, and other tests as appropriate to the Goods as per the latest USP/BP. (vii) Original copy of the certificate of weight issued by the port authority/licensed authority and six copies. viii) Any other procurement-specific documents required for delivery/payment purposes. ***B) For Goods supplied from within the purchaser's country :*** Upon or before delivery of the Goods, the supplier shall notify the purchaser in writing and deliver the following documents to the purchaser: i. Five originals and two copies of the supplier's invoice, showing purchaser, the contract number, Goods' description, quantity, unit price, and total amount. Invoices must be signed in original and stamped or sealed with the company stamp/seal; ii. Two copies of delivery note indicating quantity, unit and total price, packing size.etc; iii. Two copies of the Insurance certificate, showing the purchaser as the beneficiary; iv. Two copies of the packing list identifying contents of each package;

GCC Clause Reference	Section 8. Special Conditions of Contract
	Other procurement-specific documents required for delivery/payment purposes
GCC 53.9	The shipping and other documents to be furnished by the Supplier are: ✓ Three original and two copies of the Air Waybill or Bill of Lading ✓ Three original and two copies of chamberized commercial invoice ✓ Packing lists identifying contents of each package; ✓ Insurance certificates, showing the Public Body as the beneficiary; ✓ Supplier's Certificate of Origin covering all items supplied ✓ Certificate of Inspection furnished to Supplier by the nominated inspection agency (where inspection is required); ✓ Certificate of analysis (if applicable) ✓ Delivery note, signed by a representative of the Public Body ✓ One original of the Supplier's Certificate of Origin covering all items supplied; ✓ Any other procurement-specific documents required for delivery / payment purposes.
GCC 55.2	The following details must be shown on the outside of every package : Name of the product (brand and INN), dosage form and route of administration and qualitative and quantitative composition of Active Ingredient, quantity in container, handling and storage requirements, batch number, manufacturing and expiry date, any caution, Name and address of the manufacturer
GCC 57.1	The consignments shall be palletized at the Supplier's expense and only the same batch shall be included in a pallet. The pallets shall not to be returned to supplier.
GCC 61.2	Inspections and tests will be conducted at: at point of delivery, and/or at the Pharmaceuticals' final destination, or in another place.
GCC 64	**G. Performance Measurement**
GCC 64.1	The Contracting Authority or any Procuring Entity shall ascertain whether the Supplier's provision of the Pharmaceuticals in question meets any performance criteria as specified in the Statement of Requirements or, if the criteria are not so specified, meets the standards of a professional supplier of the Pharmaceuticals
GCC 64.3	If required by the Contracting Authority, the Parties shall co-operate in sharing information and developing performance measurement criteria with the object of improving the Parties' efficiency. Any such agreements shall be fully recorded in writing by the Contracting Authority or Procuring Entity as the case may be. The performance measurement criteria in this framework

GCC Clause Reference	Section 8. Special Conditions of Contract
	agreement includes: Delivery performance (On time in Full delivery, Lead time and Price) ,shipping documents correctness and completeness, number of shipment in one purchase order(partial shipment),delivered the goods at agreed place(port of shipment) and delivered the goods as per Purchase order requirement.
GCC 64.4	In this framework agreement, failure to meet performance requirements for quality or delivery will result in taking the remedial actions
GCC 64.4	Such remedial actions may include, without limitation, re-allocating the supplier's committed volume across the remaining suppliers, removal from PSA supplier list. Furthermore, if the supplier cannot meet the required lead times for a specific order as per agreed commitments, this could also result in a corresponding deduction in the allocated and committed volumes. a. The contracting authority will allocate product volumes among successful bidders in proportion to their relative scores. b. The contracting Authority reserves the right, to cap allocated volumes to individual suppliers and to vary these caps between product categories. c. Re-allocation of product volumes resulting from this framework agreement is conducted at the end of performance evaluation process. d. Under this framework agreement, pricing will be reviewed by the contracting authority as part of the annual supplier performance review and/or re-allocation process. If, as a result of such review, PSA and the supplier are unable to reach an agreement on the pricing for the next one-year period, then the contracting authority reserves the right to either re-allocate or retender the affected volumes.

Section 8. Contract Forms

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A. Framework Agreement

for the Procurement of [insert type of Pharmaceuticals and related services]

Procurement Reference No:

This Framework Agreement is made on the [insert day] day of the month of [insert month], [insert year] between:
[insert name of Public Body] of the Federal Democratic Republic of Ethiopia, [insert registered address] (hereinafter called the "Contracting Authority")
And
[insert name of the Supplier] whose registered office is at [insert registered address] (hereinafter called the "Supplier")

WHEREAS

The Contracting Authority has requested the Supplier (and may have appointed other suppliers) to provide certain Pharmaceuticals and Related Services (hereinafter called the "Pharmaceuticals") as defined herein and attached to this Contract to Procuring Entities (including itself) in the manner and on the terms described herein; ".

(a). The Supplier having represented to the Contracting Authority that it has the required skills, personnel and technical resources, has agreed to provide the following listed Pharmaceuticals on the terms and conditions set forth in this Contract …… in the sum of **…….** as per the purchase order number **……** hereinafter called "The Contract Price.

NOW THEREFORE the parties hereto hereby agree as follows:

1. Background

1.1 The Contracting Authority created the Framework Agreement on behalf of the Public Bodies so that Public Bodies could access the framework for the purchase of certain Pharmaceuticals as defined in the Framework Agreement.

1.2 Public Bodies, which are partly or wholly financed by the Federal Government Budget, higher education institutions, and public institutions of like nature who may make call-offs from this Framework Agreement pursuant to Clause 8 of this Framework Agreement are listed on Public Procurement and Property Administration Website http://www.ppa.gov.et. In this Framework Agreement, such Public Bodies, which are partly of wholly financed by the Federal Government Budget, higher education institutions, and public institutions of like nature are referred to as Procuring Entities.

1.3 The Contracting Authority may from time to time amend the list of Public Bodies, which are partly of wholly financed by the Federal Government Budget, higher education institutions, and public institutions of like nature constituting the Procuring Entities by giving one month's notice of any such amendment to the Supplier.

1.4 The Procuring Entity placing Purchase Order for Pharmaceuticals is one of the Public Bodies and it is placing such order on the basis that the Contract Terms shall apply to the resulting contract and the Supplier has agreed (in the Framework Agreement) that

these terms will apply to the purchase of such Pharmaceuticals.

2. The Framework Agreement

2.1 This Framework Agreement incorporates the following documents:

1. Agreement;
2. The Special Conditions of Contract;
3. The General Conditions of Contract;
4. The Bid Submission Sheet with Annexes;
5. Price Schedule;
6. List of accepted items including their unit price;
7. Bidder Certification of Compliance with Annexes;
8. Technical Specification + Technical Offer + Compliance Sheet with Annexes;
9. [Any other document listed in the SCC as forming part of the contract]

all attached hereto and made a part hereof.

2.2 The Purpose of this Framework Agreement is to establish the terms under which the Supplier will supply to the Procuring Entities specific items within an agreed range of Pharmaceuticals at agreed prices.

2.3 The subject of the Framework Agreement is the provision of the Pharmaceuticals and Related Services as described in Section 6, Statement of Requirements.

2.4 The Framework Agreement Documents are complementary and are intended to include and imply all items required for the proper execution of Purchase Orders (PO's) under this Framework Agreement. However, in the event of any conflict between or among the Framework Agreement Documents, the documents shall control in the order listed above.

2.5 Unless specifically included as a part of the Framework Agreement Documents, any and all prior negotiations and writings of every kind concerning this Framework Agreement or the Pharmaceuticals described herein are superseded and supplanted by this Framework Agreement. Any changes to the provisions of this Framework Agreement, including changes to the Framework Agreement Documents and exercise of optional periods, made following the execution of this Framework Agreement shall be made only by written Amendment to the Framework Agreement.

3. Term of Framework Agreement

3.1 The Framework Agreement shall enter into force on the date on which it is signed by the last contracting party.

3.2 Under no circumstances may implementation commence before the date on which the Framework Agreement enters into force. Delivery of the Pharmaceuticals may under no circumstances begin before the date on which the specific Call-off contract or Purchase Order enters into force.

3.3 The Framework Agreement is concluded for a period specified in the SCC Clause 7.6 with effect from the date on which it enters into force. This contractual period and all other periods specified in the Framework Agreement are calculated in calendar days unless otherwise indicated.

3.4 The specific Call-off contracts or Purchase Order forms shall be returned signed before

the Framework Agreement to which they refer expires. The Framework Agreement shall continue to apply to such specific Call-off contracts or Purchase Order forms after its expiry, but no later than six months.

4. Scope of Framework Agreement

4.1 This Framework Agreement governs the relationship between Contracting Authority, Procuring Entities and the Supplier in respect of the provision of the Pharmaceuticals by the Supplier to Procuring Entities or Contracting Authority.

4.2 The Supplier acknowledges that there is no obligation for Contracting Authority and Procuring Entities to purchase any Pharmaceuticals from the Supplier during the Term.

4.3 Estimated annual requirements under this Framework Agreement as advised in the Invitation to Bid are estimates only and Contracting Authority accepts no responsibility for their accuracy.

4.4 No undertaking or any form of statement, promise, representation or obligation shall be deemed to have been made by Contracting Authority or any Procuring Entity in respect of the total quantities or values of the Pharmaceuticals to be Contracted by them pursuant to this Framework Agreement and the Supplier acknowledges and agrees that it has not entered into this Framework Agreement on the basis of any such undertaking, statement, promise or representation.

4.5 Contracting Authority and the Supplier agree that the terms of this Framework Agreement shall apply to all Call-off contracts for Pharmaceuticals as defined in Terms of Reference.

4.6 The Supplier expressly agrees that the terms of this Framework Agreement shall take precedence and shall prevail over all other terms and conditions including but not limited to those of the Supplier.

5. Supplier's Appointment

5.1 Contracting Authority appoints the Supplier as a potential provider of the Pharmaceuticals referred to in the Contract and the Supplier shall be eligible to be considered for the Award of Call-off contracts for such Pharmaceuticals by Contracting Authority or any Procuring Entity.

6. Non-exclusivity

6.1 Signature of the Framework Agreement imposes no obligation on the Contracting Authority or any Procuring Entity to place any, or any particular level or volume of Purchase Order with the Supplier under or pursuant to this Framework Agreement. The Supplier shall have no claim against any Procuring Entity (including Contracting Authority) if no Call-off Contracts (or any particular number of Call-off Contracts) are entered into pursuant to this Framework Agreement. Only implementation of the Contract through specific Call-off contracts and Purchase Order forms is binding on the Contracting Authority or any Procuring Entity

6.2 The Supplier is not appointed as regards any Procuring Entity as its exclusive supplier in relation to the subject matter of this Framework Agreement. The Supplier shall have no claim against any Procuring Entity (including Contracting Authority) if any Procuring Entity (including Contracting Authority) makes a purchase from any vendor

other than the Supplier.

6.3 Once implementation of the Call-off contract has been asked or has commenced by placement of Purchase Order, the Supplier shall reply and provide the Pharmaceuticals in accordance with all terms and conditions of the Framework Agreement.

6.4 Other Suppliers, in addition to the Supplier, may have been awarded the right to participate in Framework Agreement as a result of the procurement process the subject of the Invitation to Bid. Further suppliers may be appointed in the future to supply Pharmaceuticals of the same type as those that are the subject of this Framework Agreement in the future.

7. Position of Contracting Authority

7.1 The Contracting Authority has established this Framework Agreement as authorized institution for and on behalf of such Procuring Entities as may from time to time be Procuring Entity. The supply Call-off contract resulting from such Purchase Orders will be between the Supplier and the Procuring Entities concerned and the Contracting Authority shall not be a party thereto nor shall the Contracting Authority have any liability arising out of the acts or omissions of Procuring Entities in connection with such Call-off contracts.

8. Framework Agreement Operations - Call-off Contracts

9. Relationship

9.1 The acts or omissions of any Procuring Entity pursuant to a Call-off contract shall not affect the validity or operation of this Framework Agreement.

9.2 The acts or omissions of any Procuring Entity (other than Contracting Authority) pursuant to a Call-off contract or otherwise shall not give rise to any claim by the Supplier against Contracting Authority.

9.3 A variation or amendment to this Framework Agreement will not:

(a). Affect the continuance or validity of any Call-off contract; or

(b). Vary or amend any Call-off contract.

9.4 If the Supplier and any Procuring Entity (other than Contracting Authority) have a Dispute in connection with a Call-off contract (as Dispute is defined in that Call-off contract) the Supplier will notify Contracting Authority without delay, summarizing in that notice the nature of the Dispute.

10. Changes to the Procuring Entities

10.1 The removal of any Procuring Entity from the list of Procuring Entities pursuant to Clause 1 shall not affect the terms or the continuance or validity of any Call-off contract between the Supplier and that Procuring Entity.

10.2 In the event that Contracting Authority adds Procuring Entity to the list of Procuring Entities, Contracting Authority will advise the Supplier of the contact and liaison point and invoicing and payment arrangements in respect of that new Procuring Entity.

11. Invoicing of Call-off Contracts

11.1 The Supplier may be required by Contracting Authority to provide consolidated invoices of the Call-off contracts carried out pursuant to this Framework Agreement for all (or some) of the Procuring Entities.

12. Miscellaneous

12.1 **Execution -** The Framework Agreement may be signed in more than one identical counterpart, each of which shall be deemed to be an original hereof.

12.2 **Limitation of Actions -** The parties agree that any action by Supplier against Contracting Authority or any Procuring Entity arising out of or relating to this Framework Agreement shall be commenced within one (1) year after delivery of the Pharmaceuticals and Related Services, any otherwise applicable statutory limitations period notwithstanding, except for actions for indemnity or contribution arising out of actions brought against Supplier by third parties. The parties further agree that any period of limitations on any claim of Contracting Authority against the Supplier shall in no event begin to run until the date of delivery of the Pharmaceuticals and Related Services or until the date on which Contracting Authority knew, or reasonable should have known, the basis for the claim against the Supplier, whichever occurs later.

12.3 **Advertisement -** Supplier shall not issue or permit to be issued any advertisement, press release, or literature of any kind which refers to Contracting Authority or any Procuring Entity in the Pharmaceuticals and Related Services supplied in connection with the Framework Agreement, unless it first obtains the written approval of Contracting Authority.

12.4 **Entire Agreement -** This Framework Agreement constitutes the entire and integrated agreement between the parties hereto and supersedes all prior negotiations, representations or agreements, either written or oral preceding the Agreement.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

SIGNED for and on behalf of **[insert name of Public Body]**	**WITNESS** to signature on behalf of **[insert name of Public Body]**
Signature:	**Signature:**
Name: [insert name of Authorized Representative]	**Name:** [insert name of Witness]
Position:	**Position:**
Date: [insert date]	**Date:** [insert date]
SIGNED for and on behalf of [insert name of the Supplier]	**WITNESS** to signature on behalf of [insert name of the Supplier]
Signature:	**Signature:**
Name: [insert name of Authorized Representative]	**Name:** [insert name of Witness]
Position:	**Position:**

Date: [insert date]

Date: [insert date]

B. Performance Security (Bank Guarantee)

Date: [insert date (as day, month, and year) of Bid Submission]
Procurement Reference No: [insert Procurement Reference No.]

To: [**insert complete name of Contracting Authority**]

WHEREAS [insert complete name of Supplier] (hereinafter "the Supplier") has undertaken, pursuant to Contract No. [insert number] dated [insert day and month], [insert year] to supply [brief description of the Pharmaceuticals and Related Services] (hereinafter "the Contract").

AND WHEREAS it has been stipulated by you in the aforementioned Contract that the Supplier shall furnish you with a security [insert type of security] issued by a reputable guarantor for the sum specified therein as security for compliance with the Supplier's performance obligations in accordance with the Contract.

AND WHEREAS the undersigned [insert complete name of Guarantor], legally domiciled in [insert complete address of Guarantor], (hereinafter the" Guarantor"), have agreed to give the Supplier a security:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier, up to a total of [insert currency and amount of guarantee in words and figures] and we undertake to pay you, upon your first written demand declaring the Supplier to be in default under the Contract, without cavil or argument, any sum or sums within the limits of [insert currency and amount of guarantee in words and figures] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This security is valid until the [insert number] day of [insert month], [insert year].

This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No 458.

Name: [insert complete name of person signing the Security]
In the capacity of [insert legal capacity of person signing the Security]

Signed: [insert signature of person whose name and capacity are shown above]

Duly authorized to sign the Security for and on behalf of: [insert complete name of Bidder]
Dated on [insert day] day of [insert month], 20[insert year of signing]

C. Advance Payment Security (Bank Guarantee)

Date: [insert date (as day, month, and year) of Bid Submission]
Procurement Reference No: [insert Procurement Reference No.]

To: [**insert complete name of Contracting Authority**]

In accordance with the payment provision included in the Contract, in relation to advance payments, [insert complete name of Supplier] (hereinafter called "the Supplier") shall deposit with the Contracting Authority a security consisting of [indicate type of security], to guarantee its proper and faithful performance of the obligations imposed by said Clause of the Contract, in the amount of [insert currency and amount of guarantee in words and figures].

We, the undersigned [insert complete name of Guarantor], legally domiciled in [insert full address of Guarantor] (hereinafter "the Guarantor"), as instructed by the Supplier, agree unconditionally and irrevocably to guarantee as primary obligor and not as surety merely, the payment to the Contracting Authority on its first demand without whatsoever right of objection on our part and without its first claim to the Supplier, in the amount not exceeding [insert currency and amount of guarantee in words and figures].

This security shall remain valid and in full effect from the date of the advance payment received by the Supplier under the Contract until [insert day and month], [insert year].

Name: [insert complete name of person signing the Security]
In the capacity of [insert legal capacity of person signing the Security]

Signed: [insert signature of person whose name and capacity are shown above]

Duly authorized to sign the Security for and on behalf of: [insert complete name of Bidder]

Dated on [insert day] day of [insert month], 20[insert year of signing]